

South African Vehicle Sales Figures at the End of June 2017

TOP 5 PASSENGER CAR MARKET BY TYPE FOR JUNE 2017					
SEGMENT	TYPE	2017	SHARE	2016	SHARE
ENTRY CARS	VW POLO Vivo Hatch/Sedan	2 516	8.8%	2 354	8.0%
	TOYOTA Etios	1 159	4.0%	1 009	3.4%
	RENAULT Kwid	632	2.2%	0	0.0%
	KIA Picanto	627	2.2%	423	1.4%
	HYUNDAI Grand i10	591	2.1%	364	1.2%
ENTRY CARS TOTAL		7 805	27.3%	6 735	23.0%
SUB-SMALL	VW Polo	1 579	5.5%	1 760	6.0%
	FORD Fiesta	423	1.5%	716	2.4%
	HYUNDAI Accent	406	1.4%	720	2.5%
	HYUNDAI i20	302	1.1%	445	1.5%
	KIA Rio	300	1.0%	247	0.8%
SUB-SMALL TOTAL		4 388	15.3%	5 580	19.1%
SMALL	TOYOTA Corolla Quest	842	2.9%	653	2.2%
	TOYOTA Corolla	525	1.8%	566	1.9%
	VW Golf 7	482	1.7%	339	1.2%
	MERCEDES CLA	277	1.0%	156	0.5%
	MAZDA 3	236	0.8%	225	0.8%
SMALL TOTAL		4 305	15.0%	4 984	17.0%
MEDIUM	MERCEDES C-Class	472	1.6%	718	2.5%
	BMW 3-Series	425	1.5%	847	2.9%
	AUDI A4	191	0.7%	291	1.0%
	BMW 4-Series	150	0.5%	171	0.6%
	FORD Mustang	86	0.3%	77	0.3%
MEDIUM TOTAL		1 466	5.1%	2 254	7.7%
LARGE	MERCEDES E-Class	81	0.3%	61	0.2%
	AUDI A5 Sportback	51	0.2%	25	0.1%
	BMW 5-Series	46	0.2%	52	0.2%
	JAGUAR XF	39	0.1%	7	0.0%
	AUDI A5 Coupe/Cabriolet	25	0.1%	13	0.0%
LARGE TOTAL		291	1.0%	207	0.7%
LUXURY	BMW 7-Series	27	0.1%	27	0.1%
	MERCEDES S-Class	19	0.1%	33	0.1%
	PORSCHE Panamera	16	0.1%	2	0.0%
	MERCEDES CLS	11	0.0%	30	0.1%
	VOLVO S90	9	0.0%	0	0.0%
LUXURY TOTAL		98	0.3%	137	0.5%



The latest Mazda CX-5 is proving an immediate sales success. It was the top-selling Mazda model in June, with 386 units sold out of Mazda's total of 1 121 units.

TOP 5 PASSENGER CAR MARKET BY TYPE FOR JUNE 2017					
SEGMENT	TYPE	2017	SHARE	2016	SHARE
MPV	TOYOTA Avanza	423	1.5%	280	1.0%
	HYUNDAI H1	197	0.7%	63	0.2%
	VW Kombi	116	0.4%	73	0.2%
	DATSUN GO+	96	0.3%	0	0.0%
	VW Touran	81	0.3%	0	0.0%
MPV TOTAL		1 190	4.2%	952	3.3%
SUV	TOYOTA Fortuner	1 198	4.2%	1 405	4.8%
	HYUNDAI Tucson	624	2.2%	580	2.0%
	TOYOTA RAV	553	1.9%	284	1.0%
	MAZDA CX-5	386	1.3%	290	1.0%
	VW Tiguan	334	1.2%	165	0.6%
SUV TOTAL		6 070	21.2%	5 571	19.0%
SPORT AND EXOTICS	PORSCHE 911	47	0.2%	14	0.0%
	MERCEDES C-Class	30	0.1%	0	0.0%
	MERCEDES SLC	26	0.1%	22	0.1%
	MERCEDES SL	21	0.1%	32	0.1%
	AUDI TT	17	0.1%	13	0.0%
SPORT AND EXOTICS TOTAL		234	0.8%	169	0.6%
CROSSOVER	FORD EcoSport	545	1.9%	805	2.8%
	MAZDA CX-3	254	0.9%	190	0.6%
	NISSAN Qashqai	235	0.8%	183	0.6%
	MERCEDES GLA	223	0.8%	92	0.3%
	TOYOTA C-HR	167	0.6%	0	0.0%
CROSSOVER TOTAL		2 783	9.7%	2 680	9.2%
GRAND TOTAL		28 630		29 269	

PLEASE NOTE:

- These retail sales figures were supplied by Lightstone Auto, the independent provider of South African new vehicle sales information to the Department of Trade and Industry (dti) and the automotive industry.
- For the time being Mercedes-Benz South Africa (Pty) Ltd and BMW South Africa will report only aggregated sales data, as does Motus, although the latter company provides detailed sales figures three months in arrears.
- These figures are based on aggregated figures for the various categories of certain brands sold by Motus, including Kia and Hyundai, as well as Mercedes-Benz and BMW. The split volumes for the various individual models of these brands are estimates based on historical trends and forecasting techniques by Lightstone Auto.

TOP 5 PASSENGER MANUFACTURER RETAIL SALES FOR JUNE 2017					
MANUFACTURER	TYPE	2017	SHARE	2016	SHARE
VOLKSWAGEN SA	VW Polo Vivo	2 516	8.8%	2 354	8.0%
	VW Polo	1 579	5.5%	1 760	6.0%
	VW Golf 7	482	1.7%	339	1.2%
	VW Tiguan	334	1.2%	165	0.6%
	VW up	290	1.0%	217	0.7%
VOLKSWAGEN GROUP SA TOTAL		6 906	24.1%	6 603	22.6%
TOYOTA	TOYOTA Fortuner	1 198	4.2%	1 405	4.8%
	TOYOTA Etios	1 159	4.0%	1 009	3.4%
	TOYOTA Corolla Quest	842	2.9%	653	2.2%
	TOYOTA RAV	553	1.9%	284	1.0%
	TOYOTA Corolla	525	1.8%	566	1.9%
TOYOTA TOTAL		5 559	19.4%	4 763	16.3%
MOTUS	KIA Picanto	627	2.2%	423	1.4%
	HYUNDAI Tucson	624	2.2%	580	2.0%
	HYUNDAI Grand i10	591	2.1%	364	1.2%
	HYUNDAI Accent	406	1.4%	720	2.5%
	HYUNDAI i10	388	1.4%	255	0.9%
AMH TOTAL		3 597	12.6%	3 445	11.8%
FMC	FORD EcoSport	545	1.9%	805	2.8%
	FORD Fiesta	423	1.5%	716	2.4%
	FORD Everest	320	1.1%	103	0.4%
	FORD Focus	231	0.8%	275	0.9%
	FORD Figo	221	0.8%	188	0.6%
FMC TOTAL		1 949	6.8%	2 362	8.1%
MERCEDES-BENZ SA	MERCEDES C-Class	502	1.8%	718	2.5%
	MERCEDES CLA	277	1.0%	156	0.5%
	MERCEDES GLA	223	0.8%	92	0.3%
	MERCEDES GLC	197	0.7%	127	0.4%
	SMART forfour	94	0.3%	117	0.4%
MERCEDES-BENZ SA TOTAL		1 863	6.5%	2 120	7.2%
RENAULT	RENAULT Kwid	632	2.2%	0	0.0%
	RENAULT Sandero II	390	1.4%	490	1.7%
	RENAULT Kadjar	227	0.8%	30	0.1%
	RENAULT Clio IV	168	0.6%	589	2.0%
	RENAULT Duster	112	0.4%	135	0.5%
RENAULT TOTAL		1 657	5.8%	1 474	5.0%
BMW GROUP	BMW 3-Series	425	1.5%	847	2.9%
	BMW 1-Series	204	0.7%	219	0.7%
	BMW 4-Series	150	0.5%	171	0.6%
	BMW 2-Series	131	0.5%	191	0.7%
	BMW X1	106	0.4%	259	0.9%
BMW GROUP TOTAL		1 525	5.3%	2 395	8.2%
NISSAN	DATSUN GO	426	1.5%	302	1.0%
	NISSAN X-Trail	254	0.9%	215	0.7%

TOP 5 PASSENGER MANUFACTURER RETAIL SALES FOR JUNE 2017					
MANUFACTURER	TYPE	2017	SHARE	2016	SHARE
NISSAN	NISSAN Qashqai	235	0.8%	183	0.6%
	NISSAN Almera	219	0.8%	196	0.7%
	NISSAN Micra	120	0.4%	191	0.7%
NISSAN TOTAL		1 392	4.9%	1 171	4.0%
MAZDA SA PCSA	MAZDA CX-5	386	1.3%	290	1.0%
	MAZDA CX-3	254	0.9%	190	0.6%
	MAZDA 2	239	0.8%	170	0.6%
	MAZDA 3	236	0.8%	225	0.8%
MAZDA SA TOTAL		1 121	3.9%	883	3.0%
HONDA	HONDA HR-V	161	0.6%	127	0.4%
	HONDA BR-V	138	0.5%	0	0.0%
	HONDA Brio	105	0.4%	99	0.3%
	HONDA Jazz	78	0.3%	187	0.6%
HONDA TOTAL		570	2.0%	570	1.9%
SUZUKI	SUZUKI Swift	178	0.6%	172	0.6%
	SUZUKI Ignis	115	0.4%	0	0.0%
	SUZUKI Jimny	84	0.3%	103	0.4%
	SUZUKI Vitara	45	0.2%	50	0.2%
	SUZUKI Celerio	44	0.2%	70	0.2%
SUZUKI TOTAL		562	2.0%	483	1.7%
GMSA/ISUZU TRUCKS	OPEL Corsa	155	0.5%	82	0.3%
	OPEL MOKKA X	63	0.2%	0	0.0%
	CHEV Spark	58	0.2%	625	2.1%
	CHEV Captiva	50	0.2%	84	0.3%
	OPEL Astra Hatch	39	0.1%	89	0.3%
GMSA TOTAL		427	1.5%	1 246	4.3%
JAGUAR LAND ROVER	L-R Discovery Sport	87	0.3%	98	0.3%
	L-R Range Rover Sport	81	0.3%	70	0.2%
	JAGUAR F-PACE	65	0.2%	5	0.0%
	L-R Range Rover Evoque	52	0.2%	47	0.2%
	JAGUAR XF	39	0.1%	7	0.0%
JAGUAR LAND ROVER TOTAL		364	1.3%	358	1.2%
MAHINDRA	MAHINDRA KUV100	73	0.3%	103	0.4%
	MAHINDRA TUV	60	0.2%	0	0.0%
	MAHINDRA XUV	44	0.2%	27	0.1%
	MAHINDRA Scorpio	21	0.1%	4	0.0%
MAHINDRA TOTAL		209	0.7%	146	0.5%
CHRYSLER SA	JEEP Grand Cherokee	109	0.4%	64	0.2%
	JEEP Renegade	34	0.1%	86	0.3%

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TOP 5 PASSENGER MANUFACTURER RETAIL SALES FOR JUNE 2017					
MANUFACTURER	TYPE	2017	SHARE	2016	SHARE
CHRYSLER SA	JEEP Wrangler	29	0.1%	44	0.2%
	JEEP Cherokee	11	0.0%	19	0.1%
	DODGE Journey	3	0.0%	5	0.0%
CHRYSLER SA TOTAL		186	0.6%	218	0.7%
VOLVO CARS	VOLVO XC60	43	0.2%	34	0.1%
	VOLVO V40	37	0.1%	76	0.3%
	VOLVO V40 CC	21	0.1%	20	0.1%
	VOLVO XC90	19	0.1%	39	0.1%
	VOLVO S60	15	0.1%	11	0.0%
VOLVO CARS TOTAL		156	0.5%	184	0.6%
PORSCHE	PORSCHE 911	47	0.2%	14	0.0%
	PORSCHE Cayenne	37	0.1%	31	0.1%
	PORSCHE Panamera	16	0.1%	2	0.0%
	PORSCHE Boxster	11	0.0%	11	0.0%
	PORSCHE Macan	9	0.0%	21	0.1%
PORSCHE TOTAL		125	0.4%	84	0.3%
GWM	GWM M4	82	0.3%	2	0.0%
	GWM H5	0	0.0%	2	0.0%
GWM TOTAL		82	0.3%	4	0.0%
FIAT GROUP	FIAT 500	33	0.1%	37	0.1%
	FIAT 500X	19	0.1%	26	0.1%
	FIAT Tipo	12	0.0%	0	0.0%
	ALFA Giulia	7	0.0%	0	0.0%
	ALFA Giulietta	4	0.0%	14	0.0%
FIAT GROUP TOTAL		78	0.3%	102	0.3%
SUBARU	SUBARU Forester	32	0.1%	53	0.2%
	SUBARU XV	31	0.1%	22	0.1%
	SUBARU WRX	5	0.0%	4	0.0%
	SUBARU Outback	4	0.0%	9	0.0%
	SUBARU Impreza	3	0.0%	0	0.0%
SUBARU TOTAL		75	0.3%	90	0.3%
MITSUBISHI MOTORS SA	MITSUBISHI ASX	30	0.1%	158	0.5%
	MITSUBISHI Mirage	17	0.1%	9	0.0%
	MITSUBISHI Pajero	16	0.1%	22	0.1%
	MITSUBISHI Pajero Sport	5	0.0%	61	0.2%
	MITSUBISHI Outlander	1	0.0%	2	0.0%
MITSUBISHI MOTORS SA TOTAL		69	0.2%	252	0.9%
TATA	TATA Bolt	32	0.1%	51	0.2%
	TATA Indica	24	0.1%	0	0.0%
	TATA Manza	5	0.0%	1	0.0%
	TATA Indica Vista	4	0.0%	20	0.1%

TOP 5 PASSENGER MANUFACTURER RETAIL SALES FOR JUNE 2017					
MANUFACTURER	TYPE	2017	SHARE	2016	SHARE
TATA	TATA B-Line	0	0.0%	11	0.0%
TATA TOTAL		65	0.2%	83	0.3%
PCSA	PEUGEOT 2008	29	0.1%	73	0.2%
	PEUGEOT 208	24	0.1%	52	0.2%
	PEUGEOT 308	0	0.0%	2	0.0%
	CITROEN C4 Aircross	0	0.0%	1	0.0%
	CITROEN DS3	0	0.0%	17	0.1%
PCSA TOTAL		53	0.2%	217	0.7%
MASERATI SOUTH AFRICA	MASERATI Levante	9	0.0%	0	0.0%
	MASERATI Quattroporte	3	0.0%	2	0.0%
	MASERATI GranTurismo	3	0.0%	2	0.0%
	MASERATI GranCabrio	2	0.0%	1	0.0%
MASERATI Ghibli	1	0.0%	3	0.0%	
MASERATI TOTAL		18	0.1%	8	0.0%
JMC	LANDWIND X5	9	0.0%	2	0.0%
JMC TOTAL		9	0.0%	2	0.0%
SCUDERIA SOUTH AFRICA	FERRARI 488 GTB	3	0.0%	1	0.0%
	FERRARI 488 Spider	3	0.0%	1	0.0%
	FERRARI F12	2	0.0%	0	0.0%
SCUDERIA TOTAL		8	0.0%	2	0.0%
BENTLEY	BENTLEY Bentayga	3	0.0%	3	0.0%
	BENTLEY Flying Spur	1	0.0%	0	0.0%
	BENTLEY Continental	1	0.0%	1	0.0%
BENTLEY TOTAL		5	0.0%	4	0.0%
GRAND TOTAL		28 630	100.0%	29 269	100.0%

TOP 5 SELLING PASSENGER CARS FOR JUNE 2017		
TYPE	2017	2017 SHARE
VW Polo Vivo Hatch/Sedan	2 516	8.8%
VW Polo	1 579	5.5%
TOYOTA Fortuner	1 198	4.2%
TOYOTA Etios	1 159	4.0%
TOYOTA Corolla Quest	842	2.9%
		28 630

TOP 5 SELLING LIGHT COMMERCIAL VEHICLES FOR JUNE 2017		
TYPE	2017	2017 SHARE
FORD Ranger	3 310	23.1%
TOYOTA Hilux	3 161	22.1%
TOYOTA Quantum	1 277	8.9%
ISUZU KB	1 178	8.2%
NISSAN NP300	1 131	7.9%
		14 314

TOP 5 LIGHT COMMERCIAL VEHICLE MARKET BY TYPE FOR JUNE 2017					
NAAMSA STANDARD	TYPE	2017	SHARE	2016	SHARE
SUB ONE-TON	NISSAN NP200	1 067	7.5%	1 076	8.2%
	CHEV Utility	919	6.4%	964	7.3%
	SUZUKI Super Carry	15	0.1%	35	0.3%
	CHANGAN Star II	0	0.0%	2	0.0%
SUB ONE-TON TOTAL		2 001	14.0%	2 077	15.7%
ABOVE ONE-TON DCAB	FORD Ranger	2 191	15.3%	2 022	15.3%
	TOYOTA Hilux	1 418	9.9%	1 380	10.5%
	NISSAN NP300	531	3.7%	162	1.2%
	ISUZU KB	514	3.6%	379	2.9%
	VW Amarok	218	1.5%	184	1.4%
ABOVE ONE-TON DCAB TOTAL		5 337	37.3%	4 612	34.9%
ABOVE ONE-TON SCAB	TOYOTA Hilux	1 362	9.5%	1 276	9.7%
	NISSAN NP300	600	4.2%	502	3.8%
	ISUZU KB	571	4.0%	553	4.2%
	FORD Ranger	481	3.4%		0.0%
	HYUNDAI H100 Bakkie	248	1.7%	319	2.4%
ABOVE ONE-TON SCAB TOTAL		3 852	26.9%	3 862	29.3%
ABOVE ONE-TON XCAB	FORD Ranger	638	4.5%	373	2.8%
	TOYOTA Hilux	381	2.7%	416	3.2%
	ISUZU KB	93	0.6%	111	0.8%
	JMC Carrying	1	0.0%	0	0.0%
	MAZDA BT-50	0	0.0%	14	0.1%
ABOVE ONE-TON XCAB TOTAL		1 113	7.8%	939	7.1%
MINIBUS	TOYOTA Quantum	1 233	8.6%	944	7.2%
	NISSAN NV350 Taxi	215	1.5%	160	1.2%
	VW Caddy	105	0.7%	97	0.7%
	VW Transporter Cr-Bus	28	0.2%	29	0.2%
	FORD Tourneo Custom	19	0.1%	25	0.2%
MINIBUS TOTAL		1 601	11.2%	1 276	9.7%
PANEL VAN	VW Caddy	115	0.8%	104	0.8%
	NISSAN NV350	54	0.4%	39	0.3%
	TOYOTA Quantum	44	0.3%	47	0.4%
	FORD Transit Custom	32	0.2%	26	0.2%
	FORD Transit Connect	23	0.2%	32	0.2%
PANEL VAN TOTAL		410	2.9%	431	3.3%
GRAND TOTAL		14 314	100.0%	13 197	100.0%

THE TOP SOUTH AFRICAN HCV / MCV MARKET FOR JUNE 2017 (MEDIUM, HEAVY & EXTRA HEAVY COMMERCIALS, & BUSES)			
MANUFACTURER	CATEGORY	2017	SHARE
MERCEDES-BENZ SA	MCV	172	7.2%
	HCV	54	2.3%
	XHV	321	13.4%
	BUS	19	0.8%
MERCEDES-BENZ SA TOTAL		566	23.7%
GMSA/ISUZU TRUCKS	MCV	231	9.7%
	HCV	125	5.2%
	XHV	26	1.1%
	BUS	0	0.0%
GMSA TOTAL		382	16.0%

THE TOP SOUTH AFRICAN HCV / MCV MARKET FOR JUNE 2017 (MEDIUM, HEAVY & EXTRA HEAVY COMMERCIALS, & BUSES)			
MANUFACTURER	CATEGORY	2017	SHARE
VOLVO GROUP SOUTHERN AFRICA	MCV	0	0.0%
	HCV	88	3.7%
	XHV	254	10.6%
	BUS	4	0.2%
VOLVO TRUCKS TOTAL		346	14.5%
TOYOTA HINO	MCV	140	5.9%
	HCV	87	3.6%
	XHV	28	1.2%
HINO TOTAL		255	10.7%
SCANIA	XHV	198	8.3%
	BUS	32	1.3%
SCANIA TOTAL		230	9.6%
IVECO	MCV	102	4.3%
	HCV	10	0.4%
	XHV	47	2.0%
	BUS	4	0.2%
IVECO TOTAL		163	6.8%
MAN	HCV	5	0.2%
	XHV	111	4.6%
	BUS	38	1.6%
MAN TOTAL		154	6.4%
FAW	HCV	66	2.8%
	XHV	41	1.7%
FAW TOTAL		107	4.5%
TATA	MCV	32	1.3%
	HCV	28	1.2%
	XHV	7	0.3%
	BUS	3	0.1%
TATA TOTAL		70	2.9%
POWERSTAR	HCV	5	0.2%
	XHV	24	1.0%
POWERSTAR TOTAL		29	1.2%
VOLKSWAGEN GROUP SA	MCV	28	1.2%
VOLKSWAGEN GROUP SA TOTAL		28	1.2%
BABCOCK	HCV	0	0.0%
	XHV	21	0.9%
BABCOCK TOTAL		21	0.9%
JMC	MCV	14	0.6%
JMC TOTAL		14	0.6%
FMC	MCV	12	0.5%
FMC TOTAL		12	0.5%
MOTUS	MCV	11	0.5%
MOTUS TOTAL		11	0.5%
FIAT GROUP	MCV	0	0.0%
FIAT GROUP TOTAL		0	0.0%
PCSA	MCV	0	0.0%
PCSA TOTAL		0	0.0%
VDL BUS & COACH SA	BUS	0	0.0%
VDL BUS & COACH SA TOTAL		0	0.0%
GRAND TOTAL		2 388	100.0%