

South African Vehicle Sales Figures at the End of February 2021

TOP 5 PASSENGER CAR MARKET BY TYPE FOR FEBRUARY 2021					
SEGMENT	TYPE	2021	SHARE	2020	SHARE
ENTRY CARS	VW Polo Vivo	2 543	10.5%	2 417	8.2%
	KIA Picanto	715	3.0%	373	1.3%
	TOYOTA Starlet	667	2.8%	0	0.0%
	RENAULT Kwid	465	1.9%	892	3.0%
	RENAULT Triber	432	1.8%	432	1.5%
ENTRY CARS TOTAL		6 697	27.7%	7 611	25.7%
SUB-SMALL	VW Polo	1 402	5.8%	2 120	7.2%
	SUZUKI Swift	945	3.9%	761	2.6%
	HYUNDAI i20	489	2.0%	676	2.3%
	VW Polo Sedan	331	1.4%	540	1.8%
	KIA Rio	228	0.9%	217	0.7%
SUB-SMALL TOTAL		3 975	16.5%	6 427	21.7%
SMALL	TOYOTA Corolla Quest	776	3.2%	884	3.0%
	NISSAN Almera	103	0.4%	426	1.4%
	AUDI A3 Sportback	94	0.4%	123	0.4%
	TOYOTA Corolla	89	0.4%	14	0.0%
	MAZDA 3	88	0.4%	92	0.3%
SMALL TOTAL		1 446	6.0%	2 251	7.6%
MEDIUM	AUDI A4	66	0.3%	6	0.0%
	LEXUS ES	5	0.0%	11	0.0%
	LEXUS IS	2	0.0%	1	0.0%
	LEXUS RC	1	0.0%	0	0.0%
	VW Arteon	0	0.0%	2	0.0%
MEDIUM TOTAL		74	0.3%	36	0.1%
LARGE	AUDI A5 Sportback	39	0.2%	28	0.1%
	AUDI A5 Coupe/Cabriolet	15	0.1%	2	0.0%
	AUDI A6	9	0.0%	2	0.0%
	AUDI A7 Sportback	3	0.0%	5	0.0%
	AUDI A6 Avant	2	0.0%	0	0.0%
LARGE TOTAL		69	0.3%	44	0.1%
LUXURY	VOLVO S90	8	0.0%	13	0.0%
	MASERATI Quattroporte	0	0.0%	1	0.0%
LUXURY TOTAL		8	0.0%	14	0.0%

TOP 5 PASSENGER CAR MARKET BY TYPE FOR FEBRUARY 2021					
SEGMENT	TYPE	2021	SHARE	2020	SHARE
MPV	TOYOTA Avanza	232	1.0%	269	0.9%
	HYUNDAI H1	102	0.4%	66	0.2%
	SUZUKI Ertiga	87	0.4%	192	0.6%
	VW Kombi	46	0.2%	81	0.3%
	DATSUN GO+	44	0.2%	99	0.3%
MPV TOTAL		596	2.5%	796	2.7%
SUV	TOYOTA Fortuner	706	2.9%	975	3.3%
	TOYOTA RAV	419	1.7%	497	1.7%
	SUZUKI Jimny	341	1.4%	112	0.4%
	MAZDA CX-5	337	1.4%	335	1.1%
	SUZUKI Vitara Brezza	231	1.0%	0	0.0%
SUV TOTAL		3 983	16.5%	4 714	15.9%
SPORT AND EXOTICS	FORD Mustang	49	0.2%	35	0.1%
	AUDI TT	18	0.1%	10	0.0%
	AUDI R8	6	0.0%	0	0.0%
	JAGUAR F-Type	3	0.0%	0	0.0%
	TOYOTA Supra	3	0.0%	5	0.0%
SPORT AND EXOTICS TOTAL		83	0.3%	54	0.2%
CROSSOVER	HYUNDAI Venue	880	3.6%	394	1.3%
	VW T-Cross	833	3.4%	462	1.6%
	FORD EcoSport	577	2.4%	997	3.4%
	KIA Seltos	335	1.4%	377	1.3%
	NISSAN Qashqai	319	1.3%	172	0.6%
CROSSOVER TOTAL		4 713	19.5%	4 388	14.8%
NON REPORTERS TOTAL	BMW	942	3.9%	1 008	3.4%
	MERCEDES	841	3.5%	1 238	4.2%
	HAVAL MOTORS SA	612	2.5%	916	3.1%
	PORSCHE	98	0.4%	120	0.4%
	BENTLEY	8	0.0%	3	0.0%
NON REPORTERS TOTAL		2 505	10.4%	3 287	11.1%
GRAND TOTAL		24 149		29 622	

DISCLAIMER

PLEASE NOTE • Haval, Lamborghini, Bentley, and Porsche report only total aggregated sales figures for each month.

- There is no reference in this edition of *AutoLive* to detailed figures for BMW and Mercedes-Benz, but only estimates. BMW nowadays reports sales for each quarter and no longer monthly, in line with the policy of its parent company.

TOP 5 PASSENGER MANUFACTURER RETAIL SALES FOR FEBRUARY 2021					
MANUFACTURER	TYPE	2021	SHARE	2020	SHARE
VOLKSWAGEN SA	VW Polo Vivo	2 543	10.5%	2 417	8.2%
	VW Polo	1 402	5.8%	2 120	7.2%
	VW T-Cross	833	3.4%	462	1.6%
	VW Polo Sedan	331	1.4%	540	1.8%
	VW T-Roc	252	1.0%	0	0.0%
VOLKSWAGEN GROUP SA TOTAL		6 239	25.8%	7 269	24.5%
TOYOTA	TOYOTA Corolla Quest	776	3.2%	884	3.0%
	TOYOTA Fortuner	706	2.9%	975	3.3%
	TOYOTA Starlet	667	2.8%	0	0.0%
	TOYOTA RAV	419	1.7%	497	1.7%
	TOYOTA Agya	285	1.2%	0	0.0%
TOYOTA TOTAL		3 462	14.3%	4 610	15.6%
HYUNDAI AUTOMOTIVE SA	HYUNDAI Venue	880	3.6%	394	1.3%
	HYUNDAI i20	489	2.0%	676	2.3%
	HYUNDAI Grand i10	379	1.6%	674	2.3%
	HYUNDAI Creta	258	1.1%	147	0.5%
	HYUNDAI Tucson	190	0.8%	228	0.8%
HYUNDAI TOTAL		2 500	10.4%	2 583	8.7%
SUZUKI	SUZUKI Swift	945	3.9%	761	2.6%
	SUZUKI Jimny	341	1.4%	112	0.4%
	SUZUKI S-Presso	341	1.4%	0	0.0%
	SUZUKI Vitara Brezza	231	1.0%	0	0.0%
	SUZUKI Ertiga	87	0.4%	192	0.6%
SUZUKI TOTAL		2 095	8.7%	1 633	5.5%
KIA SA	KIA Picanto	715	3.0%	373	1.3%
	KIA Seltos	335	1.4%	377	1.3%
	KIA Rio	228	0.9%	217	0.7%
	KIA Sportage	156	0.6%	225	0.8%
	KIA Grand Sedona	20	0.1%	24	0.1%
KIA TOTAL		1 472	6.1%	1 232	4.2%
RENAULT	RENAULT Kwid	465	1.9%	892	3.0%
	RENAULT Triber	432	1.8%	432	1.5%
	RENAULT Sandero II	253	1.0%	216	0.7%
	RENAULT Duster	223	0.9%	315	1.1%
	RENAULT Koleos	24	0.1%	13	0.0%
RENAULT TOTAL		1 399	5.8%	2 228	7.5%

TOP 5 PASSENGER MANUFACTURER RETAIL SALES FOR FEBRUARY 2021					
MANUFACTURER	TYPE	2021	SHARE	2020	SHARE
FMC	FORD EcoSport	577	2.4%	997	3.4%
	FORD Figo	181	0.7%	1 068	3.6%
	FORD Everest	174	0.7%	179	0.6%
	FORD Fiesta	110	0.5%	102	0.3%
	FORD Mustang	49	0.2%	35	0.1%
	FMC TOTAL		1 103	4.6%	2 438
BMW TOTAL		942	3.9%	1 008	3.4%
NISSAN	NISSAN Qashqai	319	1.3%	172	0.6%
	DATSUN GO	184	0.8%	242	0.8%
	NISSAN X-Trail	172	0.7%	158	0.5%
	NISSAN Almera	103	0.4%	426	1.4%
	NISSAN Micra 5	79	0.3%	102	0.3%
	NISSAN TOTAL		912	3.8%	1 384
MERCEDES-BENZ SA TOTAL		841	3.5%	1 238	4.2%
MAZDA SA	MAZDA CX-5	337	1.4%	335	1.1%
	MAZDA CX-3	230	1.0%	256	0.9%
	MAZDA 2	113	0.5%	186	0.6%
	MAZDA 3	88	0.4%	92	0.3%
	MAZDA CX-30	68	0.3%	0	0.0%
MAZDA SA TOTAL		836	3.5%	871	2.9%
HAVAL MOTORS SA TOTAL		612	2.5%	916	3.1%
HONDA	HONDA BR-V	121	0.5%	95	0.3%
	HONDA Amaze	107	0.4%	164	0.6%
	HONDA HR-V	40	0.2%	62	0.2%
	HONDA WR-V	27	0.1%	0	0.0%
HONDA TOTAL		325	1.3%	523	1.8%
JAGUAR LAND ROVER	L-R Defender	125	0.5%	0	0.0%
	L-R Range Rover Sport	66	0.3%	65	0.2%
	L-R Range Rover Evoque	16	0.1%	85	0.3%
	L-R Discovery	16	0.1%	51	0.2%
	L-R Range Rover	13	0.1%	5	0.0%
JAGUAR LAND ROVER TOTAL		278	1.2%	309	1.0%

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TOP 5 PASSENGER MANUFACTURER RETAIL SALES FOR FEBRUARY 2021					
MANUFACTURER	TYPE	2021	SHARE	2020	SHARE
PCSA	PEUGEOT 208	60	0.2%	52	0.2%
	PEUGEOT 2008	40	0.2%	30	0.1%
	PEUGEOT 108	32	0.1%	81	0.3%
	OPEL Corsa	32	0.1%	19	0.1%
	PEUGEOT 3008	26	0.1%	28	0.1%
PCSA TOTAL		255	1.1%	322	1.1%
MAHINDRA	MAHINDRA KUV	93	0.4%	173	0.6%
	MAHINDRA Scorpio	33	0.1%	20	0.1%
	MAHINDRA XUV300	26	0.1%	96	0.3%
	MAHINDRA XUV500	25	0.1%	27	0.1%
	MAHINDRA Thar	11	0.0%	10	0.0%
MAHINDRA TOTAL		197	0.8%	347	1.2%
MITSUBISHI MOTORS SA	MITSUBISHI Eclipse Cross	103	0.4%	43	0.1%
	MITSUBISHI ASX	27	0.1%	42	0.1%
	MITSUBISHI Pajero	22	0.1%	10	0.0%
	MITSUBISHI Pajero Sport	21	0.1%	33	0.1%
	MITSUBISHI Outlander	4	0.0%	4	0.0%
MITSUBISHI MOTORS SA TOTAL		177	0.7%	132	0.4%
VOLVO CARS	VOLVO XC40	67	0.3%	62	0.2%
	VOLVO XC60	59	0.2%	81	0.3%
	VOLVO XC90	16	0.1%	15	0.1%
	VOLVO S90	8	0.0%	13	0.0%
	VOLVO V90 CC	1	0.0%	0	0.0%
VOLVO CARS TOTAL		151	0.6%	171	0.6%
FCA SOUTH AFRICA FIAT GROUP	JEEP Compass	49	0.2%	9	0.0%
	FIAT 500	39	0.2%	35	0.1%
	FIAT Tipo	12	0.0%	10	0.0%
	JEEP Grand Cherokee	9	0.0%	13	0.0%
	FIAT 500X	4	0.0%	6	0.0%
FCA SOUTH AFRICA TOTAL		120	0.5%	167	0.6%
PORSCHE TOTAL		98	0.4%	120	0.4%
SUBARU	SUBARU Forester	55	0.2%	57	0.2%
	SUBARU XV	23	0.1%	14	0.0%
	SUBARU Outback	7	0.0%	5	0.0%
SUBARU TOTAL		85	0.4%	76	0.3%
ISUZU	ISUZU MU-X	30	0.1%	26	0.1%
ISUZU MOTORS SOUTH AFRICA TOTAL		30	0.1%	26	0.1%
BENTLEY TOTAL		8	0.0%	3	0.0%

TOP 5 PASSENGER MANUFACTURER RETAIL SALES FOR FEBRUARY 2021					
MANUFACTURER	TYPE	2021	SHARE	2020	SHARE
SCUDERIA SOUTH AFRICA	FERRARI F8	3	0.0%	0	0.0%
	FERRARI SF90	1	0.0%	0	0.0%
	FERRARI 488 Pista	0	0.0%	1	0.0%
	FERRARI Roma	0	0.0%	0	0.0%
	FERRARI Portofino	0	0.0%	0	0.0%
SCUDERIA TOTAL		4	0.0%	1	0.0%
LAMBORGHINI SOUTH AFRICA TOTAL		4	0.0%	2	0.0%
MASERATI SOUTH AFRICA	MASERATI Levante	3	0.0%	4	0.0%
	MASERATI Quattroporte	0	0.0%	1	0.0%
	MASERATI Ghibli	0	0.0%	2	0.0%
	MASERATI GranTurismo	0	0.0%	0	0.0%
MASERATI TOTAL		3	0.0%	7	0.0%
JMC	LANDWIND X5	1	0.0%	6	0.0%
JMC TOTAL		1	0.0%	6	0.0%
GRAND TOTAL		24 149	100.0%	29 622	100.0%

TOP 5 SELLING PASSENGER CARS FOR FEBRUARY 2021		
TYPE	2021	2021 SHARE
VW Polo Vivo	2 543	10.5%
VW Polo	1 402	5.8%
SUZUKI Swift	945	3.9%
HYUNDAI Venue	880	3.6%
VW T-Cross	833	3.4%
	24 149	

TOP 5 SELLING LIGHT COMMERCIAL VEHICLES FOR FEBRUARY 2021		
TYPE	2021	2021 SHARE
TOYOTA Hilux	3 031	27.0%
FORD Ranger	1 858	16.5%
ISUZU D-MAX	1 315	11.7%
TOYOTA Hi-Ace	1 210	10.8%
NISSAN NP200	1 130	10.1%
	11 232	

PASSENGER WINNERS AND LOSERS		
SUZUKI AUTO	▲	3.2%
KIA SOUTH AFRICA	▲	1.9%
HYUNDAI AUTOMOTIVE SA	▲	1.6%
FMC	▼	-3.7%
RENAULT	▼	-1.7%
TOYOTA	▼	-1.2%

LCV WINNERS AND LOSERS		
TOYOTA	▲	2.7%
HAVAL	▲	1.6%
FMC	▲	0.5%
NISSAN	▼	-2.9%
MERCEDES	▼	-0.6%
HYUNDAI AUTOMOTIVE SA	▼	-0.4%

TOP 5 LIGHT COMMERCIAL VEHICLE MARKET BY TYPE FOR FEBRUARY 2021					
SEGMENT	TYPE	2021	SHARE	2020	SHARE
SUB ONE-TON	NISSAN NP200	1 130	10.1%	1 167	10.0%
	SUZUKI Super Carry	47	0.4%	62	0.5%
	CHANGAN Star III	6	0.1%	10	0.1%
	SUZUKI Gypsy	0	0.0%	1	0.0%
SUB ONE-TON TOTAL		1 183	10.5%	1 240	10.7%
ABOVE ONE-TON DCAB	FORD Ranger	1 451	12.9%	1 300	11.2%
	TOYOTA Hilux	1 436	12.8%	1 263	10.9%
	ISUZU D-MAX	668	5.9%	549	4.7%
	NISSAN NP300	213	1.9%	309	2.7%
	VW Amarok	189	1.7%	176	1.5%
ABOVE ONE-TON DCAB TOTAL		4 358	38.8%	4 031	34.7%
ABOVE ONE-TON SCAB	TOYOTA Hilux	1 059	9.4%	1 038	8.9%
	ISUZU D-MAX	543	4.8%	640	5.5%
	FORD Ranger	263	2.3%	212	1.8%
	NISSAN NP300	247	2.2%	343	3.0%
	MAHINDRA Scorpio Pik-Up	235	2.1%	250	2.2%
ABOVE ONE-TON SCAB TOTAL		2 966	26.4%	3 286	28.3%
ABOVE ONE-TON XCAB	TOYOTA Hilux	536	4.8%	594	5.1%
	FORD Ranger	144	1.3%	363	3.1%
	ISUZU D-MAX	104	0.9%	144	1.2%
	ISUZU KB	2	0.0%	0	0.0%
ABOVE ONE-TON XCAB TOTAL		786	7.0%	1 101	9.5%
MINIBUS	TOYOTA Hi-Ace	1 210	10.8%	1 198	10.3%
	VW Caddy	51	0.5%	96	0.8%
	FORD Tourneo Custom	38	0.3%	20	0.2%
	NISSAN NV350 Taxi	26	0.2%	73	0.6%
	VW Transporter Cr-Bus	22	0.2%	15	0.1%
MINIBUS TOTAL		1 361	12.1%	1 434	12.3%
PANEL VAN	TOYOTA Quantum	45	0.4%	47	0.4%
	VW Caddy	33	0.3%	45	0.4%
	FIAT Fiorino	28	0.2%	70	0.6%
	OPEL Combo	21	0.2%	15	0.1%
	HYUNDAI Grand i10	19	0.2%	6	0.1%
PANEL VAN TOTAL		215	1.9%	272	2.3%
NON REPORTERS	HAVAL MOTORS SA	332	3.0%	156	1.3%
	MERCEDES-BENZ SA	31	0.3%	96	0.8%
NON-REPORTERS TOTAL		363	3.2%	252	2.2%
GRAND TOTAL		11 232	100.0%	11 616	100.0%

THE TOP SOUTH AFRICAN HCV / MCV MARKET FOR FEBRUARY 2021 (MEDIUM, HEAVY & EXTRA HEAVY COMMERCIALS, & BUSES)			
MANUFACTURER	CATEGORY	FEB-21	SHARE
MERCEDES-BENZ SA TOTAL		426	21.4%
TOYOTA HINO	MCV	112	5.6%
	HCV	58	2.9%
	XHV	25	1.3%
HINO TOTAL		195	9.8%
UD TRUCKS SOUTHERN AFRICA	HCV	44	2.2%
	XHV	148	7.4%
UD TRUCKS SOUTHERN AFRICA TOTAL		192	9.6%
VOLVO GROUP SOUTHERN AFRICA	MCV	0	0.0%
	HCV	0	0.0%
	XHV	175	8.8%
	BUS	0	0.0%
VOLVO TRUCKS TOTAL		175	8.8%
SCANIA	XHV	151	7.6%
	BUS	17	0.9%
SCANIA TOTAL		168	8.4%
FAW	MCV	16	0.8%
	HCV	80	4.0%
	XHV	64	3.2%
FAW TOTAL		160	8.0%
MAN	HCV	0	0.0%
	XHV	143	7.2%
	BUS	10	0.5%
MAN TOTAL		153	7.7%
ISUZU MOTORS SA	MCV	72	3.6%
	HCV	52	2.6%
	XHV	25	1.3%
	BUS	0	0.0%
ISUZU MOTORS SA TOTAL		149	7.5%
VOLKSWAGEN GROUP SA	MCV	99	5.0%
	VOLKSWAGEN GROUP SA TOTAL		99
IVECO	MCV	59	3.0%
	HCV	3	0.2%
	XHV	19	1.0%
	BUS	0	0.0%
IVECO TOTAL		81	4.1%
TATA	MCV	20	1.0%
	HCV	34	1.7%
	XHV	25	1.3%
	BUS	0	0.0%
TATA TOTAL		79	4.0%
POWERSTAR	MCV	0	0.0%
	HCV	12	0.6%
	XHV	31	1.6%
POWERSTAR TOTAL		43	2.2%
HYUNDAI MOTORS SA	MCV	31	1.6%
	HYUNDAI TOTAL		31
VECV SOUTH AFRICA	MCV	1	0.1%
	HCV	17	0.9%
	XHV	2	0.1%
VECV TOTAL		20	1.0%
PCSA	MCV	8	0.4%
	PCSA TOTAL		8
BABCOCK	HCV	0	0.0%
	XHV	7	0.4%
BABCOCK TOTAL		7	0.4%
FMC	MCV	4	0.2%
	FMC TOTAL		4
FCA SOUTH AFRICA	MCV	2	0.1%
	FCA SOUTH AFRICA TOTAL		2
JMC	MCV	1	0.1%
	JMC TOTAL		1
GRAND TOTAL		1 993	100.0%