

South African Vehicle Sales Figures at the End of May 2019

TOP 5 PASSENGER CAR MARKET BY TYPE FOR MAY 2019					
SEGMENT	TYPE	2019	SHARE	2018	SHARE
ENTRY CARS	VW POLO Vivo Hatch/Sedan	2 478	9.5%	1 904	7.2%
	HYUNDAI Grand i10	738	2.8%	1081	4.1%
	TOYOTA Etios	719	2.8%	908	3.4%
	RENAULT Kwid	634	2.4%	712	2.7%
	RENAULT Sandero II	535	2.0%	489	1.8%
ENTRY CARS TOTAL		6 754	25.9%	6 690	25.2%
SUB-SMALL	VW Polo	1 390	5.3%	1 577	5.9%
	HYUNDAI i20	425	1.6%	424	1.6%
	SUZUKI Swift	351	1.3%	185	0.7%
	KIA Rio	348	1.3%	254	1.0%
	MAZDA 2	258	1.0%	227	0.9%
SUB-SMALL TOTAL		4 165	16.0%	4 889	18.4%
SMALL	TOYOTA Corolla Quest	444	1.7%	701	2.6%
	VW Golf 7	383	1.5%	347	1.3%
	NISSAN Almera	225	0.9%	85	0.3%
	TOYOTA Corolla	181	0.7%	505	1.9%
	AUDI A3 Sportback	152	0.6%	123	0.5%
SMALL TOTAL		2 225	8.5%	3 250	12.2%
MEDIUM	BMW 3-Series	264	1.0%	476	1.8%
	AUDI A4	94	0.4%	119	0.4%
	BMW 4-Series	87	0.3%	41	0.2%
	VW Arteon	21	0.1%	0	0.0%
	LEXUS ES	14	0.1%	3	0.0%
MEDIUM TOTAL		495	1.9%	659	2.5%
LARGE	BMW 5-Series	29	0.1%	65	0.2%
	AUDI A5 Sportback	21	0.1%	37	0.1%
	AUDI A5 Coupe/Cabriolet	14	0.1%	27	0.1%
	JAGUAR XF	4	0.0%	8	0.0%
	VOLVO V90 CC	3	0.0%	3	0.0%
LARGE TOTAL		73	0.3%	164	0.6%
LUXURY	BMW 7-Series	18	0.1%	8	0.0%
	VOLVO S90	7	0.0%	7	0.0%
	BMW 6-Series	6	0.0%	13	0.0%
	BMW 8-Series	2	0.0%	0	0.0%
	MASERATI Quattroporte	0	0.0%	1	0.0%
LUXURY TOTAL		33	0.1%	29	0.1%
MPV	TOYOTA Avanza	271	1.0%	390	1.5%
	HYUNDAI H1	225	0.9%	91	0.3%
	DATSUN GO+	116	0.4%	108	0.4%
	SUZUKI Ertiga	108	0.4%	64	0.2%
	VW Kombi	83	0.3%	47	0.2%
MPV TOTAL		896	3.4%	780	2.9%
SUV	TOYOTA Fortuner	1 319	5.1%	1 102	4.2%
	TOYOTA RAV	708	2.7%	705	2.7%
	VW Tiguan	536	2.1%	532	2.0%
	NISSAN X-Trail	440	1.7%	202	0.8%
	HYUNDAI Tucson	419	1.6%	137	0.5%
SUV TOTAL		6 390	24.5%	5 437	20.5%

TOP 5 PASSENGER CAR MARKET BY TYPE FOR MAY 2019					
SEGMENT	TYPE	2019	SHARE	2018	SHARE
SPORT AND EXOTICS	ALFA 4C	9	0.0%	2	0.0%
	FORD Mustang	7	0.0%	56	0.2%
	BMW Z4	6	0.0%	0	0.0%
	BMW 8-Series	6	0.0%	0	0.0%
	FERRARI 488 Spider	4	0.0%	2	0.0%
SPORT AND EXOTICS TOTAL		49	0.2%	92	0.3%
CROSSOVER	FORD EcoSport	586	2.2%	162	0.6%
	MAZDA CX-3	366	1.4%	261	1.0%
	HYUNDAI Creta	249	1.0%	700	2.6%
	TOYOTA RUSH	186	0.7%	0	0.0%
	SUZUKI Ignis	185	0.7%	147	0.6%
CROSSOVER TOTAL		3 162	12.1%	3 058	11.5%
NON REPORTERS	MERCEDES-BENZ SA	1 036	4.0%	1 301	4.9%
	HAVAL	680	2.6%	64	0.2%
	PORSCHE	130	0.5%	129	0.5%
	BENTLEY	8	0.0%	6	0.0%
	LAMBORGHINI SOUTH AFRICA	6	0.0%	0	0.0%
NON REPORTERS TOTAL		1 860	7.1%	1 500	5.7%
GRAND TOTAL		26 102		26 548	



The Alfa Romeo 4C was the top selling sports car in South Africa in May, with nine units sold.



Sales of the Ford Mustang have slowed significantly. Only seven were sold in May this year, compared to 56 in May 2018.

DISCLAIMER

- PLEASE NOTE
- Mercedes-Benz (including Smart and Fuso), Haval, Lamborghini, Bentley and Porsche are all displayed as per aggregated total reported.
 - Mercedes-Benz South Africa Commercial Vehicle market splits are estimates.

TOP 5 PASSENGER MANUFACTURER RETAIL SALES FOR MAY 2019					
MANUFACTURER	TYPE	2019	SHARE	2018	SHARE
VOLKSWAGEN SA	VW Polo Vivo	2 478	9.5%	1 904	7.2%
	VW Polo	1 390	5.3%	1 577	5.9%
	VW Tiguan	536	2.1%	532	2.0%
	VW Golf 7	383	1.5%	347	1.3%
	AUDI A3 Sportback	152	0.6%	123	0.5%
VOLKSWAGEN GROUP SA TOTAL		5 841	22.4%	5 990	22.6%
TOYOTA	TOYOTA Fortuner	1 319	5.1%	1 102	4.2%
	TOYOTA Etios	719	2.8%	908	3.4%
	TOYOTA RAV	708	2.7%	705	2.7%
	TOYOTA Corolla Quest	444	1.7%	701	2.6%
	TOYOTA Avanza	271	1.0%	390	1.5%
TOYOTA TOTAL		4 732	18.1%	5 281	19.9%
HYUNDAI AUTOMOTIVE SA	HYUNDAI Grand i10	738	2.8%	1 081	4.1%
	HYUNDAI i20	425	1.6%	424	1.6%
	HYUNDAI Tucson	419	1.6%	137	0.5%
	HYUNDAI Creta	249	1.0%	700	2.6%
	HYUNDAI Accent	241	0.9%	307	1.2%
HYUNDAI TOTAL		2 454	9.4%	2 892	10.9%
RENAULT	RENAULT Kwid	634	2.4%	712	2.7%
	RENAULT Sandero II	535	2.0%	489	1.8%
	RENAULT Duster	341	1.3%	185	0.7%
	RENAULT Clio IV	215	0.8%	223	0.8%
	RENAULT Captur	99	0.4%	169	0.6%
RENAULT TOTAL		1 863	7.1%	1 778	6.7%
NISSAN	NISSAN X-Trail	440	1.7%	202	0.8%
	DATSUN GO	409	1.6%	357	1.3%
	NISSAN Almera	225	0.9%	85	0.3%
	NISSAN Qashqai	172	0.7%	297	1.1%
	DATSUN GO+	116	0.4%	108	0.4%
NISSAN TOTAL		1 551	5.9%	1 221	4.6%
FMC	FORD EcoSport	586	2.2%	162	0.6%
	FORD Figo	448	1.7%	47	0.2%
	FORD Everest	285	1.1%	406	1.5%
	FORD Fiesta	141	0.5%	333	1.3%
	FORD Kuga	63	0.2%	140	0.5%
FMC TOTAL		1 530	5.9%	1 251	4.7%
BMW GROUP	BMW 3-Series	264	1.0%	476	1.8%
	BMW X3	171	0.7%	223	0.8%
	BMW X5	139	0.5%	50	0.2%
	BMW 1-Series	132	0.5%	183	0.7%
	BMW X1	90	0.3%	103	0.4%
BMW GROUP TOTAL		1 284	4.9%	1 475	5.6%
MAZDA SA	MAZDA CX-5	382	1.5%	407	1.5%
	MAZDA CX-3	366	1.4%	261	1.0%
	MAZDA 2	258	1.0%	227	0.9%
	MAZDA 3	96	0.4%	241	0.9%
	MAZDA MX-5	1	0.0%	9	0.0%
MAZDA SA TOTAL		1 103	4.2%	1 145	4.3%
KIA SA	KIA Picanto	395	1.5%	719	2.7%
	KIA Rio	348	1.3%	254	1.0%
	KIA Sportage	272	1.0%	126	0.5%
	KIA Grand Sedona	24	0.1%	6	0.0%
	KIA Sorento	10	0.0%	9	0.0%
KIA TOTAL		1 050	4.0%	1 135	4.3%
MERCEDES BENZ SA TOTAL		1 036	4.0%	1 301	4.9%

TOP 5 PASSENGER MANUFACTURER RETAIL SALES FOR MAY 2019					
MANUFACTURER	TYPE	2019	SHARE	2018	SHARE
SUZUKI	SUZUKI Swift	351	1.3%	185	0.7%
	SUZUKI Ignis	185	0.7%	147	0.6%
	SUZUKI Ertiga	108	0.4%	64	0.2%
	SUZUKI Celerio	84	0.3%	57	0.2%
	SUZUKI Vitara	63	0.2%	51	0.2%
SUZUKI TOTAL		913	3.5%	836	3.1%
HAVAL MOTORS SA TOTAL		680	2.6%	64	0.2%
HONDA	HONDA HR-V	108	0.4%	68	0.3%
	HONDA Brio	96	0.4%	98	0.4%
	HONDA BR-V	72	0.3%	163	0.6%
	HONDA Jazz	61	0.2%	131	0.5%
	HONDA Amaze	50	0.2%	0	0.0%
HONDA TOTAL		469	1.8%	609	2.3%
MAHINDRA	MAHINDRA KUV	131	0.5%	52	0.2%
	MAHINDRA XUV300	124	0.5%	0	0.0%
	MAHINDRA Scorpio	27	0.1%	27	0.1%
	MAHINDRA TUV	23	0.1%	28	0.1%
	MAHINDRA XUV500	15	0.1%	27	0.1%
MAHINDRA TOTAL		332	1.3%	150	0.6%
JAGUAR LAND ROVER	L-R Range Rover Evoque	101	0.4%	25	0.1%
	L-R Range Rover Sport	77	0.3%	109	0.4%
	L-R Discovery	33	0.1%	56	0.2%
	JAGUAR F-PACE	26	0.1%	23	0.1%
	L-R Range Rover Velar	25	0.1%	56	0.2%
JAGUAR LAND ROVER TOTAL		330	1.3%	393	1.5%
VOLVO CARS	VOLVO XC60	62	0.2%	51	0.2%
	VOLVO XC40	37	0.1%	71	0.3%
	VOLVO XC90	35	0.1%	21	0.1%
	VOLVO V40	26	0.1%	28	0.1%
	VOLVO V40 CC	8	0.0%	22	0.1%
VOLVO CARS TOTAL		178	0.7%	211	0.8%
MITSUBISHI MOTORS SA	MITSUBISHI Eclipse Cross	71	0.3%	0	0.0%
	MITSUBISHI Pajero Sport	33	0.1%	38	0.1%
	MITSUBISHI Pajero	18	0.1%	11	0.0%
	MITSUBISHI ASX	17	0.1%	26	0.1%
	MITSUBISHI Outlander	4	0.0%	7	0.0%
MITSUBISHI MOTORS SA TOTAL		143	0.5%	82	0.3%
PORSCHE TOTAL		130	0.5%	129	0.5%
FCA SOUTH AFRICA FIAT GROUP	JEEP Grand Cherokee	28	0.1%	7	0.0%
	JEEP Wrangler	27	0.1%	19	0.1%
	FIAT 500	24	0.1%	21	0.1%
	ALFA 4C	9	0.0%	2	0.0%
	FIAT Tipo	7	0.0%	6	0.0%
FIAT GROUP TOTAL		121	0.5%	118	0.4%
PCSA	PEUGEOT 208	40	0.2%	31	0.1%
	PEUGEOT 3008	26	0.1%	53	0.2%
	PEUGEOT 2008	22	0.1%	36	0.1%
	PEUGEOT 308	7	0.0%	0	0.0%
	PEUGEOT 5008	2	0.0%	0	0.0%
PCSA TOTAL		97	0.4%	120	0.5%

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TOP 5 PASSENGER MANUFACTURER RETAIL SALES FOR MAY 2019					
MANUFACTURER	TYPE	2019	SHARE	2018	SHARE
SUBARU	SUBARU Forester	44	0.2%	30	0.1%
	SUBARU XV	36	0.1%	39	0.1%
	SUBARU Outback	5	0.0%	9	0.0%
	SUBARU WRX	1	0.0%	3	0.0%
	SUBARU Impreza	0	0.0%	4	0.0%
SUBARU TOTAL		86	0.3%	85	0.3%
OPEL	OPEL Corsa	36	0.1%	61	0.2%
	OPEL MOKKA X	16	0.1%	29	0.1%
	OPEL Astra Hatch	13	0.0%	27	0.1%
	OPEL Crossland X	12	0.0%	50	0.2%
	OPEL Adam	7	0.0%	13	0.0%
OPEL TOTAL		85	0.3%	243	0.9%
ISUZU MOTORS SOUTH AFRICA	ISUZU MU-X	58	0.2%	0	0.0%
ISUZU MOTORS SOUTH AFRICA TOTAL		58	0.2%	0	0.0%
SCUDERIA SOUTH AFRICA	FERRARI 488 Spider	4	0.0%	2	0.0%
	FERRARI 812	3	0.0%	0	0.0%
	FERRARI Portofino	2	0.0%	0	0.0%
	FERRARI 488 Pista	2	0.0%	0	0.0%
	FERRARI 488 GTB	1	0.0%	0	0.0%
SCUDERIA TOTAL		13	0.0%	3	0.0%
BENTLEY TOTAL		8	0.0%	6	0.0%

TOP 5 PASSENGER MANUFACTURER RETAIL SALES FOR MAY 2019					
MANUFACTURER	TYPE	2019	SHARE	2018	SHARE
MASERATI SOUTH AFRICA	MASERATI Levante	5	0.0%	6	0.0%
	MASERATI Ghibli	1	0.0%	1	0.0%
	MASERATI Quattroporte	0	0.0%	1	0.0%
	MASERATI GranTurismo	0	0.0%	0	0.0%
MASERATI TOTAL		6	0.0%	8	0.0%
LAMBORGHINI SOUTH AFRICA TOTAL		6	0.0%	0	0.0%
JMC	LANDWIND X5	3	0.0%	14	0.1%
JMC TOTAL		3	0.0%	14	0.1%
TATA	TATA Indica Vista	0	0.0%	1	0.0%
	TATA Bolt	0	0.0%	7	0.0%
	TATA TOTAL		0	0.0%	8
GRAND TOTAL		26 102	100.0%	26 548	100.0%

TOP 5 SELLING PASSENGER CARS FOR MAY 2019		
TYPE	2019	2019 SHARE
VW Polo Vivo	2 478	9.5%
VW Polo	1 390	5.3%
TOYOTA Fortuner	1 319	5.1%
HYUNDAI Grand i10	738	2.8%
TOYOTA Etios	719	2.8%
		26 102

TOP 5 SELLING LIGHT COMMERCIAL VEHICLES FOR MAY 2019		
TYPE	2019	2019 SHARE
TOYOTA Hilux	3 187	26.1%
FORD Ranger	1 973	16.2%
NISSAN NP200	1 363	11.2%
TOYOTA Quantum	1 302	10.7%
ISUZU D-MAX	1 254	10.3%
		12 200



The stunning Ferrari 488 Spider found four buyers in South Africa in May.

TOP 5 LIGHT COMMERCIAL VEHICLE MARKET BY TYPE FOR MAY 2019					
SEGMENT	TYPE	2019	SHARE	2018	SHARE
SUB ONE-TON	NISSAN NP200	1 363	11.2%	1 824	13.0%
	CHANGAN Star III	9	0.1%	13	0.1%
	SUZUKI Gypsy	1	0.0%	0	0.0%
SUB ONE-TON TOTAL		1 373	11.3%	1 837	13.1%
ABOVE ONE-TON DCAB	FORD Ranger	1 311	10.7%	1 929	13.8%
	TOYOTA Hilux	988	8.1%	1 552	11.1%
	NISSAN NP300	564	4.6%	258	1.8%
	ISUZU D-MAX	477	3.9%	0	0.0%
	NISSAN Navara	189	1.5%	160	1.1%
ABOVE ONE-TON DCAB TOTAL		3 974	32.6%	5 037	35.9%
ABOVE ONE-TON SCAB	TOYOTA Hilux	1 373	11.3%	1 291	9.2%
	ISUZU D-MAX	686	5.6%	0	0.0%
	FORD Ranger	580	4.8%	890	6.4%
	HYUNDAI H100 Bakkie	272	2.2%	263	1.9%
	NISSAN NP300	210	1.7%	428	3.1%
ABOVE ONE-TON SCAB TOTAL		3 804	31.2%	4 375	31.2%
ABOVE ONE-TON XCAB	TOYOTA Hilux	826	6.8%	495	3.5%
	ISUZU D-MAX	91	0.7%	0	0.0%
	FORD Ranger	82	0.7%	0	0.0%
	ISUZU KB	12	0.1%	94	0.7%
ABOVE ONE-TON XCAB TOTAL		1 011	8.3%	589	4.2%
MINIBUS	TOYOTA Quantum	1 270	10.4%	1 431	10.2%
	VW Caddy	166	1.4%	67	0.5%
	NISSAN NV350 Taxi	37	0.3%	68	0.5%
	FORD Tourneo Custom	17	0.1%	16	0.1%
	VW Transporter Cr-Bus	14	0.1%	28	0.2%
MINIBUS TOTAL		1 504	12.3%	1 610	11.5%
PANEL VAN	VW Caddy	67	0.5%	65	0.5%
	OPEL Combo	32	0.3%	0	0.0%
	TOYOTA Quantum	32	0.3%	51	0.4%
	FORD Transit Custom	24	0.2%	30	0.2%
	RENAULT Kangoo	17	0.1%	2	0.0%
PANEL VAN TOTAL		246	2.0%	325	2.3%
NON REPORTERS	HAVAL MOTORS SA	192	1.6%	173	1.2%
	MERCEDES-BENZ SA	96	0.8%	67	0.5%
NON-REPORTERS TOTAL		288	2.4%	240	1.7%
GRAND TOTAL		12 200	100.0%	14 013	100.0%

THE TOP SOUTH AFRICAN HCV / MCV MARKET FOR MAY 2019 (MEDIUM, HEAVY & EXTRA HEAVY COMMERCIALS, & BUSES)			
MANUFACTURER	CATEGORY	MAY-19	SHARE
VOLVO GROUP SOUTHERN AFRICA	MCV	0	0.0%
	HCV	55	2.6%
	XHV	364	17.1%
	BUS	6	0.3%
VOLVO TRUCKS TOTAL		425	20.0%
ISUZU MOTORS SA	MCV	243	11.4%
	HCV	101	4.8%
	XHV	26	1.2%
	BUS	2	0.1%
ISUZU MOTORS SA TOTAL		372	17.5%
MERCEDES-BENZ SA	COMMERCIAL	364	17.1%
MERCEDES-BENZ SA TOTAL		364	17.1%
TOYOTA HINO	MCV	138	6.5%
	HCV	89	4.2%
	XHV	32	1.5%
HINO TOTAL		259	12.2%
MAN	HCV	7	0.3%
	XHV	131	6.2%
	BUS	25	1.2%
MAN TOTAL		163	7.7%
SCANIA	XHV	115	5.4%
	BUS	11	0.5%
SCANIA TOTAL		126	5.9%
FAW	MCV	11	0.5%
	HCV	56	2.6%
	XHV	30	1.4%
FAW TOTAL		97	4.6%
TATA	MCV	28	1.3%
	HCV	36	1.7%
	XHV	14	0.7%
	BUS	4	0.2%
TATA TOTAL		82	3.9%
IVECO	MCV	40	1.9%
	HCV	0	0.0%
	XHV	30	1.4%
	BUS	2	0.1%
IVECO TOTAL		72	3.4%
VOLKSWAGEN GROUP SA	MCV	57	2.7%
VOLKSWAGEN GROUP SA TOTAL		57	2.7%
POWERSTAR	MCV	0	0.0%
	HCV	10	0.5%
	XHV	34	1.6%
POWERSTAR TOTAL		44	2.1%
BABCOCK (DAF)	HCV	0	0.0%
	XHV	17	0.8%
BABCOCK (DAF) TOTAL		17	0.8%
HYUNDAI MOTORS SA	MCV	16	0.8%
HYUNDAI TOTAL		16	0.8%
JMC	MCV	14	0.7%
JMC TOTAL		14	0.7%
VECV SOUTH AFRICA (EICHER)	MCV	8	0.4%
	HCV	1	0.0%
	XHV	1	0.0%
VECV SOUTH AFRICA (EICHER) TOTAL		10	0.5%
FMC	MCV	4	0.2%
FMC TOTAL		4	0.2%
PCSA	MCV	2	0.1%
PCSA TOTAL		2	0.1%
FCA SOUTH AFRICA	MCV	2	0.1%
FCA SOUTH AFRICA TOTAL		2	0.1%
GRAND TOTAL		2 126	100.0%