

South African Vehicle Sales Figures at the End of June 2018

TOP 5 PASSENGER CAR MARKET BY TYPE FOR JUNE 2018					
SEGMENT	TYPE	2018	SHARE	2017	SHARE
ENTRY CARS	VW POLO Vivo Hatch/Sedan	2 285	7.7%	2 516	8.8%
	RENAULT Kwid	1 023	3.4%	632	2.2%
	TOYOTA Etios	977	3.3%	1 159	4.0%
	RENAULT Sandero II	937	3.1%	390	1.4%
	HYUNDAI Grand i10	933	3.1%	591	2.1%
ENTRY CARS TOTAL		7 971	26.7%	7 809	27.3%
SUB-SMALL	VW Polo	1 462	4.9%	1 579	5.5%
	TOYOTA Yaris	885	3.0%	232	0.8%
	HYUNDAI i20	579	1.9%	310	1.1%
	VW Polo Sedan	382	1.3%	272	1.0%
	FORD Fiesta	345	1.2%	423	1.5%
SUB-SMALL TOTAL		5 776	19.4%	4 448	15.5%
SMALL	TOYOTA Corolla Quest	645	2.2%	842	2.9%
	TOYOTA Corolla	573	1.9%	525	1.8%
	VW Golf 7	390	1.3%	482	1.7%
	NISSAN Almera	358	1.2%	219	0.8%
SMALL TOTAL		3 669	12.3%	4 040	14.1%
MEDIUM	BMW 3-Series	530	1.8%	511	1.8%
	MERCEDES C-Class	481	1.6%	693	2.4%
	AUDI A4	97	0.3%	191	0.7%
	MERCEDES AMG C	42	0.1%	31	0.1%
MEDIUM TOTAL		1 269	4.3%	1 652	5.8%
LARGE	MERCEDES E-Class	93	0.3%	71	0.2%
	BMW 5-Series	88	0.3%	65	0.2%
	AUDI A5 Sportback	38	0.1%	51	0.2%
	AUDI A5 Coupe/Cabriolet	21	0.1%	25	0.1%
LARGE TOTAL		268	0.9%	304	1.1%

TOP 5 PASSENGER CAR MARKET BY TYPE FOR JUNE 2018					
SEGMENT	TYPE	2018	SHARE	2017	SHARE
LUXURY	BMW 7-Series	18	0.1%	12	0.0%
	BMW 6-Series	11	0.0%	5	0.0%
	VOLVO S90	7	0.0%	9	0.0%
	PORSCHE Panamera	6	0.0%	16	0.1%
	MERCEDES S-Class	5	0.0%	9	0.0%
LUXURY TOTAL		54	0.2%	63	0.2%
MPV	TOYOTA Avanza	413	1.4%	423	1.5%
	HYUNDAI H1	157	0.5%	192	0.7%
	DATSUN GO+	124	0.4%	96	0.3%
	SUZUKI Ertiga	92	0.3%	38	0.1%
	MERCEDES V-Class	77	0.3%	73	0.3%
MPV TOTAL		1 003	3.4%	1 162	4.1%
SUV	TOYOTA Fortuner	1190	4.0%	1198	4.2%
	TOYOTA RAV	753	2.5%	553	1.9%
	VW Tiguan	518	1.7%	334	1.2%
	NISSAN X-Trail	508	1.7%	254	0.9%
SUV TOTAL		6 718	22.5%	6 139	21.4%
SPORT AND EXOTICS	FORD Mustang	61	0.2%	86	0.3%
	PORSCHE 911	33	0.1%	47	0.2%
	MERCEDES C-Class	15	0.1%	24	0.1%
	PORSCHE Cayman	10	0.0%	5	0.0%
	JAGUAR F-Type	8	0.0%	12	0.0%
SPORT AND EXOTICS TOTAL		178	0.6%	283	1.0%
CROSSOVER	HYUNDAI Creta	597	2.0%	31	0.1%
	FORD EcoSport	221	0.7%	545	1.9%
	SUZUKI Ignis	173	0.6%	115	0.4%
	MAZDA CX-3	172	0.6%	254	0.9%
CROSSOVER TOTAL		2 921	9.8%	2 725	9.5%
GRAND TOTAL		29 827		28 625	



The sales performance of the Renault Kwid in South Africa continues to astound. June was a month that saw this entry-level model sell 1 023 units to put it second to the Volkswagen Polo Vivo sedan/hatch in the entry level segment and making it the fourth best-selling passenger car overall, behind the Polo Vivo, Polo and Fortuner. Kwid sales in June last year amounted to 632 units. This outstanding performance by Kwid helped Renault total 2 469 passenger car sales in June, placing this brand behind Volkswagen, Toyota and Hyundai, but ahead of its Renault-Nissan Alliance partner, long-established Nissan South Africa.

DISCLAIMER

PLEASE NOTE • Mercedes-Benz disaggregated sales volumes from October 2014 reflect estimates calculated from the aggregated volumes reported by MBSA. From Jan 2017 the disaggregated numbers are purified.

TOP 5 PASSENGER MANUFACTURER RETAIL SALES FOR JUNE 2018					
MANUFACTURER	TYPE	2018	SHARE	2017	SHARE
VOLKSWAGEN SA	VW Polo Vivo	2 285	7.7%	2 516	8.8%
	VW Polo	1 462	4.9%	1 579	5.5%
	VW Tiguan	518	1.7%	334	1.2%
	VW Golf 7	390	1.3%	482	1.7%
	VW Polo Sedan	382	1.3%	272	1.0%
VOLKSWAGEN GROUP SA TOTAL		6 175	20.7%	6 906	24.1%
TOYOTA	TOYOTA Fortuner	1 190	4.0%	1 198	4.2%
	TOYOTA Etios	977	3.3%	1 159	4.0%
	TOYOTA Yaris	885	3.0%	232	0.8%
	TOYOTA RAV	753	2.5%	553	1.9%
	TOYOTA Corolla Quest	645	2.2%	842	2.9%
TOYOTA TOTAL		5 893	19.8%	5 559	19.4%
HYUNDAI AUTOMOTIVE SA	HYUNDAI Grand i10	933	3.1%	591	2.1%
	HYUNDAI Creta	597	2.0%	31	0.1%
	HYUNDAI i20	579	1.9%	310	1.1%
	HYUNDAI Accent	236	0.8%	406	1.4%
	HYUNDAI Tucson	189	0.6%	593	2.1%
HYUNDAI TOTAL		2 861	9.6%	2 507	8.8%
RENAULT	RENAULT Kwid	1 023	3.4%	632	2.2%
	RENAULT Sandero II	937	3.1%	390	1.4%
	RENAULT Clio IV	216	0.7%	168	0.6%
	RENAULT Duster	165	0.6%	112	0.4%
	RENAULT Captur	128	0.4%	106	0.4%
RENAULT TOTAL		2 469	8.3%	1 657	5.8%
NISSAN	NISSAN X-Trail	508	1.7%	254	0.9%
	DATSUN GO	466	1.6%	426	1.5%
	NISSAN Almera	358	1.2%	219	0.8%
	NISSAN Micra	308	1.0%	120	0.4%
	NISSAN Micra 5	181	0.6%	0	0.0%
NISSAN TOTAL		2 108	7.1%	1 392	4.9%
BMW GROUP	BMW 3-Series	530	1.8%	511	1.8%
	BMW X3	293	1.0%	63	0.2%
	BMW 1-Series	167	0.6%	171	0.6%
	BMW X1	107	0.4%	119	0.4%
	BMW 2-Series	102	0.3%	100	0.3%
BMW GROUP TOTAL		1 714	5.7%	1 525	5.3%
MERCEDES-BENZ SA	MERCEDES C-Class	496	1.7%	717	2.5%
	MERCEDES GLC	185	0.6%	229	0.8%
	MERCEDES GLA	141	0.5%	117	0.4%
	MERCEDES A-Class	120	0.4%	189	0.7%
	MERCEDES CLA	103	0.3%	87	0.3%
MERCEDES-BENZ SA TOTAL		1 506	5.0%	1 863	6.5%
FMC	FORD Everest	440	1.5%	320	1.1%
	FORD Fiesta	345	1.2%	423	1.5%
	FORD EcoSport	221	0.7%	545	1.9%
	FORD Figo	111	0.4%	221	0.8%
	FORD Kuga	103	0.3%	121	0.4%
FMC TOTAL		1 334	4.5%	1 949	6.8%

TOP 5 PASSENGER MANUFACTURER RETAIL SALES FOR JUNE 2018					
MANUFACTURER	TYPE	2018	SHARE	2017	SHARE
KIA SA	KIA Picanto	764	2.6%	627	2.2%
	KIA Rio	315	1.1%	300	1.0%
	KIA Sportage	142	0.5%	87	0.3%
	KIA Soul	9	0.0%	11	0.0%
	KIA Cerato	8	0.0%	2	0.0%
KIA TOTAL		1 246	4.2%	1 044	3.6%
MAZDA SA PCSA	MAZDA CX-5	427	1.4%	386	1.3%
	MAZDA 3	254	0.9%	236	0.8%
	MAZDA 2	207	0.7%	239	0.8%
	MAZDA CX-3	172	0.6%	254	0.9%
	MAZDA MX-5	7	0.0%	6	0.0%
MAZDA SA TOTAL		1 067	3.6%	1 121	3.9%
SUZUKI	SUZUKI Swift	303	1.0%	178	0.6%
	SUZUKI Ignis	173	0.6%	115	0.4%
	SUZUKI Ertiga	92	0.3%	38	0.1%
	SUZUKI Baleno	70	0.2%	40	0.1%
	SUZUKI Jimny	66	0.2%	84	0.3%
SUZUKI TOTAL		864	2.9%	562	2.0%
HONDA	HONDA CR-V	130	0.4%	0	0.0%
	HONDA HR-V	119	0.4%	161	0.6%
	HONDA Jazz	116	0.4%	78	0.3%
	HONDA Brio	111	0.4%	105	0.4%
	HONDA BR-V	83	0.3%	138	0.5%
HONDA TOTAL		662	2.2%	570	2.0%
JAGUAR LAND ROVER	L-R Range Rover Sport	124	0.4%	81	0.3%
	L-R Discovery	80	0.3%	0	0.0%
	JAGUAR E-PACE	79	0.3%	0	0.0%
	L-R Discovery Sport	59	0.2%	87	0.3%
	L-R Range Rover Velar	54	0.2%	0	0.0%
JAGUAR LAND ROVER TOTAL		486	1.6%	364	1.3%
VOLVO CARS	VOLVO XC40	101	0.3%	0	0.0%
	VOLVO XC60	83	0.3%	43	0.2%
	VOLVO V40	54	0.2%	37	0.1%
	VOLVO XC90	21	0.1%	19	0.1%
	VOLVO V40 CC	21	0.1%	21	0.1%
VOLVO CARS TOTAL		301	1.0%	156	0.5%
ISUZU MOTORS SA	ISUZU MU-X	208	0.7%	0	0.0%
ISUZU MOTORS SA TOTAL		208	0.7%	0	0.0%
MAHINDRA	MAHINDRA KUV	49	0.2%	73	0.3%
	MAHINDRA TUV	43	0.1%	60	0.2%
	MAHINDRA XUV	38	0.1%	44	0.2%
	MAHINDRA Scorpio	34	0.1%	21	0.1%
	MAHINDRA Thar	22	0.1%	10	0.0%
MAHINDRA TOTAL		187	0.6%	209	0.7%
OPEL	OPEL Corsa	66	0.2%	155	0.5%
	OPEL Crossland X	39	0.1%	0	0.0%
	OPEL MOKKA X	34	0.1%	63	0.2%
	OPEL Grandland X	22	0.1%	0	0.0%
	OPEL Astra Hatch	15	0.1%	39	0.1%
OPEL TOTAL		185	0.6%	263	0.9%

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TOP 5 PASSENGER MANUFACTURER RETAIL SALES FOR JUNE 2018					
MANUFACTURER	TYPE	2018	SHARE	2017	SHARE
FCA SOUTH AFRICA FIAT GROUP	JEEP Grand Cherokee	19	0.1%	109	0.4%
	JEEP Renegade	16	0.1%	34	0.1%
	FIAT 500	14	0.0%	33	0.1%
	JEEP Wrangler	14	0.0%	29	0.1%
	FIAT Panda	13	0.0%	0	0.0%
FIAT GROUP TOTAL		107	0.4%	264	0.9%
PORSCHE	PORSCHE Cayenne	41	0.1%	37	0.1%
	PORSCHE 911	33	0.1%	47	0.2%
	PORSCHE Cayman	10	0.0%	5	0.0%
	PORSCHE Panamera	6	0.0%	16	0.1%
	PORSCHE Macan	4	0.0%	9	0.0%
PORSCHE TOTAL		97	0.3%	125	0.4%
PCSA	PEUGEOT 3008	42	0.1%	0	0.0%
	PEUGEOT 2008	26	0.1%	29	0.1%
	PEUGEOT 208	19	0.1%	24	0.1%
	PEUGEOT 308	9	0.0%	0	0.0%
PCSA TOTAL		96	0.3%	53	0.2%
SUBARU	SUBARU XV	40	0.1%	31	0.1%
	SUBARU Forester	35	0.1%	32	0.1%
	SUBARU Outback	12	0.0%	4	0.0%
	SUBARU Impreza	5	0.0%	3	0.0%
	SUBARU WRX	3	0.0%	5	0.0%
SUBARU TOTAL		95	0.3%	75	0.3%
MITSUBISHI MOTORS SA	MITSUBISHI Pajero Sport	34	0.1%	5	0.0%
	MITSUBISHI ASX	32	0.1%	30	0.1%
	MITSUBISHI Pajero	13	0.0%	16	0.1%
	MITSUBISHI Outlander	4	0.0%	1	0.0%
	MITSUBISHI Mirage	0	0.0%	17	0.1%
MITSUBISHI MOTORS SA TOTAL		83	0.3%	69	0.2%
GWM TOTAL	GWM M4	29	0.1%	63	0.2%
	GWM H5	11	0.0%	7	0.0%
	GWM H6	0	0.0%	12	0.0%
GWM TOTAL		40	0.1%	82	0.3%
JMC	LANDWIND X5	13	0.0%	9	0.0%
JMC TOTAL		13	0.0%	9	0.0%
TATA	TATA Bolt	9	0.0%	32	0.1%
	TATA Indica	3	0.0%	24	0.1%
	TATA B-Line	0	0.0%	0	0.0%
	TATA Manza	0	0.0%	5	0.0%
	TATA Indica Vista	0	0.0%	4	0.0%
TATA TOTAL		12	0.0%	65	0.2%

TOP 5 PASSENGER MANUFACTURER RETAIL SALES FOR JUNE 2018					
MANUFACTURER	TYPE	2018	SHARE	2017	SHARE
SCUDERIA SOUTH AFRICA	FERRARI 812	3	0.0%	0	0.0%
	FERRARI 488 GTB	2	0.0%	3	0.0%
	FERRARI 488 Spider	1	0.0%	3	0.0%
	FERRARI F12	0	0.0%	2	0.0%
	FERRARI GTC4Lusso	0	0.0%	0	0.0%
SCUDERIA TOTAL		6	0.0%	8	0.0%
BENTLEY	BENTLEY Continental	3	0.0%	1	0.0%
	BENTLEY Bentayga	2	0.0%	3	0.0%
	BENTLEY Flying Spur	1	0.0%	1	0.0%
	BENTLEY Mulsanne	0	0.0%	0	0.0%
BENTLEY TOTAL		6	0.0%	5	0.0%
MASERATI SOUTH AFRICA	MASERATI Levante	3	0.0%	11	0.0%
	MASERATI Ghibli	1	0.0%	0	0.0%
	MASERATI GranCabrio	1	0.0%	2	0.0%
	MASERATI GranTurismo	1	0.0%	3	0.0%
MASERATI Quattroporte	0	0.0%	2	0.0%	
MASERATI TOTAL		6	0.0%	18	0.1%
GMSA/ISUZU TRUCKS	CHEV Spark	0	0.0%	58	0.2%
	CHEV Captiva	0	0.0%	50	0.2%
	CHEV Trailblazer	0	0.0%	39	0.1%
	CHEV Cruze	0	0.0%	17	0.1%
	CHEV Sonic	0	0.0%	0	0.0%
GMSA TOTAL		0	0.0%	164	0.6%
CHERY AUTO SA	CHERY J2	0	0.0%	4	0.0%
	CHERY Tiggo	0	0.0%	7	0.0%
	CHERY QQ3	0	0.0%	15	0.1%
CHERY TOTAL		0	0.0%	26	0.1%
FAW	FAW Sirius	0	0.0%	15	0.0%
	FAW V2	0	0.0%	0	0.1%
FAW TOTAL		0	0.0%	15	0.1%
GRAND TOTAL		29 827	100.0%	28 625	100.0%

TOP 5 SELLING PASSENGER CARS FOR JUNE 2018		
TYPE	2018	2018 SHARE
VW Polo Vivo Hatch/Sedan	2 285	7.7%
VW Polo	1 462	4.9%
TOYOTA Fortuner	1 190	4.0%
RENAULT Kwid	1 023	3.4%
TOYOTA Etios	977	3.3%
	29 827	

TOP 5 SELLING LIGHT COMMERCIAL VEHICLES FOR JUNE 2018		
TYPE	2018	2018 SHARE
TOYOTA Hilux	3 940	27.5%
FORD Ranger	2 613	18.2%
NISSAN NP200	1 847	12.9%
TOYOTA Quantum	1 376	9.6%
ISUZU KB	1 370	9.6%
	14 322	

TOP 5 LIGHT COMMERCIAL VEHICLE MARKET BY TYPE FOR JUNE 2018					
SEGMENT	TYPE	2018	SHARE	2017	SHARE
SUB ONE-TON	NISSAN NP200	1 847	12.9%	1 067	7.5%
	CHANGAN Star III	6	0.0%	0	0.0%
	CHANGAN Star II	0	0.0%	0	0.0%
	CHEV Utility	0	0.0%	919	6.4%
SUB ONE-TON TOTAL		1 853	12.9%	1 986	13.9%
ABOVE ONE-TON DCAB	TOYOTA Hilux	2 047	14.3%	1 418	9.9%
	FORD Ranger	1 804	12.6%	2 191	15.3%
	ISUZU KB	520	3.6%	514	3.6%
	VW Amarok	314	2.2%	218	1.5%
	NISSAN NP300	302	2.1%	531	3.7%
ABOVE ONE-TON DCAB TOTAL		5 485	38.3%	5 340	37.3%
ABOVE ONE-TON SCAB	TOYOTA Hilux	1 260	8.8%	1 362	9.5%
	FORD Ranger	809	5.6%	1 119	7.8%
	ISUZU KB	761	5.3%	571	4.0%
	NISSAN NP300	481	3.4%	600	4.2%
	HYUNDAI H100 Bakkie	212	1.5%	248	1.7%
ABOVE ONE-TON SCAB TOTAL		4 448	31.1%	4 501	31.4%
ABOVE ONE-TON XCAB	TOYOTA Hilux	633	4.4%	381	2.7%
	ISUZU KB	89	0.6%	93	0.6%
	MAZDA BT-50	0	0.0%	0	0.0%
	TATA Xenon	0	0.0%	0	0.0%
	FORD Ranger	0	0.0%	0	0.0%
ABOVE ONE-TON XCAB TOTAL		722	5.0%	475	3.3%
MINIBUS	TOYOTA Quantum	1 332	9.3%	1 233	8.6%
	VW Caddy	92	0.6%	105	0.7%
	VW Transporter Cr-Bus	30	0.2%	28	0.2%
	NISSAN NV350 Taxi	27	0.2%	215	1.5%
	FORD Tourneo Custom	18	0.1%	19	0.1%
MINIBUS TOTAL		1 499	10.5%	1 601	11.2%
PANEL VAN	FORD Transit Connect	54	0.4%	23	0.2%
	VW Caddy	49	0.3%	115	0.8%
	TOYOTA Quantum	44	0.3%	44	0.3%
	FORD Transit Custom	35	0.2%	32	0.2%
	VW Polo Vivo	19	0.1%	18	0.1%
PANEL VAN TOTAL		315	2.2%	416	2.9%
GRAND TOTAL		14 322	100.0%	14 319	100.0%

THE TOP SOUTH AFRICAN HCV / MCV MARKET FOR JUNE 2018 (MEDIUM, HEAVY & EXTRA HEAVY COMMERCIALS, & BUSES)			
MANUFACTURER	CATEGORY	2018	SHARE
MERCEDES-BENZ SA	MCV	165	6.6%
	HCV	50	2.0%
	XHV	259	10.3%
	BUS	14	0.6%
MERCEDES-BENZ SA TOTAL		488	19.4%
VOLVO GROUP SOUTHERN AFRICA	HCV	79	3.1%
	XHV	315	12.5%
	BUS	4	0.2%
VOLVO TRUCKS TOTAL		398	15.8%
ISUZU MOTORS SA	MCV	189	7.5%
	HCV	159	6.3%
	XHV	34	1.4%
	BUS	1	0.0%
ISUZU MOTORS SA TOTAL		383	15.2%
TOYOTA HINO	MCV	186	7.4%
	HCV	102	4.1%
	XHV	54	2.1%
HINO TOTAL		342	13.6%
MAN	HCV	2	0.1%
	XHV	160	6.4%
	BUS	42	1.7%
MAN TOTAL		204	8.1%
SCANIA	XHV	161	6.4%
	BUS	19	0.8%
SCANIA TOTAL		180	7.2%
IVECO	MCV	88	3.5%
	HCV	4	0.2%
	XHV	49	1.9%
	BUS	12	0.5%
IVECO TOTAL		153	6.1%
FAW	MCV	0	0.0%
	HCV	78	3.1%
	XHV	39	1.6%
FAW TOTAL		117	4.7%
TATA	MCV	15	0.6%
	HCV	62	2.5%
	XHV	8	0.3%
	BUS	0	0.0%
TATA TOTAL		85	3.4%
POWERSTAR	MCV	1	0.0%
	HCV	9	0.4%
	XHV	56	2.2%
POWERSTAR TOTAL		66	2.6%
HYUNDAI MOTORS SA	MCV	26	1.0%
HYUNDAI TOTAL		26	1.0%
VOLKSWAGEN GROUP SA	MCV	19	0.8%
VOLKSWAGEN GROUP SA TOTAL		19	0.8%
BABCOCK	HCV	0	0.0%
	XHV	17	0.7%
BABCOCK TOTAL		17	0.7%
JMC	MCV	15	0.6%
JMC TOTAL		15	0.6%
FMC	MCV	8	0.3%
FMC TOTAL		8	0.3%
VECV SOUTH AFRICA	MCV	2	0.1%
	HCV	6	0.2%
VECV TOTAL		8	0.3%
PCSA	MCV	5	0.2%
PCSA TOTAL		5	0.2%
FCA SOUTH AFRICA	MCV	0	0.0%
FCA SOUTH AFRICA TOTAL		0	0.0%
VDL BUS & COACH SA	BUS	0	0.0%
VDL BUS & COACH SA TOTAL		0	0.0%
GRAND TOTAL		2 514	100.0%