

South African Vehicle Sales Figures at the End of April 2017

TOP 5 PASSENGER CAR MARKET BY TYPE FOR APRIL 2017					
SEGMENT	TYPE	2017	SHARE	2016	SHARE
ENTRY CARS	VW POLO Vivo Hatch/Sedan	1 642	7.3%	1 884	7.2%
	TOYOTA Etios	698	3.1%	785	3.0%
	RENAULT Kwid	538	2.4%	0	0.0%
	RENAULT Sandero II	492	2.2%	350	1.3%
	HYUNDAI Grand i10	442	2.0%	511	2.0%
ENTRY CARS TOTAL		5 795	25.8%	6 068	23.3%
SUB-SMALL	VW Polo	1 293	5.8%	1 331	5.1%
	FORD Fiesta	875	3.9%	536	2.1%
	HYUNDAI Accent	437	1.9%	209	0.8%
	VW Polo Sedan	259	1.2%	178	0.7%
	RENAULT Clio IV	259	1.2%	388	1.5%
SUB-SMALL TOTAL		4 231	18.8%	4 359	16.8%
SMALL	TOYOTA Corolla Quest	472	2.1%	582	2.2%
	TOYOTA Corolla	402	1.8%	406	1.6%
	VW Golf 7	387	1.7%	366	1.4%
	FORD Focus	229	1.0%	325	1.2%
	MAZDA 3	200	0.9%	260	1.0%
SMALL TOTAL		3 191	14.2%	4 434	17.0%
MEDIUM	BMW 3-Series	330	1.5%	411	1.6%
	MERCEDES C-Class	275	1.2%	744	2.9%
	AUDI A4	117	0.5%	203	0.8%
	BMW 4-Series	96	0.4%	101	0.4%
	FORD Mustang	41	0.2%	114	0.4%
MEDIUM TOTAL		946	4.2%	1767	6.8%
LARGE	BMW 5-Series	38	0.2%	18	0.1%
	MERCEDES E-Class	33	0.1%	62	0.2%
	AUDI A5 Coupe/Cabriolet	31	0.1%	18	0.1%
	AUDI A5 Sportback	19	0.1%	23	0.1%
	VOLVO S60	11	0.0%	20	0.1%
LARGE TOTAL		165	0.7%	189	0.7%
LUXURY	BMW 7-Series	26	0.1%	33	0.1%
	MERCEDES S-Class	13	0.1%	32	0.1%
	PORSCHE Panamera	10	0.0%	3	0.0%
	BMW 6-Series	6	0.0%	9	0.0%
	MERCEDES CLS	5	0.0%	8	0.0%
LUXURY TOTAL		70	0.3%	104	0.4%

TOP 5 PASSENGER CAR MARKET BY TYPE FOR APRIL 2017					
SEGMENT	TYPE	2017	SHARE	2016	SHARE
MPV	TOYOTA Avanza	366	1.6%	321	1.2%
	HYUNDAI H1	121	0.5%	83	0.3%
	DATSUN GO+	112	0.5%	0	0.0%
	MERCEDES V-Class	75	0.3%	106	0.4%
	VW Kombi	71	0.3%	59	0.2%
MPV TOTAL		955	4.3%	1 150	4.4%
SUV	TOYOTA Fortuner	985	4.4%	846	3.3%
	TOYOTA RAV	426	1.9%	291	1.1%
	FORD Everest	413	1.8%	162	0.6%
	HYUNDAI Tucson	391	1.7%	516	2.0%
	VW Tiguan	315	1.4%	148	0.6%
SUV TOTAL		4 605	20.5%	5 348	20.6%
SPORT AND EXOTICS	PORSCHE 911	24	0.1%	30	0.1%
	MERCEDES SLC	18	0.1%	40	0.2%
	MERCEDES SL	17	0.1%	1	0.0%
	MERCEDES C-Class	15	0.1%	0	0.0%
	AUDI TT	12	0.1%	18	0.1%
SPORT AND EXOTICS TOTAL		158	0.7%	175	0.7%
CROSSOVER	FORD EcoSport	543	2.4%	943	3.6%
	MAZDA CX-3	257	1.1%	274	1.1%
	TOYOTA C-HR	222	1.0%	0	0.0%
	MERCEDES GLA	174	0.8%	153	0.6%
	HONDA HR-V	139	0.6%	37	0.1%
CROSSOVER TOTAL		2 331	10.4%	2 418	9.3%
GRAND TOTAL		22 447		26 012	



Production of the locally-made Chevrolet Utility will end this year despite it being the second-best seller in the sub-half ton bakkie category. The Chev Ute sold 764 units in April and year-to-date sales for the first four months of 2017 stand at 3 046 units.

PLEASE NOTE:

- These retail sales figures were supplied by Lightstone Auto, the independent provider of South African new vehicle sales information to the Department of Trade and Industry (dti) and the automotive industry.
- For the time being Mercedes-Benz South Africa (Pty) Ltd and BMW South Africa will report only aggregated sales data, as does Motus, although the latter company provides detailed sales figures three months in arrears.
- These figures are based on aggregated figures for the various categories of certain brands sold by Motus, including Kia and Hyundai, as well as Mercedes-Benz and BMW. The split volumes for the various individual models of these brands are estimates based on historical trends and forecasting techniques by Lightstone Auto.

TOP 5 PASSENGER MANUFACTURER RETAIL SALES FOR APRIL 2017					
MANUFACTURER	TYPE	2017	SHARE	2016	SHARE
VOLKSWAGEN SA	VW Polo Vivo	1 642	7.3%	1 884	7.2%
	VW Polo	1 293	5.8%	1 331	5.1%
	VW Golf 7	387	1.7%	366	1.4%
	VW Tiguan	315	1.4%	148	0.6%
	VW up	309	1.4%	164	0.6%
VOLKSWAGEN GROUP SA TOTAL		5 241	23.3%	5 593	21.5%
TOYOTA	TOYOTA Fortuner	985	4.4%	846	3.3%
	TOYOTA Etios	698	3.1%	785	3.0%
	TOYOTA Corolla Quest	472	2.1%	582	2.2%
	TOYOTA RAV	426	1.9%	291	1.1%
	TOYOTA Corolla	402	1.8%	406	1.6%
TOYOTA TOTAL		4 005	17.8%	3 900	15.0%
MOTUS	HYUNDAI Grand i10	442	2.0%	511	2.0%
	HYUNDAI Accent	437	1.9%	209	0.8%
	KIA Picanto	426	1.9%	353	1.4%
	HYUNDAI Tucson	391	1.7%	516	2.0%
	HYUNDAI i10	271	1.2%	349	1.3%
AMH TOTAL		2 557	11.4%	3 287	12.6%
FMC	FORD Fiesta	875	3.9%	536	2.1%
	FORD EcoSport	543	2.4%	943	3.6%
	FORD Everest	413	1.8%	162	0.6%
	FORD Focus	229	1.0%	325	1.2%
	FORD Figo	195	0.9%	605	2.3%
FMC TOTAL		2 319	10.3%	2 971	11.4%
RENAULT	RENAULT Kwid	538	2.4%	0	0.0%
	RENAULT Sandero II	492	2.2%	350	1.3%
	RENAULT Clio IV	259	1.2%	388	1.5%
	RENAULT Captur	84	0.4%	161	0.6%
	RENAULT Duster	77	0.3%	320	1.2%
RENAULT TOTAL		1 497	6.7%	1 359	5.2%
BMW GROUP	BMW 3-Series	330	1.5%	411	1.6%
	BMW 1-Series	168	0.7%	206	0.8%
	BMW 2-Series	150	0.7%	150	0.6%
	BMW X1	128	0.6%	140	0.5%
	BMW 4-Series	96	0.4%	101	0.4%
BMW GROUP TOTAL		1 281	5.7%	1 512	5.8%
MERCEDES-BENZ SA	MERCEDES C-Class	290	1.3%	744	2.9%
	MERCEDES GLA	174	0.8%	153	0.6%
	MERCEDES CLA	151	0.7%	101	0.4%
	MERCEDES GLC	117	0.5%	108	0.4%
	MERCEDES V-Class	75	0.3%	106	0.4%
MERCEDES-BENZ SA TOTAL		1 201	5.4%	1 949	7.5%

TOP 5 PASSENGER MANUFACTURER RETAIL SALES FOR APRIL 2017					
MANUFACTURER	TYPE	2017	SHARE	2016	SHARE
MAZDA SA PCSA	MAZDA CX-5	283	1.3%	318	1.2%
	MAZDA CX-3	257	1.1%	274	1.1%
	MAZDA 3	200	0.9%	260	1.0%
	MAZDA 2	168	0.7%	176	0.7%
	MAZDA MX-5	10	0.0%	20	0.1%
MAZDA SA TOTAL		918	4.1%	1 048	4.0%
GMSA/ISUZU TRUCKS	CHEV Spark	150	0.7%	177	0.7%
	CHEV Trailblazer	146	0.7%	54	0.2%
	OPEL Astra Hatch	104	0.5%	167	0.6%
	OPEL MOKKA X	101	0.4%	0	0.0%
	OPEL Corsa	99	0.4%	119	0.5%
GMSA TOTAL		730	3.3%	942	3.6%
NISSAN	NISSAN X-Trail	167	0.7%	218	0.8%
	DATSUN GO	148	0.7%	361	1.4%
	DATSUN GO+	112	0.5%	0	0.0%
	NISSAN Qashqai	90	0.4%	149	0.6%
NISSAN TOTAL		670	3.0%	910	3.5%
SUZUKI	SUZUKI Swift	214	1.0%	190	0.7%
	SUZUKI Jimny	76	0.3%	67	0.3%
	SUZUKI Celerio	58	0.3%	49	0.2%
	SUZUKI Vitara	41	0.2%	62	0.2%
SUZUKI TOTAL		491	2.2%	445	1.7%
HONDA	HONDA HR-V	139	0.6%	37	0.1%
	HONDA Brio	117	0.5%	77	0.3%
	HONDA BR-V	92	0.4%	0	0.0%
	HONDA Ballade	65	0.3%	116	0.4%
	HONDA Jazz	47	0.2%	142	0.5%
HONDA TOTAL		483	2.2%	605	2.3%
JAGUAR LAND ROVER	L-R Range Rover Sport	43	0.2%	57	0.2%
	L-R Range Rover Evoque	38	0.2%	49	0.2%
	L-R Discovery Sport	37	0.2%	80	0.3%
	JAGUAR F-PACE	31	0.1%	0	0.0%
	L-R Range Rover	19	0.1%	22	0.1%
JAGUAR LAND ROVER TOTAL		187	0.8%	300	1.2%
MAHINDRA	MAHINDRA KUV100	53	0.2%	0	0.0%
	MAHINDRA Scorpio	41	0.2%	0	0.0%
	MAHINDRA XUV	21	0.1%	39	0.1%
	MAHINDRA TUV	16	0.1%	0	0.0%
MAHINDRA TOTAL		149	0.7%	45	0.2%
VOLVO CARS	VOLVO XC90	36	0.2%	33	0.1%
	VOLVO XC60	30	0.1%	36	0.1%
	VOLVO V40	26	0.1%	39	0.1%

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TOP 5 PASSENGER MANUFACTURER RETAIL SALES FOR APRIL 2017					
MANUFACTURER	TYPE	2017	SHARE	2016	SHARE
VOLVO CARS	VOLVO V40 CC	14	0.1%	16	0.1%
	VOLVO S60	11	0.0%	20	0.1%
VOLVO CARS TOTAL		137	0.6%	154	0.6%
PORSCHE	PORSCHE Cayenne	35	0.2%	69	0.3%
	PORSCHE 911	24	0.1%	30	0.1%
	PORSCHE Macan	13	0.1%	9	0.0%
	PORSCHE Boxster	12	0.1%	8	0.0%
	PORSCHE Panamera	10	0.0%	3	0.0%
PORSCHE TOTAL		100	0.4%	125	0.5%
TATA	TATA Indica	73	0.3%	0	0.0%
	TATA Bolt	10	0.0%	25	0.1%
	TATA Manza	7	0.0%	0	0.0%
	TATA Indica Vista	5	0.0%	43	0.2%
	TATA B-Line	0	0.0%	30	0.1%
TATA TOTAL		95	0.4%	98	0.4%
MITSUBISHI MOTORS SA	MITSUBISHI ASX	50	0.2%	40	0.2%
	MITSUBISHI Pajero	17	0.1%	37	0.1%
	MITSUBISHI Pajero Sport	6	0.0%	43	0.2%
	MITSUBISHI Mirage	6	0.0%	20	0.1%
	MITSUBISHI Outlander	5	0.0%	3	0.0%
MITSUBISHI MOTORS SA TOTAL		84	0.4%	144	0.6%
CHRYSLER SA	JEEP Grand Cherokee	26	0.1%	63	0.2%
	JEEP Renegade	24	0.1%	121	0.5%
	JEEP Wrangler	18	0.1%	55	0.2%
	JEEP Cherokee	9	0.0%	30	0.1%
	DODGE Journey	4	0.0%	14	0.1%
CHRYSLER SA TOTAL		81	0.4%	292	1.1%
SUBARU	SUBARU Forester	42	0.2%	52	0.2%
	SUBARU XV	24	0.1%	8	0.0%
	SUBARU Outback	9	0.0%	8	0.0%
	SUBARU WRX	2	0.0%	1	0.0%
	SUBARU Impreza	1	0.0%	0	0.0%
SUBARU TOTAL		78	0.3%	70	0.3%
FIAT GROUP	FIAT 500X	24	0.1%	10	0.0%
	FIAT 500	19	0.1%	38	0.1%
	ALFA Giulia	15	0.1%	0	0.0%
	FIAT Tipo	8	0.0%	0	0.0%
	ABARTH 595	1	0.0%	0	0.0%
FIAT GROUP TOTAL		69	0.3%	66	0.3%
PCSA	PEUGEOT 2008	30	0.1%	6	0.0%
	PEUGEOT 208	20	0.1%	29	0.1%

TOP 5 PASSENGER MANUFACTURER RETAIL SALES FOR APRIL 2017					
MANUFACTURER	TYPE	2017	SHARE	2016	SHARE
PCSA	PEUGEOT 3008	2	0.0%	0	0.0%
	CITROEN C4 Cactus	1	0.0%	39	0.1%
	CITROEN C1	0	0.0%	6	0.0%
PCSA TOTAL		53	0.2%	173	0.7%
MASERATI SOUTH AFRICA	MASERATI Levante	3	0.0%	0	0.0%
	MASERATI Ghibli	3	0.0%	5	0.0%
	MASERATI GranCabrio	2	0.0%	0	0.0%
	MASERATI GranTurismo	1	0.0%	0	0.0%
	MASERATI Quattroporte	0	0.0%	2	0.0%
	MASERATI TOTAL		9	0.0%	7
SCUDERIA SOUTH AFRICA	FERRARI 488 Spider	3	0.0%	0	0.0%
	FERRARI 488 GTB	1	0.0%	6	0.0%
	FERRARI California	1	0.0%	0	0.0%
	FERRARI F12	0	0.0%	1	0.0%
FERRARI TOTAL		5	0.0%	7	0.0%
BENTLEY	BENTLEY Bentayga	4	0.0%	0	0.0%
	BENTLEY Continental	0	0.0%	0	0.0%
BENTLEY TOTAL		4	0.0%	0	0.0%
JMC	LANDWIND X5	3	0.0%	1	0.0%
JMC TOTAL		3	0.0%	1	0.0%
GWMSA	GWM MultiWagon	0	0.0%	1	0.0%
	GWM M4	0	0.0%	1	0.0%
	GWM C50	0	0.0%	1	0.0%
	GWM H5	0	0.0%	6	0.0%
GWMSA TOTAL		0	0.0%	9	0.0%
GRAND TOTAL		22 447	100.0%	26 012	100.0%

TOP 5 SELLING PASSENGER CARS FOR APRIL 2017		
TYPE	2017	2017 SHARE
VW Polo Vivo Hatch/Sedan	1 642	7.3%
VW Polo	1 293	5.8%
TOYOTA Fortuner	985	4.4%
FORD Fiesta	875	3.9%
TOYOTA Etios	698	3.1%
		22 447

TOP 5 SELLING LIGHT COMMERCIAL VEHICLES FOR APRIL 2017		
TYPE	2017	2017 SHARE
FORD Ranger	1 981	13.3%
TOYOTA Hilux	1 977	13.3%
NISSAN NP200	1 190	8.0%
TOYOTA Quantum	1 109	7.5%
ISUZU KB	1 049	7.1%
		14 874

TOP 5 LIGHT COMMERCIAL VEHICLE MARKET BY TYPE FOR APRIL 2017					
NAAMSA STANDARD	TYPE	2017	SHARE	2016	SHARE
SUB ONE-TON	NISSAN NP200	1 190	11.2%	449	3.7%
	CHEV Utility	764	7.2%	930	7.6%
	SUZUKI Super Carry	12	0.1%	0	0.0%
	CHANGAN Star II	0	0.0%	1	0.0%
SUB ONE-TON TOTAL		1 966	18.5%	1 380	11.3%
ABOVE ONE-TON DCAB	FORD Ranger	1 382	13.0%	1 703	13.9%
	TOYOTA Hilux	868	8.2%	1 458	11.9%
	ISUZU KB	471	4.4%	321	2.6%
	NISSAN NP300	201	1.9%	178	1.5%
	VW Amarok	169	1.6%	236	1.9%
ABOVE ONE-TON DCAB TOTAL		3 452	32.6%	4 230	34.6%
ABOVE ONE-TON SCAB	TOYOTA Hilux	829	7.8%	1 335	10.9%
	NISSAN NP300	579	5.5%	348	2.8%
	ISUZU KB	513	4.8%	553	4.5%
	FORD Ranger	381	3.6%	384	3.1%
	HYUNDAI H100 Bakkie	219	2.1%	453	3.7%
ABOVE ONE-TON SCAB TOTAL		2 997	28.3%	3 653	29.9%
ABOVE ONE-TON XCAB	TOYOTA Hilux	280	2.6%	428	3.5%
	FORD Ranger	218	2.1%	325	2.7%
	ISUZU KB	65	0.6%	130	1.1%
	NISSAN Navara	0	0.0%	10	0.1%
	MAZDA BT-50	0	0.0%	17	0.1%
ABOVE ONE-TON XCAB TOTAL		563	5.3%	910	7.4%
MINIBUS	TOYOTA Quantum	1 030	9.7%	1 116	9.1%
	VW Caddy	97	0.9%	118	1.0%
	VW Transporter Cr-Bus	37	0.3%	41	0.3%
	NISSAN NV350 Taxi	30	0.3%	244	2.0%
	FORD Tourneo Custom	18	0.2%	33	0.3%
MINIBUS TOTAL		1 212	11.4%	1 579	12.9%
PANEL VAN	TOYOTA Quantum	79	0.7%	32	0.3%
	VW Caddy	78	0.7%	101	0.8%
	FORD Transit Custom	71	0.7%	33	0.3%
	VW Polo Vivo	40	0.4%	49	0.4%
	CHEV Spark	32	0.3%	37	0.3%
PANEL VAN TOTAL		411	3.9%	465	3.8%
GRAND TOTAL		10 601	100.0%	12 217	100.0%

THE TOP SOUTH AFRICAN HCV / MCV MARKET FOR APRIL 2017 (MEDIUM, HEAVY & EXTRA HEAVY COMMERCIALS, & BUSESSES)			
MANUFACTURER	CATEGORY	2017	SHARE
MERCEDES-BENZ SA	MCV	127	6.7%
	HCV	40	2.1%
	XHV	233	12.3%
	BUS	13	0.7%
MERCEDES-BENZ SA TOTAL		413	21.9%
VOLVO GROUP SOUTHERN AFRICA	MCV	0	0.0%
	HCV	58	3.1%
	XHV	237	12.5%
	BUS	6	0.3%
VOLVO TRUCKS TOTAL		301	15.9%

THE TOP SOUTH AFRICAN HCV / MCV MARKET FOR APRIL 2017 (MEDIUM, HEAVY & EXTRA HEAVY COMMERCIALS, & BUSESSES)			
MANUFACTURER	CATEGORY	2017	SHARE
GMSA/ISUZU TRUCKS	MCV	137	7.2%
	HCV	80	4.2%
	XHV	40	2.1%
	BUS	0	0.0%
GMSA TOTAL		257	13.6%
SCANIA	XHV	186	9.8%
	BUS	29	1.5%
SCANIA TOTAL		215	11.4%
TOYOTA HINO	MCV	115	6.1%
	HCV	49	2.6%
	XHV	28	1.5%
HINO TOTAL		192	10.2%
MAN	HCV	24	1.3%
	XHV	72	3.8%
	BUS	24	1.3%
MAN TOTAL		120	6.3%
IVECO	MCV	52	2.8%
	HCV	6	0.3%
	XHV	26	1.4%
	BUS	9	0.5%
IVECO TOTAL		93	4.9%
TATA	MCV	32	1.7%
	HCV	44	2.3%
	XHV	3	0.2%
	BUS	1	0.1%
TATA TOTAL		80	4.2%
FAW	HCV	60	3.2%
	XHV	16	0.8%
FAW TOTAL		76	4.0%
VOLKSWAGEN GROUP SA	MCV	72	3.8%
VOLKSWAGEN GROUP SA TOTAL		72	3.8%
POWERSTAR	HCV	0	0.0%
	XHV	29	1.5%
POWERSTAR TOTAL		29	1.5%
BABCOCK	HCV	0	0.0%
	XHV	19	1.0%
BABCOCK TOTAL		19	1.0%
JMC	MCV	11	0.6%
JMC TOTAL		11	0.6%
MOTUS	MCV	7	0.4%
MOTUS TOTAL		7	0.4%
FMC	MCV	5	0.3%
FMC TOTAL		5	0.3%
FIAT GROUP	MCV	0	0.0%
FIAT GROUP TOTAL		0	0.0%
PCSA	MCV	0	0.0%
PCSA TOTAL		0	0.0%
VDL BUS & COACH SA	BUS	0	0.0%
VDL BUS & COACH SA TOTAL		0	0.0%
GRAND TOTAL		1 890	100.0%