

South African Vehicle Sales Figures at the End of July 2016

| TOP 5 PASSENGER CAR MARKET BY TYPE FOR JULY 2016 | | | | | |
|--|--------------------------|-------|-------|--------|-------|
| SEGMENT | TYPE | 2016 | SHARE | 2015 | SHARE |
| ENTRY CARS | VW POLO Vivo Hatch/Sedan | 2 452 | 8.4% | 2 871 | 7.9% |
| | TOYOTA Etios | 923 | 3.2% | 1 515 | 4.2% |
| | KIA Picanto | 745 | 2.6% | 542 | 1.5% |
| | RENAULT Sandero II | 522 | 1.8% | 899 | 2.5% |
| | HYUNDAI Grand i10 | 455 | 1.6% | 553 | 1.5% |
| ENTRY CARS TOTAL | | 6 741 | 23.2% | 10 364 | 28.4% |
| SUB-SMALL | FORD Fiesta | 1 740 | 6.0% | 948 | 2.6% |
| | VW Polo | 1 311 | 4.5% | 1 867 | 5.1% |
| | KIA Rio | 982 | 3.4% | 605 | 1.7% |
| | HYUNDAI i20 | 906 | 3.1% | 753 | 2.1% |
| | HYUNDAI Accent | 282 | 1.0% | 303 | 0.8% |
| SUB-SMALL TOTAL | | 6 584 | 22.7% | 6 442 | 17.7% |
| SMALL | TOYOTA Corolla Quest | 670 | 2.3% | 986 | 2.7% |
| | TOYOTA Corolla | 484 | 1.7% | 742 | 2.0% |
| | VW Golf 7 | 435 | 1.5% | 616 | 1.7% |
| | FORD Focus | 404 | 1.4% | 417 | 1.1% |
| | BMW 1-Series | 163 | 0.6% | 303 | 0.8% |
| SMALL TOTAL | | 4 273 | 14.7% | 6 358 | 17.4% |
| MEDIUM | MERCEDES C-Class | 665 | 2.3% | 1 154 | 3.2% |
| | BMW 3-Series | 363 | 1.3% | 669 | 1.8% |
| | AUDI A4 | 260 | 0.9% | 265 | 0.7% |
| | BMW 4-Series | 120 | 0.4% | 138 | 0.4% |
| | FORD Mustang | 64 | 0.2% | 0 | 0.0% |
| MEDIUM TOTAL | | 1 570 | 5.4% | 2 430 | 6.7% |
| LARGE | MERCEDES E-Class | 72 | 0.2% | 139 | 0.4% |
| | AUDI A5 Sportback | 23 | 0.1% | 45 | 0.1% |
| | BMW 5-Series | 16 | 0.1% | 62 | 0.2% |
| | AUDI A6 | 15 | 0.1% | 21 | 0.1% |
| | VOLVO S60 | 13 | 0.0% | 24 | 0.1% |
| LARGE TOTAL | | 166 | 0.6% | 373 | 1.0% |
| LUXURY | MERCEDES S-Class | 35 | 0.1% | 30 | 0.1% |
| | BMW 7-Series | 29 | 0.1% | 15 | 0.0% |
| | MERCEDES AMG S | 10 | 0.0% | 13 | 0.0% |
| | MERCEDES CLS | 10 | 0.0% | 17 | 0.0% |
| | BMW 6-Series | 5 | 0.0% | 12 | 0.0% |
| LUXURY TOTAL | | 97 | 0.3% | 112 | 0.3% |

| TOP 5 PASSENGER CAR MARKET BY TYPE FOR JULY 2016 | | | | | |
|--|------------------|--------|-------|--------|-------|
| SEGMENT | TYPE | 2016 | SHARE | 2015 | SHARE |
| MPV | TOYOTA Avanza | 357 | 1.2% | 505 | 1.4% |
| | HYUNDAI H1 | 179 | 0.6% | 237 | 0.6% |
| | MERCEDES V-Class | 100 | 0.3% | 45 | 0.1% |
| | MERCEDES B-Class | 92 | 0.3% | 85 | 0.2% |
| | VW Kombi | 84 | 0.3% | 60 | 0.2% |
| MPV TOTAL | | 1 074 | 3.7% | 1 309 | 3.6% |
| SUV | TOYOTA Fortuner | 1 418 | 4.9% | 717 | 2.0% |
| | TOYOTA RAV | 441 | 1.5% | 597 | 1.6% |
| | MAZDA CX-5 | 387 | 1.3% | 226 | 0.6% |
| | FORD Kuga | 204 | 0.7% | 432 | 1.2% |
| | RENAULT Duster | 196 | 0.7% | 436 | 1.2% |
| SUV TOTAL | | 5 448 | 18.8% | 6 323 | 17.3% |
| SPORT AND EXOTICS | MERCEDES SLC | 35 | 0.1% | 0 | 0.0% |
| | MERCEDES SLK | 25 | 0.1% | 14 | 0.0% |
| | PORSCHE Boxster | 24 | 0.1% | 4 | 0.0% |
| | PORSCHE 911 | 19 | 0.1% | 27 | 0.1% |
| | AUDI TT | 15 | 0.1% | 30 | 0.1% |
| SPORT AND EXOTICS TOTAL | | 219 | 0.8% | 158 | 0.4% |
| CROSSOVER | FORD EcoSport | 867 | 3.0% | 732 | 2.0% |
| | RENAULT Captur | 276 | 1.0% | 311 | 0.9% |
| | MERCEDES GLA | 259 | 0.9% | 164 | 0.4% |
| | NISSAN Qashqai | 223 | 0.8% | 236 | 0.6% |
| | MAZDA CX-3 | 187 | 0.6% | 0 | 0.0% |
| CROSSOVER TOTAL | | 2 847 | 9.8% | 2 625 | 7.2% |
| GRAND TOTAL | | 29 019 | | 36 494 | |



The Ford Fiesta notched up its own all-time monthly sales record in July 2016 despite the huge fall in industry sales. Fiesta sales totalled 1 740 units as Ford increased its overall share of the local market from 14.3% in July 2015 to 14.9% in July this year.

PLEASE NOTE: • These retail sales figures were supplied by Lightstone Auto the independent provider of South African new vehicle sales information to the Department of Trade and Industry (dti) and the automotive industry.
 • For the time being Mercedes-Benz South Africa (Pty) Ltd will only report aggregated sales data.
 • These figures include aggregated figures for the various categories of certain brands sold by Associated Motor Holdings, including Kia and Hyundai. The split volumes for the various individual models of these brands are estimates based on historical trends and forecasting techniques by Lightstone Auto.

| TOP 5 PASSENGER MANUFACTURER RETAIL SALES FOR JULY 2016 | | | | | |
|---|----------------------|-------|-------|-------|-------|
| MANUFACTURER | TYPE | 2016 | SHARE | 2015 | SHARE |
| VOLKSWAGEN SA | VW Polo Vivo | 2 452 | 8.4% | 2 871 | 7.9% |
| | VW Polo | 1 311 | 4.5% | 1 867 | 5.1% |
| | VW Golf 7 | 435 | 1.5% | 616 | 1.7% |
| | AUDI A4 | 260 | 0.9% | 265 | 0.7% |
| | VW Polo Sedan | 236 | 0.8% | 159 | 0.4% |
| VOLKSWAGEN GROUP SA TOTAL | | 6 133 | 21.1% | 7 890 | 21.6% |
| TOYOTA | TOYOTA Fortuner | 1 418 | 4.9% | 717 | 2.0% |
| | TOYOTA Etios | 923 | 3.2% | 1 515 | 4.2% |
| | TOYOTA Corolla Quest | 670 | 2.3% | 986 | 2.7% |
| | TOYOTA Corolla | 484 | 1.7% | 742 | 2.0% |
| | TOYOTA RAV | 441 | 1.5% | 597 | 1.6% |
| TOYOTA TOTAL | | 4 992 | 17.2% | 5 824 | 16.0% |
| AMH | KIA Rio | 982 | 3.4% | 605 | 1.7% |
| | HYUNDAI i20 | 906 | 3.1% | 753 | 2.1% |
| | KIA Picanto | 745 | 2.6% | 542 | 1.5% |
| | HYUNDAI Grand i10 | 455 | 1.6% | 553 | 1.5% |
| | HYUNDAI i10 | 454 | 1.6% | 636 | 1.7% |
| AMH TOTAL | | 4 206 | 14.5% | 4 829 | 13.2% |
| FMC | FORD Fiesta | 1 740 | 6.0% | 948 | 2.6% |
| | FORD EcoSport | 867 | 3.0% | 732 | 2.0% |
| | FORD Focus | 404 | 1.4% | 417 | 1.1% |
| | FORD Kuga | 204 | 0.7% | 432 | 1.2% |
| | FORD Figo | 156 | 0.5% | 893 | 2.4% |
| FMC TOTAL | | 3 585 | 12.4% | 3 673 | 10.1% |
| MERCEDES-BENZ SA | MERCEDES C-Class | 665 | 2.3% | 1 154 | 3.2% |
| | MERCEDES GLA | 259 | 0.9% | 164 | 0.4% |
| | MERCEDES GLC | 153 | 0.5% | 0 | 0.0% |
| | MERCEDES M-Class | 147 | 0.5% | 161 | 0.4% |
| | MERCEDES CLA | 135 | 0.5% | 95 | 0.3% |
| MERCEDES-BENZ SA TOTAL | | 2 237 | 7.7% | 2 363 | 6.5% |
| BMW GROUP | BMW 3-Series | 363 | 1.3% | 669 | 1.8% |
| | BMW 1-Series | 163 | 0.6% | 303 | 0.8% |
| | BMW X1 | 124 | 0.4% | 14 | 0.0% |
| | BMW 4-Series | 120 | 0.4% | 138 | 0.4% |
| | BMW 2-Series | 111 | 0.4% | 129 | 0.4% |
| BMW GROUP TOTAL | | 1 339 | 4.6% | 1 913 | 5.2% |
| RENAULT | RENAULT Sandero II | 522 | 1.8% | 899 | 2.5% |
| | RENAULT Captur | 276 | 1.0% | 311 | 0.9% |
| | RENAULT Clio IV | 246 | 0.8% | 354 | 1.0% |
| | RENAULT Duster | 196 | 0.7% | 436 | 1.2% |
| | RENAULT Kadjar | 47 | 0.2% | 0 | 0.0% |
| RENAULT TOTAL | | 1 287 | 4.4% | 2 077 | 5.7% |
| NISSAN | DATSUN GO | 277 | 1.0% | 704 | 1.9% |
| | NISSAN Qashqai | 223 | 0.8% | 236 | 0.6% |
| | NISSAN X-Trail | 172 | 0.6% | 322 | 0.9% |
| | NISSAN Micra | 146 | 0.5% | 113 | 0.3% |
| | NISSAN Juke | 82 | 0.3% | 53 | 0.1% |
| NISSAN TOTAL | | 1 061 | 3.7% | 1 600 | 4.4% |

| TOP 5 PASSENGER MANUFACTURER RETAIL SALES FOR JULY 2016 | | | | | |
|---|-------------------------|------|-------|-------|-------|
| MANUFACTURER | TYPE | 2016 | SHARE | 2015 | SHARE |
| MAZDA SA PCSA | MAZDA CX-5 | 387 | 1.3% | 226 | 0.6% |
| | MAZDA CX-3 | 187 | 0.6% | 0 | 0.0% |
| | MAZDA 2 | 152 | 0.5% | 179 | 0.5% |
| | MAZDA 3 | 149 | 0.5% | 205 | 0.6% |
| | MAZDA MX-5 | 8 | 0.0% | 8 | 0.0% |
| MAZDA SA TOTAL | | 883 | 3.0% | 671 | 1.8% |
| GMSA/SUZUKI TRUCKS | CHEV Spark | 132 | 0.5% | 381 | 1.0% |
| | OPEL Astra Hatch | 126 | 0.4% | 5 | 0.0% |
| | OPEL Corsa | 99 | 0.3% | 300 | 0.8% |
| | OPEL Mokka | 91 | 0.3% | 188 | 0.5% |
| | CHEV Captiva | 77 | 0.3% | 108 | 0.3% |
| GMSA TOTAL | | 722 | 2.5% | 1 966 | 5.4% |
| HONDA | HONDA HR-V | 124 | 0.4% | 178 | 0.5% |
| | HONDA Brio | 111 | 0.4% | 172 | 0.5% |
| | HONDA Jazz | 105 | 0.4% | 130 | 0.4% |
| | HONDA CR-V | 55 | 0.2% | 100 | 0.3% |
| | HONDA Ballade | 48 | 0.2% | 63 | 0.2% |
| HONDA TOTAL | | 510 | 1.8% | 710 | 1.9% |
| JAGUAR LAND ROVER | JAGUAR F-PACE | 97 | 0.3% | 0 | 0.0% |
| | L-R Discovery Sport | 84 | 0.3% | 93 | 0.3% |
| | L-R Range Rover Sport | 67 | 0.2% | 104 | 0.3% |
| | L-R Discovery 4 | 67 | 0.2% | 114 | 0.3% |
| | L-R Range Rover Evoque | 40 | 0.1% | 112 | 0.3% |
| JAGUAR LAND ROVER TOTAL | | 396 | 1.4% | 507 | 1.4% |
| SUZUKI | SUZUKI Swift | 136 | 0.5% | 163 | 0.4% |
| | SUZUKI Jimny | 104 | 0.4% | 107 | 0.3% |
| | SUZUKI Vitara | 54 | 0.2% | 0 | 0.0% |
| | SUZUKI Celerio | 35 | 0.1% | 184 | 0.5% |
| | SUZUKI Ertiga | 32 | 0.1% | 34 | 0.1% |
| SUZUKI TOTAL | | 392 | 1.4% | 579 | 1.6% |
| MAHINDRA | MAHINDRA KUV100 | 141 | 0.5% | 0 | 0.0% |
| | MAHINDRA XUV | 45 | 0.2% | 43 | 0.1% |
| | MAHINDRA Scorpio | 21 | 0.1% | 5 | 0.0% |
| | MAHINDRA Thar | 12 | 0.0% | 0 | 0.0% |
| | MAHINDRA Xylo | 7 | 0.0% | 10 | 0.0% |
| MAHINDRA TOTAL | | 229 | 0.8% | 66 | 0.2% |
| MITSUBISHI MOTORS SA | MITSUBISHI ASX | 116 | 0.4% | 91 | 0.2% |
| | MITSUBISHI Pajero Sport | 55 | 0.2% | 18 | 0.0% |
| | MITSUBISHI Pajero | 21 | 0.1% | 44 | 0.1% |
| | MITSUBISHI Mirage | 12 | 0.0% | 47 | 0.1% |
| | MITSUBISHI Outlander | 5 | 0.0% | 11 | 0.0% |
| MITSUBISHI MOTORS SA TOTAL | | 209 | 0.7% | 211 | 0.6% |

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| TOP 5 PASSENGER MANUFACTURER RETAIL SALES FOR JULY 2016 | | | | | |
|---|--------------------------|------|------------|-------------|------------|
| MANUFACTURER | TYPE | 2016 | SHARE | 2015 | SHARE |
| CHRYSLER SA | JEEP Renegade | 97 | 0.3% | 75 | 0.2% |
| | JEEP Grand Cherokee | 46 | 0.2% | 203 | 0.6% |
| | JEEP Wrangler | 31 | 0.1% | 64 | 0.2% |
| | JEEP Cherokee | 21 | 0.1% | 108 | 0.3% |
| | DODGE Journey | 4 | 0.0% | 30 | 0.1% |
| | CHRYSLER SA TOTAL | | 200 | 0.7% | 552 |
| VOLVO CARS | VOLVO V40 | 51 | 0.2% | 132 | 0.4% |
| | VOLVO XC60 | 34 | 0.1% | 28 | 0.1% |
| | VOLVO XC90 | 31 | 0.1% | 17 | 0.0% |
| | VOLVO V40 CC | 22 | 0.1% | 13 | 0.0% |
| | VOLVO S60 | 13 | 0.0% | 24 | 0.1% |
| | VOLVO CARS TOTAL | | 156 | 0.5% | 222 |
| PCSA | PEUGEOT 208 | 60 | 0.2% | 51 | 0.1% |
| | PEUGEOT 308 | 29 | 0.1% | 10 | 0.0% |
| | CITROEN C4 Cactus | 22 | 0.1% | 24 | 0.1% |
| | CITROEN DS3 | 2 | 0.0% | 11 | 0.0% |
| | PEUGEOT 2008 | 2 | 0.0% | 29 | 0.1% |
| | PCSA TOTAL | | 120 | 0.4% | 176 |
| PORSCHE | PORSCHE Boxster | 24 | 0.1% | 4 | 0.0% |
| | PORSCHE Macan | 23 | 0.1% | 29 | 0.1% |
| | PORSCHE Cayenne | 22 | 0.1% | 42 | 0.1% |
| | PORSCHE 911 | 19 | 0.1% | 27 | 0.1% |
| | PORSCHE Cayman | 9 | 0.0% | 7 | 0.0% |
| | PORSCHE TOTAL | | 99 | 0.3% | 117 |
| SUBARU | SUBARU Forester | 63 | 0.2% | 47 | 0.1% |
| | SUBARU XV | 13 | 0.0% | 28 | 0.1% |
| | SUBARU Outback | 12 | 0.0% | 13 | 0.0% |
| | SUBARU WRX | 2 | 0.0% | 11 | 0.0% |
| | SUBARU Legacy | 0 | 0.0% | 2 | 0.0% |
| | SUBARU TOTAL | | 90 | 0.3% | 101 |
| FIAT GROUP | FIAT 500 | 42 | 0.1% | 51 | 0.1% |
| | FIAT 500X | 24 | 0.1% | 22 | 0.1% |
| | ALFA Giulietta | 4 | 0.0% | 9 | 0.0% |
| | ALFA 4C | 2 | 0.0% | 0 | 0.0% |
| | ABARTH 500 | 2 | 0.0% | 8 | 0.0% |
| | FIAT GROUP TOTAL | | 74 | 0.3% | 117 |
| TATA | TATA Bolt | 41 | 0.1% | 0 | 0.0% |
| | TATA Indica Vista | 4 | 0.0% | 41 | 0.1% |
| | TATA Manza | 3 | 0.0% | 5 | 0.0% |
| | TATA B-Line | 2 | 0.0% | 35 | 0.1% |
| | TATA TOTAL | | 50 | 0.2% | 81 |

| TOP 5 PASSENGER MANUFACTURER RETAIL SALES FOR JULY 2016 | | | | | |
|---|-----------------------|---------------|---------------|---------------|---------------|
| MANUFACTURER | TYPE | 2016 | SHARE | 2015 | SHARE |
| SCUDERIA SOUTH AFRICA | FERRARI 488 GTB | 7 | 0.0% | 0 | 0.0% |
| | FERRARI 488 Spider | 5 | 0.0% | 0 | 0.0% |
| | FERRARI California | 3 | 0.0% | 2 | 0.0% |
| | FERRARI F12 | 1 | 0.0% | 1 | 0.0% |
| | FERRARI 458 Speciale | 0 | 0.0% | 1 | 0.0% |
| | FERRARI TOTAL | | 16 | 0.1% | 4 |
| AAD | CHERY QQ3 | 11 | 0.0% | 74 | 0.2% |
| | CHERY J2 | 1 | 0.0% | 9 | 0.0% |
| | CHERY Tiggo | 0 | 0.0% | 8 | 0.0% |
| | CHERY J1 | 0 | 0.0% | 1 | 0.0% |
| AAD TOTAL | | 12 | 0.0% | 92 | 0.3% |
| GWMSA | GWM M4 | 6 | 0.0% | 6 | 0.0% |
| | GWM H5 | 2 | 0.0% | 13 | 0.0% |
| | GWM C10 | 0 | 0.0% | 1 | 0.0% |
| | GWM C20R | 0 | 0.0% | 6 | 0.0% |
| GWMSA TOTAL | | 8 | 0.0% | 139 | 0.4% |
| BENTLEY | BENTLEY Bentayga | 3 | 0.0% | 0 | 0.0% |
| | BENTLEY Continental | 2 | 0.0% | 0 | 0.0% |
| BENTLEY TOTAL | | 5 | 0.0% | 0 | 0.0% |
| MASERATI SOUTH AFRICA | MASERATI Ghibli | 2 | 0.0% | 8 | 0.0% |
| | MASERATI GranTurismo | 2 | 0.0% | 1 | 0.0% |
| | MASERATI GranCabrio | 1 | 0.0% | 1 | 0.0% |
| | MASERATI Quattroporte | 0 | 0.0% | 1 | 0.0% |
| | MASERATI Total | | 5 | 0.0% | 11 |
| JMC | LANDWIND X5 | 3 | 0.0% | 3 | 0.0% |
| JMC TOTAL | | 3 | 0.0% | 3 | 0.0% |
| GRAND TOTAL | | 29 019 | 100.0% | 36 494 | 100.0% |

| TOP 5 SELLING PASSENGER CARS FOR JULY 2016 | | |
|--|---------------|------------|
| TYPE | 2016 | 2016 SHARE |
| VW Polo Vivo Hatch/Sedan | 2 452 | 8.4% |
| FORD Fiesta | 1 740 | 6.0% |
| TOYOTA Fortuner | 1 418 | 4.9% |
| VW Polo | 1 311 | 4.5% |
| KIA Rio | 982 | 3.4% |
| | 29 019 | |

| TOP 5 SELLING LIGHT COMMERCIAL VEHICLES FOR JULY 2016 | | |
|---|---------------|------------|
| TYPE | 2016 | 2016 SHARE |
| TOYOTA Hilux | 3 153 | 23.2% |
| FORD Ranger | 2 305 | 17.0% |
| TOYOTA Quantum | 1 435 | 10.6% |
| ISUZU KB | 1 279 | 9.4% |
| CHEV Utility | 1 143 | 8.4% |
| | 13 566 | |

| TOP 5 LIGHT COMMERCIAL VEHICLE MARKET BY TYPE FOR JULY 2016 | | | | | |
|---|-----------------------|--------|--------|--------|--------|
| NAAMSA STANDARD | TYPE | 2016 | SHARE | 2015 | SHARE |
| SUB ONE-TON | CHEV Utility | 1 143 | 8.4% | 1 294 | 8.6% |
| | NISSAN NP200 | 916 | 6.8% | 1 411 | 9.4% |
| | SUZUKI Super Carry | 65 | 0.5% | 0 | 0.0% |
| | CHANGAN Star II | 1 | 0.0% | 12 | 0.1% |
| SUB ONE-TON TOTAL | | 2 125 | 15.7% | 2 717 | 18.0% |
| ABOVE ONE-TON DCAB | TOYOTA Hilux | 1 467 | 10.8% | 1 315 | 8.7% |
| | FORD Ranger | 1 413 | 10.4% | 1 757 | 11.7% |
| | ISUZU KB | 564 | 4.2% | 338 | 2.2% |
| | VW Amarok | 317 | 2.3% | 243 | 1.6% |
| | NISSAN NP300 Hardbody | 253 | 1.9% | 429 | 2.8% |
| ABOVE ONE-TON DCAB TOTAL | | 4 580 | 33.8% | 4 572 | 30.3% |
| ABOVE ONE-TON SCAB | TOYOTA Hilux | 1 278 | 9.4% | 1 817 | 12.1% |
| | ISUZU KB | 594 | 4.4% | 817 | 5.4% |
| | NISSAN NP300 Hardbody | 387 | 2.9% | 472 | 3.1% |
| | FORD Ranger | 385 | 2.8% | 536 | 3.6% |
| | TOYOTA Landcruiser PU | 273 | 2.0% | 233 | 1.5% |
| ABOVE ONE-TON SCAB TOTAL | | 3 623 | 26.7% | 5 010 | 33.3% |
| ABOVE ONE-TON XCAB | FORD Ranger | 507 | 3.7% | 325 | 2.2% |
| | TOYOTA Hilux | 408 | 3.0% | 414 | 2.7% |
| | ISUZU KB | 121 | 0.9% | 144 | 1.0% |
| | NISSAN Navara | 40 | 0.3% | 4 | 0.0% |
| | MAZDA BT-50 | 17 | 0.1% | 38 | 0.3% |
| ABOVE ONE-TON XCAB TOTAL | | 1 093 | 8.1% | 927 | 6.2% |
| MINIBUS | TOYOTA Quantum | 1 382 | 10.2% | 1 046 | 6.9% |
| | NISSAN NV350 Taxi | 217 | 1.6% | 114 | 0.8% |
| | VW Caddy | 101 | 0.7% | 64 | 0.4% |
| | JINBEI Haise | 40 | 0.3% | 45 | 0.3% |
| | VW Transporter Cr-Bus | 23 | 0.2% | 25 | 0.2% |
| MINIBUS TOTAL | | 1 787 | 13.2% | 1 330 | 8.8% |
| PANEL VAN | VW Caddy | 72 | 0.5% | 104 | 0.7% |
| | TOYOTA Quantum | 53 | 0.4% | 78 | 0.5% |
| | FORD Transit Connect | 47 | 0.3% | 25 | 0.2% |
| | VW Polo Vivo | 38 | 0.3% | 0 | 0.0% |
| | NISSAN NV200 | 35 | 0.3% | 54 | 0.4% |
| PANEL VAN TOTAL | | 358 | 2.6% | 509 | 3.4% |
| GRAND TOTAL | | 13 566 | 100.0% | 15 065 | 100.0% |

| THE TOP SOUTH AFRICAN HCV / MCV MARKET FOR JULY 2016 (MEDIUM, HEAVY & EXTRA HEAVY COMMERCIALS, & BUSES) | | | |
|---|----------|------|-------|
| MANUFACTURER | CATEGORY | 2016 | SHARE |
| MERCEDES-BENZ SA | MCV | 165 | 7.2% |
| | HCV | 44 | 1.9% |
| | XHV | 268 | 11.7% |
| | BUS | 18 | 0.8% |
| MERCEDES-BENZ SA TOTAL | | 495 | 21.6% |
| VOLVO GROUP SOUTHERN AFRICA | MCV | 0 | 0.0% |
| | HCV | 82 | 3.6% |
| | XHV | 279 | 12.2% |
| | BUS | 2 | 0.1% |
| VOLVO TRUCKS TOTAL | | 363 | 15.9% |

| THE TOP SOUTH AFRICAN HCV / MCV MARKET FOR JULY 2016 (MEDIUM, HEAVY & EXTRA HEAVY COMMERCIALS, & BUSES) | | | |
|---|----------|-------|--------|
| MANUFACTURER | CATEGORY | 2016 | SHARE |
| GMSA/ISUZU TRUCKS | MCV | 191 | 8.3% |
| | HCV | 119 | 5.2% |
| | XHV | 32 | 1.4% |
| | BUS | 0 | 0.0% |
| GMSA TOTAL | | 342 | 14.9% |
| TOYOTA | MCV | 179 | 7.8% |
| | HCV | 80 | 3.5% |
| | XHV | 32 | 1.4% |
| HINO TOTAL | | 291 | 12.7% |
| SCANIA | XHV | 179 | 7.8% |
| | BUS | 23 | 1.0% |
| SCANIA TOTAL | | 202 | 8.8% |
| MAN | HCV | 4 | 0.2% |
| | XHV | 115 | 5.0% |
| | BUS | 60 | 2.6% |
| MAN TOTAL | | 179 | 7.8% |
| TATA | MCV | 37 | 1.6% |
| | HCV | 47 | 2.1% |
| | XHV | 10 | 0.4% |
| | BUS | 7 | 0.3% |
| TATA TOTAL | | 101 | 4.4% |
| FAW | MCV | 0 | 0.0% |
| | HCV | 62 | 2.7% |
| | XHV | 31 | 1.4% |
| FAW TOTAL | | 93 | 4.1% |
| VOLKSWAGEN GROUP SA | MCV | 72 | 3.1% |
| VOLKSWAGEN GROUP SA TOTAL | | 72 | 3.1% |
| IVECO | MCV | 42 | 1.8% |
| | HCV | 5 | 0.2% |
| | XHV | 22 | 1.0% |
| | BUS | 0 | 0.0% |
| IVECO TOTAL | | 69 | 3.0% |
| POWERSTAR | HCV | 0 | 0.0% |
| | XHV | 40 | 1.7% |
| POWERSTAR TOTAL | | 40 | 1.7% |
| AMH | MCV | 16 | 0.7% |
| AMH TOTAL | | 16 | 0.7% |
| BABCOCK | HCV | 0 | 0.0% |
| | XHV | 8 | 0.3% |
| BABCOCK TOTAL | | 8 | 0.3% |
| FMC | MCV | 8 | 0.3% |
| FMC TOTAL | | 8 | 0.3% |
| JMC | MCV | 5 | 0.2% |
| JMC TOTAL | | 5 | 0.2% |
| PCSA | MCV | 2 | 0.1% |
| PCSA TOTAL | | 2 | 0.1% |
| FIAT GROUP | MCV | 1 | 0.0% |
| FIAT GROUP TOTAL | | 1 | 0.0% |
| VDL BUS & COACH SA | BUS | 1 | 0.0% |
| VDL BUS & COACH SA TOTAL | | 1 | 0.0% |
| GRAND TOTAL | | 2 288 | 100.0% |