

South African Vehicle Sales Figures at the End of January 2019

TOP 5 PASSENGER CAR MARKET BY TYPE FOR JANUARY 2019					
SEGMENT	TYPE	2019	SHARE	2018	SHARE
ENTRY CARS	VW POLO Vivo Hatch/Sedan	2 461	8.5%	2 862	8.8%
	HYUNDAI Grand i10	867	3.0%	1 134	3.5%
	TOYOTA Etios	698	2.4%	1 519	4.7%
	FORD Figo	668	2.3%	619	1.9%
	KIA Picanto	612	2.1%	793	2.4%
ENTRY CARS TOTAL		7 176	24.7%	9 264	28.5%
SUB-SMALL	VW Polo	2 055	7.1%	521	1.6%
	HYUNDAI i20	715	2.5%	317	1.0%
	TOYOTA Yaris	693	2.4%	85	0.3%
	SUZUKI Swift	479	1.7%	363	1.1%
	VW Polo Sedan	457	1.6%	495	1.5%
SUB-SMALL TOTAL		6 205	21.4%	4 757	14.6%
SMALL	TOYOTA Corolla Quest	1 828	6.3%	1 619	5.0%
	NISSAN Almera	404	1.4%	403	1.2%
	TOYOTA Corolla	373	1.3%	543	1.7%
	VW Golf 7	259	0.9%	805	2.5%
	MAZDA 3	216	0.7%	248	0.8%
SMALL TOTAL		4 174	14.4%	5 382	16.5%
MEDIUM	MERCEDES C-Class	336	1.2%	426	1.3%
	BMW 3-Series	138	0.5%	767	2.4%
	AUDI A4	81	0.3%	130	0.4%
	BMW 4-Series	75	0.3%	62	0.2%
	VW Arteon	21	0.1%	0	0.0%
MEDIUM TOTAL		697	2.4%	1 498	4.6%
LARGE	BMW 5-Series	73	0.3%	117	0.4%
	MERCEDES E-Class	37	0.1%	68	0.2%
	AUDI A5 Sportback	34	0.1%	21	0.1%
	AUDI A5 Coupe/Cabriolet	21	0.1%	16	0.0%
	AUDI A6	8	0.0%	10	0.0%
LARGE TOTAL		187	0.6%	264	0.8%

TOP 5 PASSENGER CAR MARKET BY TYPE FOR JANUARY 2019					
SEGMENT	TYPE	2019	SHARE	2018	SHARE
LUXURY	BMW 6-Series	9	0.0%	6	0.0%
	MERCEDES S-Class	8	0.0%	8	0.0%
	BMW 7-Series	6	0.0%	17	0.1%
	PORSCHE Panamera	2	0.0%	9	0.0%
	VOLVO S90	2	0.0%	11	0.0%
LUXURY TOTAL		29	0.1%	60	0.2%
MPV	TOYOTA Avanza	567	2.0%	665	2.0%
	HYUNDAI H1	105	0.4%	31	0.1%
	DATSUN GO+	99	0.3%	93	0.3%
	MERCEDES V-Class	73	0.3%	65	0.2%
	VW Kombi	72	0.2%	76	0.2%
MPV TOTAL		1 105	3.8%	1 072	3.3%
SUV	TOYOTA Fortuner	1 000	3.4%	1 318	4.0%
	TOYOTA RAV	476	1.6%	871	2.7%
	VW Tiguan	448	1.5%	438	1.3%
	MAZDA CX-5	408	1.4%	377	1.2%
	FORD Everest	371	1.3%	336	1.0%
SUV TOTAL		5 714	19.7%	6 731	20.7%
SPORT AND EXOTICS	FORD Mustang	39	0.1%	56	0.2%
	PORSCHE 911	27	0.1%	40	0.1%
	MAZDA MX-5	7	0.0%	1	0.0%
	JAGUAR F-Type	7	0.0%	13	0.0%
	AUDI R8	4	0.0%	4	0.0%
SPORT AND EXOTICS TOTAL		116	0.4%	203	0.6%
CROSSOVER	FORD EcoSport	679	2.3%	660	2.0%
	TOYOTA RUSH	425	1.5%	0	0.0%
	MAZDA CX-3	363	1.3%	372	1.1%
	AUDI Q5	238	0.8%	109	0.3%
	HYUNDAI Creta	238	0.8%	380	1.2%
CROSSOVER TOTAL		3 612	12.4%	3 321	10.2%
GRAND TOTAL		29 015		32 552	



The Ford EcoSport, with a wider range, is dominating the Crossover category again, selling 679 units in January, which was well ahead of the runner-up, Toyota's Rush, which retailed 425 units



The Toyota Corolla continues to be an extremely popular car worldwide. Here in South Africa it had a bumper sales month in January, with 1 828 sales of the combined Quest/ Auris/ Corolla range. The model in the photograph is the Prestige derivative launched last year.

DISCLAIMER

- PLEASE NOTE
- Mercedes-Benz disaggregated sales volumes from October 2014 reflect estimates calculated from the aggregated volumes reported by MBSA. From Jan 2017 the disaggregated numbers are purified.
 - BMW is now reporting its sales in detail while Porsche is reporting disaggregated sales figures.
 - Split volumes are based on historical trends and forecasting techniques.

TOP 5 PASSENGER MANUFACTURER RETAIL SALES FOR JANUARY 2019					
MANUFACTURER	TYPE	2019	SHARE	2018	SHARE
VOLKSWAGEN SA	VW Polo Vivo	2 461	8.5%	2 862	8.8%
	VW Polo	2 055	7.1%	521	1.6%
	VW Polo Sedan	457	1.6%	495	1.5%
	VW Tiguan	448	1.5%	438	1.3%
	VW Golf 7	259	0.9%	805	2.5%
VOLKSWAGEN GROUP SA TOTAL		6 857	23.6%	6 561	20.2%
TOYOTA	TOYOTA Corolla Quest	1 828	6.3%	1 619	5.0%
	TOYOTA Fortuner	1 000	3.4%	1 318	4.0%
	TOYOTA Etios	698	2.4%	1 519	4.7%
	TOYOTA Yaris	693	2.4%	85	0.3%
	TOYOTA Avanza	567	2.0%	665	2.0%
TOYOTA TOTAL		6 685	23.0%	7 597	23.3%
HYUNDAI AUTOMOTIVE SA	HYUNDAI Grand i10	867	3.0%	1 134	3.5%
	HYUNDAI i20	715	2.5%	317	1.0%
	HYUNDAI Creta	238	0.8%	380	1.2%
	HYUNDAI Tucson	225	0.8%	400	1.2%
	HYUNDAI Accent	118	0.4%	283	0.9%
HYUNDAI TOTAL		2 496	8.6%	2 690	8.3%
FMC	FORD EcoSport	679	2.3%	660	2.0%
	FORD Figo	668	2.3%	619	1.9%
	FORD Everest	371	1.3%	336	1.0%
	FORD Fiesta	298	1.0%	542	1.7%
	FORD Kuga	119	0.4%	81	0.2%
FMC TOTAL		2 181	7.5%	2 489	7.6%
NISSAN	DATSUN GO	560	1.9%	489	1.5%
	NISSAN Almera	404	1.4%	403	1.2%
	NISSAN Qashqai	158	0.5%	170	0.5%
	NISSAN X-Trail	143	0.5%	353	1.1%
	NISSAN Micra 5	105	0.4%	0	0.0%
NISSAN TOTAL		1 570	5.4%	1 955	6.0%
RENAULT	RENAULT Kwid	519	1.8%	664	2.0%
	RENAULT Sandero II	293	1.0%	325	1.0%
	RENAULT Duster	220	0.8%	154	0.5%
	RENAULT Clio IV	200	0.7%	559	1.7%
	RENAULT Captur	122	0.4%	190	0.6%
RENAULT TOTAL		1 435	4.9%	1 921	5.9%
MAZDA SA PCSA	MAZDA CX-5	408	1.4%	377	1.2%
	MAZDA CX-3	363	1.3%	372	1.1%
	MAZDA 2	249	0.9%	279	0.9%
	MAZDA 3	216	0.7%	248	0.8%
	MAZDA MX-5	7	0.0%	1	0.0%
MAZDA SA TOTAL		1 243	4.3%	1 277	3.9%
KIA SA	KIA Picanto	612	2.1%	793	2.4%
	KIA Rio	316	1.1%	469	1.4%
	KIA Sportage	165	0.6%	168	0.5%
	KIA Grand Sedona	27	0.1%	23	0.1%
	KIA Sorento	20	0.1%	10	0.0%
KIA TOTAL		1 144	3.9%	1 503	4.6%

TOP 5 PASSENGER MANUFACTURER RETAIL SALES FOR JANUARY 2019					
MANUFACTURER	TYPE	2019	SHARE	2018	SHARE
MERCEDES-BENZ SA	MERCEDES C-Class	337	1.2%	438	1.3%
	MERCEDES A-Class	169	0.6%	115	0.4%
	MERCEDES GLC	125	0.4%	187	0.6%
	MERCEDES GLA	97	0.3%	90	0.3%
	MERCEDES CLA	80	0.3%	108	0.3%
	MERCEDES-BENZ SA TOTAL		1 125	3.9%	1 403
BMW GROUP	BMW 3-Series	138	0.5%	767	2.4%
	BMW X3	131	0.5%	145	0.4%
	BMW X1	107	0.4%	134	0.4%
	BMW X4	90	0.3%	28	0.1%
	BMW 4-Series	75	0.3%	62	0.2%
BMW GROUP TOTAL		1 027	3.5%	1 856	5.7%
SUZUKI	SUZUKI Swift	479	1.7%	363	1.1%
	SUZUKI Jimny	116	0.4%	79	0.2%
	SUZUKI Ignis	115	0.4%	174	0.5%
	SUZUKI Baleno	102	0.4%	62	0.2%
	SUZUKI Celerio	83	0.3%	103	0.3%
SUZUKI TOTAL		967	3.3%	888	2.7%
HONDA	HONDA Jazz	116	0.4%	99	0.3%
	HONDA Amaze	115	0.4%	0	0.0%
	HONDA BR-V	95	0.3%	76	0.2%
	HONDA HR-V	67	0.2%	87	0.3%
	HONDA CR-V	60	0.2%	75	0.2%
HONDA TOTAL		558	1.9%	660	2.0%
JAGUAR LAND ROVER	L-R Range Rover Sport	91	0.3%	15	0.0%
	L-R Discovery	74	0.3%	95	0.3%
	JAGUAR E-PACE	70	0.2%	5	0.0%
	L-R Range Rover Velar	35	0.1%	99	0.3%
	L-R Discovery Sport	28	0.1%	100	0.3%
JAGUAR LAND ROVER TOTAL		391	1.3%	461	1.4%
MAHINDRA	MAHINDRA KUV	168	0.6%	70	0.2%
	MAHINDRA XUV	62	0.2%	46	0.1%
	MAHINDRA TUV	32	0.1%	42	0.1%
	MAHINDRA Scorpio	16	0.1%	27	0.1%
	MAHINDRA Thar	16	0.1%	14	0.0%
MAHINDRA TOTAL		294	1.0%	201	0.6%
OPEL	OPEL Corsa	71	0.2%	70	0.2%
	OPEL Crossland X	70	0.2%	1	0.0%
	OPEL Grandland X	37	0.1%	0	0.0%
	OPEL Astra Hatch	36	0.1%	21	0.1%
	OPEL MOKKA X	26	0.1%	31	0.1%
OPEL TOTAL		248	0.9%	134	0.4%
VOLVO CARS	VOLVO XC60	66	0.2%	8	0.0%
	VOLVO XC90	50	0.2%	33	0.1%
	VOLVO V40 CC	31	0.1%	28	0.1%
	VOLVO V40	17	0.1%	44	0.1%
	VOLVO XC40	11	0.0%	0	0.0%
VOLVO CARS TOTAL		181	0.6%	130	0.4%

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TOP 5 PASSENGER MANUFACTURER RETAIL SALES FOR JANUARY 2019					
MANUFACTURER	TYPE	2019	SHARE	2018	SHARE
FCA SOUTH AFRICA FIAT GROUP	FIAT 500	50	0.2%	48	0.1%
	JEEP Grand Cherokee	45	0.2%	37	0.1%
	FIAT 500X	12	0.0%	8	0.0%
	FIAT Tipo	10	0.0%	14	0.0%
	JEEP Compass	8	0.0%	0	0.0%
FIAT GROUP TOTAL		157	0.5%	218	0.7%
SUBARU	SUBARU Forester	93	0.3%	4	0.0%
	SUBARU XV	32	0.1%	43	0.1%
	SUBARU Outback	4	0.0%	0	0.0%
	SUBARU WRX	2	0.0%	3	0.0%
	SUBARU Impreza	0	0.0%	4	0.0%
SUBARU TOTAL		131	0.5%	54	0.2%
MITSUBISHI MOTORS SA	MITSUBISHI ASX	41	0.1%	65	0.2%
	MITSUBISHI Pajero Sport	37	0.1%	45	0.1%
	MITSUBISHI Pajero	14	0.0%	37	0.1%
	MITSUBISHI Outlander	8	0.0%	2	0.0%
MITSUBISHI MOTORS SA TOTAL		100	0.3%	149	0.5%
PORSCHE	PORSCHE Cayenne	45	0.2%	26	0.1%
	PORSCHE 911	27	0.1%	40	0.1%
	PORSCHE Macan	18	0.1%	14	0.0%
	PORSCHE Boxster	3	0.0%	4	0.0%
	PORSCHE Panamera	2	0.0%	9	0.0%
PORSCHE TOTAL		97	0.3%	99	0.3%
ISUZU MOTORS SOUTH AFRICA	ISUZU MU-X	38	0.1%	0	0.0%
ISUZU MOTORS SOUTH AFRICA TOTAL		38	0.1%	0	0.0%
GWM TOTAL	GWM M4	26	0.1%	94	0.3%
	GWM H5	9	0.0%	11	0.0%
GWM TOTAL		35	0.1%	105	0.3%
PCSA	PEUGEOT 2008	10	0.0%	26	0.1%
	PEUGEOT 208	8	0.0%	47	0.1%
	PEUGEOT 3008	6	0.0%	50	0.2%
PCSA TOTAL		24	0.1%	123	0.4%
JMC	LANDWIND X5	12	0.0%	17	0.1%
JMC TOTAL		12	0.0%	17	0.1%
BENTLEY	BENTLEY Continental	4	0.0%	0	0.0%
	BENTLEY Bentayga	2	0.0%	6	0.0%
BENTLEY TOTAL		6	0.0%	6	0.0%
SCUDERIA SOUTH AFRICA	FERRARI 488 GTB	2	0.0%	5	0.0%
	FERRARI 488 Pista	2	0.0%	0	0.0%
	FERRARI Portofino	1	0.0%	0	0.0%
	FERRARI 812	0	0.0%	1	0.0%
	FERRARI 488 Spider	0	0.0%	3	0.0%
SCUDERIA TOTAL		5	0.0%	9	0.0%

TOP 5 PASSENGER MANUFACTURER RETAIL SALES FOR JANUARY 2019					
MANUFACTURER	TYPE	2019	SHARE	2018	SHARE
LAMBORGHINI SOUTH AFRICA	LAMBORGHINI Urus	4	0.0%	0	0.0%
	LAMBORGHINI Aventador	1	0.0%	0	0.0%
LAMBORGHINI SOUTH AFRICA TOTAL		5	0.0%	0	0.0%
MASERATI SOUTH AFRICA	MASERATI Levante	3	0.0%	5	0.0%
	MASERATI GranTurismo	0	0.0%	2	0.0%
	MASERATI Ghibli	0	0.0%	1	0.0%
	MASERATI GranCabrio	0	0.0%	1	0.0%
MASERATI TOTAL		3	0.0%	9	0.0%
TATA	TATA Bolt	0	0.0%	23	0.1%
	TATA Indica Vista	0	0.0%	11	0.0%
	TATA Indica	0	0.0%	3	0.0%
TATA TOTAL		0	0.0%	37	0.1%
GRAND TOTAL		29 015	100.0%	32 552	100.0%



Peugeot is certainly on a rocky road in South Africa. The company had a torrid time in January with the 2008 being its top-seller with 10 sales in a total of 24.

TOP 5 SELLING PASSENGER CARS FOR JANUARY 2019		
TYPE	2019	2019 SHARE
VW Polo Vivo	2 461	8.5%
VW Polo	2 055	7.1%
TOYOTA Corolla Quest	1 828	6.3%
TOYOTA Fortuner	1 000	3.4%
HYUNDAI Grand i10	867	3.0%
TOTAL		29 015

TOP 5 SELLING LIGHT COMMERCIAL VEHICLES FOR JANUARY 2019		
TYPE	2019	2019 SHARE
TOYOTA Hilux	2 794	23.9%
FORD Ranger	2 193	18.7%
NISSAN NP200	1 501	12.8%
TOYOTA Quantum	1 281	10.9%
ISUZU D-MAX	821	7.0%
TOTAL		11 700

TOP 5 LIGHT COMMERCIAL VEHICLE MARKET BY TYPE FOR JANUARY 2019					
SEGMENT	TYPE	2019	SHARE	2018	SHARE
SUB ONE-TON	NISSAN NP200	1 501	12.8%	1 585	13.6%
	CHANGAN Star III	5	0.0%	7	0.1%
SUB ONE-TON TOTAL		1 506	12.9%	1 592	13.6%
ABOVE ONE-TON DCAB	FORD Ranger	1 535	13.1%	1 365	11.7%
	TOYOTA Hilux	1 090	9.3%	1 125	9.6%
	ISUZU D-MAX	367	3.1%	0	0.0%
	NISSAN NP300	293	2.5%	32	0.3%
	VW Amarok	231	2.0%	203	1.7%
ABOVE ONE-TON DCAB TOTAL		4 098	35.0%	3 588	30.7%
ABOVE ONE-TON SCAB	TOYOTA Hilux	1 180	10.1%	1 116	9.6%
	FORD Ranger	658	5.6%	904	7.7%
	ISUZU D-MAX	404	3.5%	0	0.0%
	HYUNDAI H100 Bakkie	283	2.4%	201	1.7%
	NISSAN NP300	277	2.4%	563	4.8%
ABOVE ONE-TON SCAB TOTAL		3 792	32.4%	4 244	36.3%
ABOVE ONE-TON XCAB	TOYOTA Hilux	524	4.5%	454	3.9%
	ISUZU D-MAX	50	0.4%	0	0.0%
	ISUZU KB	44	0.4%	81	0.7%
	TATA Xenon	0	0.0%	1	0.0%
ABOVE ONE-TON XCAB TOTAL		618	5.3%	536	4.6%
MINIBUS	TOYOTA Quantum	1 137	9.7%	1 093	9.4%
	VW Caddy	81	0.7%	122	1.0%
	NISSAN NV350 Taxi	49	0.4%	74	0.6%
	FORD Tourneo Custom	27	0.2%	31	0.3%
	VW Transporter Cr-Bus	17	0.1%	23	0.2%
MINIBUS TOTAL		1 311	11.2%	1 343	11.5%
PANEL VAN	TOYOTA Quantum	144	1.2%	65	0.6%
	VW Caddy	53	0.5%	56	0.5%
	FORD Transit Custom	49	0.4%	37	0.3%
	NISSAN NV200	24	0.2%	33	0.3%
	NISSAN NV350	21	0.2%	11	0.1%
PANEL VAN TOTAL		375	3.2%	376	3.2%
GRAND TOTAL		11 700	100.0%	11 679	100.0%

THE TOP SOUTH AFRICAN HCV / MCV MARKET FOR JANUARY 2019 (MEDIUM, HEAVY & EXTRA HEAVY COMMERCIALS, & BUSES)			
MANUFACTURER	CATEGORY	JAN-19	SHARE
MERCEDES-BENZ SA	MCV	142	8.7%
	HCV	37	2.3%
	XHV	214	13.0%
	BUS	14	0.9%
MERCEDES-BENZ SA TOTAL		407	24.8%
VOLVO GROUP SOUTHERN AFRICA	MCV	0	0.0%
	HCV	55	3.4%
	XHV	216	13.2%
	BUS	1	0.1%
VOLVO TRUCKS TOTAL		272	16.6%
ISUZU MOTORS SA	MCV	144	8.8%
	HCV	76	4.6%
	XHV	9	0.5%
	BUS	0	0.0%
ISUZU MOTORS SA TOTAL		229	14.0%
TOYOTA HINO	MCV	92	5.6%
	HCV	53	3.2%
	XHV	24	1.5%
HINO TOTAL		169	10.3%
MAN	HCV	0	0.0%
	XHV	110	6.7%
	BUS	23	1.4%
MAN TOTAL		133	8.1%
SCANIA	XHV	84	5.1%
	BUS	9	0.5%
SCANIA TOTAL		93	5.7%
TATA	MCV	20	1.2%
	HCV	42	2.6%
	XHV	5	0.3%
	BUS	8	0.5%
TATA TOTAL		75	4.6%
IVECO	MCV	41	2.5%
	HCV	4	0.2%
	XHV	16	1.0%
	BUS	0	0.0%
IVECO TOTAL		61	3.7%
FAW	MCV	0	0.0%
	HCV	47	2.9%
	XHV	11	0.7%
FAW TOTAL		58	3.5%
VOLKSWAGEN GROUP SA	MCV	57	3.5%
	VOLKSWAGEN GROUP SA TOTAL		57
POWERSTAR	MCV	1	0.1%
	HCV	7	0.4%
	XHV	9	0.5%
POWERSTAR TOTAL		17	1.0%
FMC	MCV	15	0.9%
FMC TOTAL		15	0.9%
BABCOCK	HCV	0	0.0%
	XHV	14	0.9%
BABCOCK TOTAL		14	0.9%
VECV SOUTH AFRICA	MCV	8	0.5%
	HCV	3	0.2%
	XHV	2	0.1%
VECV TOTAL		13	0.8%
JMC	MCV	13	0.8%
JMC TOTAL		13	0.8%
HYUNDAI MOTORS SA	MCV	9	0.5%
HYUNDAI TOTAL		9	0.5%
FCA SOUTH AFRICA	MCV	3	0.2%
FCA SOUTH AFRICA TOTAL		3	0.2%
PCSA	MCV	2	0.1%
PCSA TOTAL		2	0.1%
GRAND TOTAL		1 640	100.0%