

South African Vehicle Sales Figures at the End of August 2018

TOP 5 PASSENGER CAR MARKET BY TYPE FOR AUGUST 2018					
SEGMENT	TYPE	2018	SHARE	2017	SHARE
ENTRY CARS	VW POLO Vivo Hatch/Sedan	1 900	6.0%	2 340	7.3%
	KIA Picanto	1 071	3.4%	846	2.6%
	HYUNDAI Grand i10	1 020	3.2%	591	1.8%
	TOYOTA Etios	900	2.9%	1 161	3.6%
	RENAULT Kwid	767	2.4%	784	2.4%
ENTRY CARS TOTAL		8 314	26.4%	8 297	25.8%
SUB-SMALL	VW Polo	2 993	9.5%	1 861	5.8%
	TOYOTA Yaris	884	2.8%	134	0.4%
	HYUNDAI i20	674	2.1%	491	1.5%
	SUZUKI Swift	488	1.6%	350	1.1%
	VW Polo Sedan	421	1.3%	206	0.6%
SUB-SMALL TOTAL		7 781	24.7%	5 682	17.7%
SMALL	TOYOTA Corolla Quest	845	2.7%	881	2.7%
	NISSAN Almera	405	1.3%	376	1.2%
	VW Golf 7	332	1.1%	462	1.4%
	TOYOTA Corolla	291	0.9%	432	1.3%
	MAZDA 3	277	0.9%	211	0.7%
SMALL TOTAL		3 568	11.3%	4 569	14.2%
MEDIUM	BMW 3-Series	489	1.6%	540	1.7%
	MERCEDES C-Class	449	1.4%	695	2.2%
	AUDI A4	188	0.6%	170	0.5%
	BMW 4-Series	78	0.2%	140	0.4%
	VW Arteon	38	0.1%	0	0.0%
MEDIUM TOTAL		1 309	4.2%	1 647	5.1%
LARGE	MERCEDES E-Class	79	0.3%	83	0.3%
	BMW 5-Series	78	0.2%	122	0.4%
	AUDI A5 Sportback	48	0.2%	47	0.1%
	AUDI A5 Coupe/Cabriolet	17	0.1%	30	0.1%
	JAGUAR XF	11	0.0%	17	0.1%
LARGE TOTAL		259	0.8%	329	1.0%

TOP 5 PASSENGER CAR MARKET BY TYPE FOR AUGUST 2018					
SEGMENT	TYPE	2018	SHARE	2017	SHARE
LUXURY	BMW 7-Series	16	0.1%	27	0.1%
	PORSCHE Panamera	8	0.0%	9	0.0%
	VOLVO S90	8	0.0%	3	0.0%
	BMW 6-Series	6	0.0%	9	0.0%
	MERCEDES S-Class	6	0.0%	2	0.0%
LUXURY TOTAL		50	0.2%	63	0.2%
MPV	TOYOTA Avanza	442	1.4%	531	1.7%
	HYUNDAI H1	94	0.3%	99	0.3%
	DATSUN GO+	90	0.3%	226	0.7%
	VW Kombi	85	0.3%	71	0.2%
	MERCEDES V-Class	73	0.2%	58	0.2%
MPV TOTAL		982	3.1%	1 176	3.7%
SUV	TOYOTA Fortuner	888	2.8%	1 070	3.3%
	MAZDA CX-5	448	1.4%	359	1.1%
	FORD Everest	429	1.4%	535	1.7%
	VW Tiguan	417	1.3%	273	0.8%
	HYUNDAI Tucson	354	1.1%	425	1.3%
SUV TOTAL		5 397	17.2%	6 292	19.6%
SPORT AND EXOTICS	FORD Mustang	118	0.4%	101	0.3%
	PORSCHE 911	34	0.1%	32	0.1%
	MERCEDES C-Class	15	0.0%	18	0.1%
	AUDI TT	13	0.0%	11	0.0%
	PORSCHE Cayman	9	0.0%	5	0.0%
SPORT AND EXOTICS TOTAL		222	0.7%	250	0.8%
CROSSOVER	FORD EcoSport	537	1.7%	1 071	3.3%
	MAZDA CX-3	338	1.1%	332	1.0%
	HYUNDAI Creta	310	1.0%	438	1.4%
	TOYOTA RUSH	300	1.0%	0	0.0%
	TOYOTA C-HR	223	0.7%	133	0.4%
CROSSOVER TOTAL		3 574	11.4%	3 864	12.0%
GRAND TOTAL		31 456		32 169	



The South Korean Hyundai Group's two entrants in the entry car market, the Hyundai Grand i10 and the Kia Picanto, both sold more than 1 000 units in South Africa in August. The Picanto (right), with 1 071 units sold, was 51 units ahead of its Hyundai Grand i10 stablemate. Together these two sold 2 091 units, which was higher than the 1 900 units sold of long-time entry car king Volkswagen Polo Vivo.

DISCLAIMER

PLEASE NOTE • Mercedes-Benz disaggregated sales volumes from October 2014 reflect estimates calculated from the aggregated volumes reported by MBSA. From Jan 2017 the disaggregated numbers are purified.

TOP 5 PASSENGER MANUFACTURER RETAIL SALES FOR AUGUST 2018					
MANUFACTURER	TYPE	2018	SHARE	2017	SHARE
VOLKSWAGEN SA	VW Polo	2 993	9.5%	1 861	5.8%
	VW Polo Vivo	1 900	6.0%	2 340	7.3%
	VW Polo Sedan	421	1.3%	206	0.6%
	VW Tiguan	417	1.3%	273	0.8%
	VW Golf 7	332	1.1%	462	1.4%
VOLKSWAGEN GROUP SA TOTAL		7 421	23.6%	6 615	20.6%
TOYOTA	TOYOTA Etios	900	2.9%	1 161	3.6%
	TOYOTA Fortuner	888	2.8%	1 070	3.3%
	TOYOTA Yaris	884	2.8%	134	0.4%
	TOYOTA Corolla Quest	845	2.7%	881	2.7%
	TOYOTA Avanza	442	1.4%	531	1.7%
TOYOTA TOTAL		5 434	17.3%	5 360	16.7%
HYUNDAI AUTOMOTIVE SA	HYUNDAI Grand i10	1 020	3.2%	591	1.8%
	HYUNDAI i20	674	2.1%	491	1.5%
	HYUNDAI Tucson	354	1.1%	425	1.3%
	HYUNDAI Creta	310	1.0%	438	1.4%
	HYUNDAI Accent	227	0.7%	183	0.6%
HYUNDAI TOTAL		2 790	8.9%	2 716	8.4%
FMC	FORD Figo	731	2.3%	530	1.6%
	FORD EcoSport	537	1.7%	1 071	3.3%
	FORD Everest	429	1.4%	535	1.7%
	FORD Fiesta	394	1.3%	1 071	3.3%
	FORD Mustang	118	0.4%	101	0.3%
FMC TOTAL		2 387	7.6%	3 814	11.9%
RENAULT	RENAULT Kwid	767	2.4%	784	2.4%
	RENAULT Sandero II	683	2.2%	345	1.1%
	RENAULT Clio IV	408	1.3%	268	0.8%
	RENAULT Duster	129	0.4%	271	0.8%
	RENAULT Captur	129	0.4%	146	0.5%
RENAULT TOTAL		2 156	6.9%	2 032	6.3%
NISSAN	DATSUN GO	631	2.0%	475	1.5%
	NISSAN Almera	405	1.3%	376	1.2%
	NISSAN Micra 5	219	0.7%	0	0.0%
	NISSAN Qashqai	201	0.6%	306	1.0%
	NISSAN Micra	175	0.6%	55	0.2%
NISSAN TOTAL		1 970	6.3%	1 826	5.7%
KIA SA	KIA Picanto	1 071	3.4%	846	2.6%
	KIA Rio	340	1.1%	504	1.6%
	KIA Sportage	208	0.7%	70	0.2%
	KIA Sorento	5	0.0%	7	0.0%
	KIA Grand Sedona	4	0.0%	6	0.0%
KIA TOTAL		1 638	5.2%	1 458	4.5%
BMW GROUP	BMW 3-Series	489	1.6%	540	1.7%
	BMW X3	177	0.6%	83	0.3%
	BMW 1-Series	152	0.5%	197	0.6%
	BMW X1	110	0.3%	148	0.5%
	BMW 2-Series	92	0.3%	134	0.4%
BMW GROUP TOTAL		1 537	4.9%	1 805	5.6%

TOP 5 PASSENGER MANUFACTURER RETAIL SALES FOR AUGUST 2018					
MANUFACTURER	TYPE	2018	SHARE	2017	SHARE
MERCEDES-BENZ SA	MERCEDES C-Class	464	1.5%	713	2.2%
	MERCEDES GLC	174	0.6%	209	0.6%
	MERCEDES GLA	118	0.4%	104	0.3%
	MERCEDES A-Class	107	0.3%	133	0.4%
	MERCEDES CLA	98	0.3%	142	0.4%
MERCEDES-BENZ SA TOTAL		1 382	4.4%	1 786	5.6%
MAZDA SA	MAZDA CX-5	448	1.4%	359	1.1%
	MAZDA CX-3	338	1.1%	332	1.0%
	MAZDA 3	277	0.9%	211	0.7%
	MAZDA 2	217	0.7%	203	0.6%
	MAZDA MX-5	1	0.0%	3	0.0%
MAZDA SA TOTAL		1 281	4.1%	1 108	3.4%
SUZUKI	SUZUKI Swift	488	1.6%	350	1.1%
	SUZUKI Ignis	192	0.6%	144	0.4%
	SUZUKI Celerio	130	0.4%	177	0.6%
	SUZUKI Baleno	68	0.2%	85	0.3%
	SUZUKI Jimny	40	0.1%	71	0.2%
SUZUKI TOTAL		1 040	3.3%	954	3.0%
HONDA	HONDA HR-V	152	0.5%	93	0.3%
	HONDA Jazz	117	0.4%	74	0.2%
	HONDA Brio	112	0.4%	35	0.1%
	HONDA BR-V	109	0.3%	127	0.4%
	HONDA CR-V	76	0.2%	102	0.3%
HONDA TOTAL		630	2.0%	524	1.6%
JAGUAR LAND ROVER	L-R Range Rover Sport	85	0.3%	74	0.2%
	JAGUAR E-PACE	76	0.2%	0	0.0%
	L-R Discovery	56	0.2%	131	0.4%
	L-R Range Rover Velar	43	0.1%	15	0.0%
	L-R Discovery Sport	42	0.1%	71	0.2%
JAGUAR LAND ROVER TOTAL		392	1.2%	431	1.3%
OPEL	OPEL Crossland X	85	0.3%	0	0.0%
	OPEL Corsa	81	0.3%	121	0.4%
	OPEL Grandland X	46	0.1%	0	0.0%
	OPEL MOKKA X	40	0.1%	71	0.2%
	OPEL Astra Hatch	31	0.1%	51	0.2%
OPEL TOTAL		309	1.0%	252	0.8%
VOLVO CARS	VOLVO XC60	92	0.3%	80	0.2%
	VOLVO XC40	73	0.2%	0	0.0%
	VOLVO XC90	62	0.2%	30	0.1%
	VOLVO V40	33	0.1%	28	0.1%
VOLVO CARS TOTAL		287	0.9%	162	0.5%

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TOP 5 PASSENGER MANUFACTURER RETAIL SALES FOR AUGUST 2018					
MANUFACTURER	TYPE	2018	SHARE	2017	SHARE
MAHINDRA	MAHINDRA XUV	43	0.1%	31	0.1%
	MAHINDRA TUV	38	0.1%	56	0.2%
	MAHINDRA Scorpio	36	0.1%	30	0.1%
	MAHINDRA KUV	34	0.1%	63	0.2%
	MAHINDRA Thar	15	0.0%	10	0.0%
MAHINDRA TOTAL		166	0.5%	196	0.6%
FCA SOUTH AFRICA	FIAT Tipo	26	0.1%	11	0.0%
	FIAT 500	21	0.1%	15	0.0%
	FIAT Panda	20	0.1%	56	0.2%
	JEEP Wrangler	15	0.0%	38	0.1%
	JEEP Renegade	12	0.0%	38	0.1%
FIAT GROUP TOTAL		125	0.4%	257	0.8%
PORSCHE	PORSCHE Cayenne	45	0.1%	30	0.1%
	PORSCHE 911	34	0.1%	32	0.1%
	PORSCHE Cayman	9	0.0%	5	0.0%
	PORSCHE Panamera	8	0.0%	9	0.0%
	PORSCHE Macan	7	0.0%	12	0.0%
PORSCHE TOTAL		109	0.3%	95	0.3%
MITSUBISHI MOTORS SA	MITSUBISHI Pajero Sport	64	0.2%	38	0.1%
	MITSUBISHI ASX	18	0.1%	27	0.1%
	MITSUBISHI Outlander	10	0.0%	5	0.0%
	MITSUBISHI Pajero	9	0.0%	14	0.0%
	MITSUBISHI Mirage	0	0.0%	4	0.0%
MITSUBISHI MOTORS SA TOTAL		101	0.3%	88	0.3%
SUBARU	SUBARU XV	42	0.1%	38	0.1%
	SUBARU Forester	26	0.1%	21	0.1%
	SUBARU Outback	8	0.0%	4	0.0%
	SUBARU WRX	7	0.0%	3	0.0%
	SUBARU Impreza	2	0.0%	14	0.0%
SUBARU TOTAL		85	0.3%	80	0.2%
ISUZU SA	ISUZU MU-X	83	0.3%	0	0.0%
ISUZU MOTORS SA TOTAL		83	0.3%	0	0.0%
PCSA	PEUGEOT 3008	29	0.1%	42	0.1%
	PEUGEOT 208	14	0.0%	16	0.0%
	PEUGEOT 2008	10	0.0%	22	0.1%
	PEUGEOT 308	7	0.0%	0	0.0%
PCSA TOTAL		60	0.2%	80	0.2%
GWM TOTAL	GWM M4	41	0.1%	80	0.2%
	GWM H5	8	0.0%	13	0.0%
	GWM H6	0	0.0%	13	0.0%
GWM TOTAL		49	0.2%	106	0.3%
JMC	LANDWIND X5	12	0.0%	12	0.0%
JMC TOTAL		12	0.0%	12	0.0%

TOP 5 PASSENGER MANUFACTURER RETAIL SALES FOR AUGUST 2018					
MANUFACTURER	TYPE	2018	SHARE	2017	SHARE
MASERATI SOUTH AFRICA	MASERATI Levante	4	0.0%	6	0.0%
	MASERATI Ghibli	1	0.0%	0	0.0%
	MASERATI Quattroporte	0	0.0%	0	0.0%
	MASERATI GranCabrio	0	0.0%	0	0.0%
	MASERATI GranTurismo	0	0.0%	2	0.0%
MASERATI TOTAL		5	0.0%	8	0.0%
SCUDERIA SOUTH AFRICA	FERRARI 488 Spider	1	0.0%	3	0.0%
	FERRARI 488 GTB	1	0.0%	1	0.0%
	FERRARI 812	1	0.0%	0	0.0%
	FERRARI California	0	0.0%	0	0.0%
	FERRARI GTC4Lusso	0	0.0%	1	0.0%
SCUDERIA TOTAL		3	0.0%	6	0.0%
BENTLEY	BENTLEY Bentayga	8	0.0%	4	0.0%
	BENTLEY Flying Spur	0	0.0%	1	0.0%
	BENTLEY Mulsanne	0	0.0%	0	0.0%
	BENTLEY Continental	0	0.0%	3	0.0%
BENTLEY TOTAL		3	0.0%	8	0.0%
TATA	TATA Bolt	1	0.0%	31	0.1%
	TATA Manza	0	0.0%	10	0.0%
	TATA Indica Vista	0	0.0%	6	0.0%
	TATA B-Line	0	0.0%	0	0.0%
	TATA Indica	0	0.0%	27	0.1%
TATA TOTAL		1	0.0%	74	0.2%
GMSA/ISUZU TRUCKS	CHEV Spark	0	0.0%	248	0.8%
	CHEV Captiva	0	0.0%	32	0.1%
	CHEV Trailblazer	0	0.0%	26	0.1%
	CHEV Cruze	0	0.0%	9	0.0%
	CHEV Sonic	0	0.0%	1	0.0%
GMSA TOTAL		0	0.0%	316	1.0%
GRAND TOTAL		31 456	100.0%	32 169	100.0%

TOP 5 SELLING PASSENGER CARS FOR AUGUST 2018		
TYPE	2018	2018 SHARE
VW Polo	2 993	9.5%
VW Polo Vivo Hatch/Sedan	1 900	6.0%
KIA Picanto	1 071	3.4%
HYUNDAI Grand i10	1 020	3.2%
TOYOTA Etios	900	2.9%
	31 456	

TOP 5 SELLING LIGHT COMMERCIAL VEHICLES FOR AUGUST 2018		
TYPE	2018	2018 SHARE
TOYOTA Hilux	3 366	24.1%
FORD Ranger	2 535	18.1%
NISSAN NP200	1 634	11.7%
ISUZU KB	1 542	11.0%
TOYOTA Quantum	1 477	10.6%
	13 968	

TOP 5 LIGHT COMMERCIAL VEHICLE MARKET BY TYPE FOR AUGUST 2018					
SEGMENT	TYPE	2018	SHARE	2017	SHARE
SUB ONE-TON	NISSAN NP200	1 634	11.7%	1 565	10.6%
	CHANGAN Star III	7	0.1%	8	0.1%
	CHANGAN Star II	0	0.0%	1	0.0%
	CHEV Utility	0	0.0%	677	4.6%
SUB ONE-TON TOTAL		1 641	11.7%	2 251	15.2%
ABOVE ONE-TON DCAB	FORD Ranger	1 696	12.1%	1 481	10.0%
	TOYOTA Hilux	1 424	10.2%	1 400	9.4%
	ISUZU KB	538	3.9%	630	4.3%
	NISSAN NP300	370	2.6%	507	3.4%
	VW Amarok	181	1.3%	356	2.4%
ABOVE ONE-TON DCAB TOTAL		4 827	34.6%	4 920	33.2%
ABOVE ONE-TON SCAB	TOYOTA Hilux	1 305	9.3%	1 513	10.2%
	ISUZU KB	902	6.5%	613	4.1%
	FORD Ranger	839	6.0%	1 084	7.3%
	NISSAN NP300	579	4.1%	642	4.3%
	HYUNDAI H100 Bakkie	337	2.4%	337	2.3%
ABOVE ONE-TON SCAB TOTAL		4 809	34.4%	4 909	33.1%
ABOVE ONE-TON XCAB	TOYOTA Hilux	637	4.6%	479	3.2%
	ISUZU KB	102	0.7%	129	0.9%
	TATA Xenon	0	0.0%	0	0.0%
	FORD Ranger	0	0.0%	0	0.0%
	MAZDA BT-50	0	0.0%	1	0.0%
ABOVE ONE-TON XCAB TOTAL		739	5.3%	609	4.1%
MINIBUS	TOYOTA Quantum	1 429	10.2%	1 389	9.4%
	VW Caddy	120	0.9%	75	0.5%
	NISSAN NV350 Taxi	70	0.5%	144	1.0%
	VW Transporter Cr-Bus	41	0.3%	29	0.2%
	FORD Tourneo Custom	16	0.1%	21	0.1%
MINIBUS TOTAL		1 676	12.0%	1 659	11.2%
PANEL VAN	VW Caddy	70	0.5%	90	0.6%
	TOYOTA Quantum	48	0.3%	54	0.4%
	NISSAN NV350	20	0.1%	31	0.2%
	MERCEDES Vito	18	0.1%	11	0.1%
	FORD Transit Custom	17	0.1%	46	0.3%
PANEL VAN TOTAL		276	2.0%	475	3.2%
GRAND TOTAL		13 968	100.0%	14 823	100.0%

THE TOP SOUTH AFRICAN HCV / MCV MARKET FOR AUGUST 2018 (MEDIUM, HEAVY & EXTRA HEAVY COMMERCIALS, & BUSES)			
MANUFACTURER	CATEGORY	2018	SHARE
MERCEDES-BENZ SA	MCV	163	6.4%
	HCV	48	1.9%
	XHV	256	10.0%
	BUS	13	0.5%
MERCEDES-BENZ SA TOTAL		480	18.8%
VOLVO GROUP SOUTHERN AFRICA	HCV	115	4.5%
	XHV	355	13.9%
	BUS	10	0.4%
VOLVO TRUCKS TOTAL		480	18.8%
TOYOTA HINO	MCV	179	7.0%
	HCV	100	3.9%
	XHV	40	1.6%
HINO TOTAL		319	12.5%
ISUZU MOTORS SA	MCV	145	5.7%
	HCV	115	4.5%
	XHV	26	1.0%
	BUS	1	0.0%
ISUZU MOTORS SA TOTAL		287	11.2%
SCANIA	XHV	207	8.1%
	BUS	29	1.1%
SCANIA TOTAL		236	9.2%
MAN	HCV	1	0.0%
	XHV	180	7.1%
	BUS	31	1.2%
MAN TOTAL		212	8.3%
IVECO	MCV	84	3.3%
	HCV	6	0.2%
	XHV	30	1.2%
	BUS	16	0.6%
IVECO TOTAL		136	5.3%
FAW	MCV	0	0.0%
	HCV	74	2.9%
	XHV	38	1.5%
FAW TOTAL		112	4.4%
TATA	MCV	28	1.1%
	HCV	42	1.6%
	XHV	33	1.3%
	BUS	2	0.1%
TATA TOTAL		105	4.1%
POWERSTAR	MCV	0	0.0%
	HCV	1	0.0%
	XHV	58	2.3%
POWERSTAR TOTAL		59	2.3%
VOLKSWAGEN GROUP SA	MCV	48	1.9%
VOLKSWAGEN GROUP SA TOTAL		48	1.9%
HYUNDAI MOTORS SA	MCV	25	1.0%
HYUNDAI TOTAL		25	1.0%
BABCOCK	HCV	0	0.0%
	XHV	24	0.9%
BABCOCK TOTAL		24	0.9%
JMC	MCV	12	0.5%
JMC TOTAL		12	0.5%
VECV SOUTH AFRICA	MCV	2	0.1%
	HCV	7	0.3%
VECV TOTAL		9	0.4%
FMC	MCV	5	0.2%
FMC TOTAL		5	0.2%
PCSA	MCV	3	0.1%
PCSA TOTAL		3	0.1%
FCA SOUTH AFRICA	MCV	1	0.0%
FCA SOUTH AFRICA TOTAL		1	0.0%
VDL BUS & COACH SA	BUS	0	0.0%
VDL BUS & COACH SA TOTAL		0	0.0%
GRAND TOTAL		2 553	100.0%