

South African Vehicle Sales Figures at the End of July 2018

TOP 5 PASSENGER CAR MARKET BY TYPE FOR JULY 2018					
SEGMENT	TYPE	2018	SHARE	2017	SHARE
ENTRY CARS	VW POLO Vivo Hatch/Sedan	2 321	7.2%	2 675	8.7%
	HYUNDAI Grand i10	1 141	3.6%	565	1.8%
	KIA Picanto	893	2.8%	659	2.1%
	TOYOTA Etios	830	2.6%	973	3.2%
	FORD Figo	808	2.5%	354	1.1%
	ENTRY CARS TOTAL		8 047	25.1%	8 270
SUB-SMALL	VW Polo	2 469	7.7%	1 371	4.5%
	TOYOTA Yaris	974	3.0%	242	0.8%
	HYUNDAI i20	651	2.0%	349	1.1%
	RENAULT Clio IV	412	1.3%	362	1.2%
	SUZUKI Swift	403	1.3%	337	1.1%
SUB-SMALL TOTAL		7 115	22.2%	5 329	17.3%
SMALL	TOYOTA Corolla Quest	1 405	4.4%	871	2.8%
	TOYOTA Corolla	614	1.9%	579	1.9%
	NISSAN Almera	377	1.2%	372	1.2%
	VW Golf 7	329	1.0%	483	1.6%
	MAZDA 3	268	0.8%	234	0.8%
SMALL TOTAL		4 385	13.7%	4 532	14.7%
MEDIUM	BMW 3-Series	469	1.5%	536	1.7%
	MERCEDES C-Class	450	1.4%	680	2.2%
	AUDI A4	99	0.3%	226	0.7%
	BMW 4-Series	70	0.2%	109	0.4%
	VW Arteon	40	0.1%	0	0.0%
MEDIUM TOTAL		1 195	3.7%	1 655	5.4%
LARGE	MERCEDES E-Class	81	0.3%	63	0.2%
	BMW 5-Series	72	0.2%	62	0.2%
	AUDI A5 Sportback	31	0.1%	51	0.2%
	AUDI A5 Coupe/Cabriolet	24	0.1%	25	0.1%
	JAGUAR XF	10	0.0%	29	0.1%
LARGE TOTAL		241	0.8%	269	0.9%

TOP 5 PASSENGER CAR MARKET BY TYPE FOR JULY 2018					
SEGMENT	TYPE	2018	SHARE	2017	SHARE
LUXURY	VOLVO S90	19	0.1%	5	0.0%
	BMW 7-Series	13	0.0%	22	0.1%
	PORSCHE Panamera	6	0.0%	7	0.0%
	MERCEDES S-Class	5	0.0%	4	0.0%
	BMW 6-Series	4	0.0%	6	0.0%
	LUXURY TOTAL		51	0.2%	56
MPV	TOYOTA Avanza	544	1.7%	412	1.3%
	DATSUN GO+	201	0.6%	145	0.5%
	HYUNDAI H1	143	0.4%	99	0.3%
	MERCEDES V-Class	71	0.2%	78	0.3%
	SUZUKI Ertiga	59	0.2%	32	0.1%
MPV TOTAL		1 221	3.8%	1 043	3.4%
SUV	TOYOTA Fortuner	1 006	3.1%	1 033	3.4%
	TOYOTA RAV	949	3.0%	641	2.1%
	VW Tiguan	494	1.5%	371	1.2%
	HYUNDAI Tucson	492	1.5%	435	1.4%
	MAZDA CX-5	372	1.2%	342	1.1%
SUV TOTAL		6 119	19.1%	5 896	19.2%
SPORT AND EXOTICS	FORD Mustang	80	0.2%	62	0.2%
	PORSCHE 911	19	0.1%	36	0.1%
	MERCEDES C-Class	17	0.1%	27	0.1%
	AUDI TT	12	0.0%	9	0.0%
	PORSCHE Boxster	7	0.0%	7	0.0%
SPORT AND EXOTICS TOTAL		168	0.5%	215	0.7%
CROSSOVER	FORD EcoSport	575	1.8%	851	2.8%
	TOYOTA RUSH	494	1.5%	0	0.0%
	MAZDA CX-3	338	1.1%	298	1.0%
	HYUNDAI Creta	209	0.7%	514	1.7%
	SUZUKI Ignis	208	0.6%	76	0.2%
CROSSOVER TOTAL		3 553	11.1%	3 520	11.4%
GRAND TOTAL		32 095		30 785	



The Toyota Rush made a big impact on the local small crossover market as it sold 494 units to take second place behind the Ford EcoSport (575 units sold) in its first month on sale in South Africa. The other top 5 positions were filled by Mazda CX-3 (338), Hyundai Creta (209) and Suzuki Ignis (208).

DISCLAIMER

PLEASE NOTE • Mercedes-Benz disaggregated sales volumes from October 2014 reflect estimates calculated from the aggregated volumes reported by MBSA. From Jan 2017 the disaggregated numbers are purified.

TOP 5 PASSENGER MANUFACTURER RETAIL SALES FOR JULY 2018					
MANUFACTURER	TYPE	2018	SHARE	2017	SHARE
TOYOTA	TOYOTA Corolla Quest	1 405	4.4%	871	2.8%
	TOYOTA Fortuner	1 006	3.1%	1 033	3.4%
	TOYOTA Yaris	974	3.0%	242	0.8%
	TOYOTA RAV	949	3.0%	641	2.1%
	TOYOTA Etios	830	2.6%	973	3.2%
TOYOTA TOTAL		7 348	22.9%	5 280	17.2%
VOLKSWAGEN SA	VW Polo	2 469	7.7%	1 371	4.5%
	VW Polo Vivo	2 321	7.2%	2 675	8.7%
	VW Tiguan	494	1.5%	371	1.2%
	VW Polo Sedan	348	1.1%	235	0.8%
	VW Golf 7	329	1.0%	483	1.6%
VOLKSWAGEN GROUP SA TOTAL		7 145	22.3%	6 781	22.0%
HYUNDAI AUTOMOTIVE SA	HYUNDAI Grand i10	1 141	3.6%	565	1.8%
	HYUNDAI i20	651	2.0%	349	1.1%
	HYUNDAI Tucson	492	1.5%	435	1.4%
	HYUNDAI Creta	209	0.7%	514	1.7%
	HYUNDAI H1	143	0.4%	99	0.3%
HYUNDAI TOTAL		2 839	8.8%	2 756	9.0%
FMC	FORD Figo	808	2.5%	354	1.1%
	FORD EcoSport	575	1.8%	851	2.8%
	FORD Everest	352	1.1%	359	1.2%
	FORD Fiesta	296	0.9%	998	3.2%
	FORD Kuga	123	0.4%	261	0.8%
FMC TOTAL		2 289	7.1%	3 141	10.2%
RENAULT	RENAULT Kwid	656	2.0%	799	2.6%
	RENAULT Sandero II	505	1.6%	469	1.5%
	RENAULT Clio IV	412	1.3%	362	1.2%
	RENAULT Duster	147	0.5%	146	0.5%
	RENAULT Captur	105	0.3%	228	0.7%
RENAULT TOTAL		1 825	5.7%	2 226	7.2%
NISSAN	NISSAN Almera	377	1.2%	372	1.2%
	DATSUN GO	371	1.2%	637	2.1%
	NISSAN Micra	205	0.6%	12	0.0%
	NISSAN Micra 5	201	0.6%	0	0.0%
	DATSUN GO+	201	0.6%	145	0.5%
NISSAN TOTAL		1 680	5.2%	1 646	5.3%
BMW GROUP	BMW 3-Series	469	1.5%	536	1.7%
	BMW X3	202	0.6%	57	0.2%
	BMW 1-Series	145	0.5%	203	0.7%
	BMW X1	92	0.3%	128	0.4%
	BMW 2-Series	87	0.3%	108	0.4%
BMW GROUP TOTAL		1 479	4.6%	1 582	5.1%
KIA SA	KIA Picanto	893	2.8%	659	2.1%
	KIA Rio	303	0.9%	635	2.1%
	KIA Sportage	183	0.6%	62	0.2%
	KIA Grand Sedona	35	0.1%	6	0.0%
	KIA Soul	11	0.0%	11	0.0%
KIA TOTAL		1 442	4.5%	1 403	4.6%

TOP 5 PASSENGER MANUFACTURER RETAIL SALES FOR JULY 2018					
MANUFACTURER	TYPE	2018	SHARE	2017	SHARE
MERCEDES-BENZ SA	MERCEDES C-Class	467	1.5%	707	2.3%
	MERCEDES GLC	171	0.5%	208	0.7%
	MERCEDES GLA	124	0.4%	108	0.4%
	MERCEDES A-Class	112	0.3%	158	0.5%
	MERCEDES CLA	97	0.3%	110	0.4%
	MERCEDES-BENZ SA TOTAL		1 404	4.4%	1 794
MAZDA SA PCSA	MAZDA CX-5	372	1.2%	342	1.1%
	MAZDA CX-3	338	1.1%	298	1.0%
	MAZDA 3	268	0.8%	234	0.8%
	MAZDA 2	220	0.7%	203	0.7%
	MAZDA MX-5	1	0.0%	4	0.0%
MAZDA SA TOTAL		1 199	3.7%	1 081	3.5%
SUZUKI	SUZUKI Swift	403	1.3%	337	1.1%
	SUZUKI Ignis	208	0.6%	76	0.2%
	SUZUKI Dzire	146	0.5%	0	0.0%
	SUZUKI Celerio	145	0.5%	92	0.3%
	SUZUKI Baleno	96	0.3%	69	0.2%
SUZUKI TOTAL		1 197	3.7%	732	2.4%
HONDA	HONDA BR-V	163	0.5%	122	0.4%
	HONDA Jazz	105	0.3%	82	0.3%
	HONDA Ballade	97	0.3%	51	0.2%
	HONDA HR-V	83	0.3%	86	0.3%
	HONDA Brio	64	0.2%	98	0.3%
HONDA TOTAL		579	1.8%	463	1.5%
JAGUAR LAND ROVER	L-R Range Rover Sport	91	0.3%	40	0.1%
	JAGUAR E-PACE	65	0.2%	0	0.0%
	L-R Discovery	55	0.2%	131	0.4%
	L-R Discovery Sport	44	0.1%	84	0.3%
	L-R Range Rover Velar	43	0.1%	0	0.0%
JAGUAR LAND ROVER TOTAL		376	1.2%	401	1.3%
OPEL	OPEL Corsa	89	0.3%	108	0.4%
	OPEL Crossland X	88	0.3%	0	0.0%
	OPEL Grandland X	36	0.1%	0	0.0%
	OPEL MOKKA X	34	0.1%	64	0.2%
	OPEL Adam	30	0.1%	10	0.0%
OPEL TOTAL		304	0.9%	226	0.7%
VOLVO CARS	VOLVO XC60	74	0.2%	44	0.1%
	VOLVO XC40	59	0.2%	0	0.0%
	VOLVO XC90	37	0.1%	51	0.2%
	VOLVO S90	19	0.1%	5	0.0%
	VOLVO V40	19	0.1%	18	0.1%
VOLVO CARS TOTAL		221	0.7%	139	0.5%

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TOP 5 PASSENGER MANUFACTURER RETAIL SALES FOR JULY 2018					
MANUFACTURER	TYPE	2018	SHARE	2017	SHARE
MAHINDRA	MAHINDRA KUV	55	0.2%	58	0.2%
	MAHINDRA TUV	48	0.1%	45	0.1%
	MAHINDRA Scorpio	30	0.1%	26	0.1%
	MAHINDRA XUV	26	0.1%	42	0.1%
	MAHINDRA Thar	13	0.0%	12	0.0%
MAHINDRA TOTAL		172	0.5%	186	0.6%
FCA SOUTH AFRICA	FIAT Tipo	17	0.1%	21	0.1%
	JEEP Grand Cherokee	16	0.0%	42	0.1%
	FIAT 500	16	0.0%	47	0.2%
	FIAT Panda	12	0.0%	12	0.0%
	JEEP Renegade	11	0.0%	35	0.1%
FIAT GROUP TOTAL		102	0.3%	211	0.7%
MITSUBISHI MOTORS SA	MITSUBISHI Pajero Sport	61	0.2%	1	0.0%
	MITSUBISHI ASX	19	0.1%	17	0.1%
	MITSUBISHI Pajero	14	0.0%	16	0.1%
	MITSUBISHI Outlander	4	0.0%	6	0.0%
	MITSUBISHI Mirage	0	0.0%	6	0.0%
MITSUBISHI MOTORS SA TOTAL		98	0.3%	46	0.1%
PORSCHE	PORSCHE Cayenne	46	0.1%	49	0.2%
	PORSCHE 911	19	0.1%	36	0.1%
	PORSCHE Boxster	7	0.0%	7	0.0%
	PORSCHE Cayman	7	0.0%	6	0.0%
	PORSCHE Panamera	6	0.0%	7	0.0%
PORSCHE TOTAL		85	0.3%	116	0.4%
ISUZU MOTORS SOUTH AFRICA	ISUZU MU-X	76	0.2%	0	0.0%
ISUZU TOTAL		76	0.2%	0	0.0%
SUBARU	SUBARU XV	47	0.1%	59	0.2%
	SUBARU Outback	11	0.0%	9	0.0%
	SUBARU Forester	7	0.0%	25	0.1%
	SUBARU Impreza	3	0.0%	4	0.0%
	SUBARU WRX	1	0.0%	2	0.0%
SUBARU TOTAL		70	0.2%	99	0.3%
PCSA	PEUGEOT 3008	27	0.1%	23	0.1%
	PEUGEOT 208	22	0.1%	17	0.1%
	PEUGEOT 2008	12	0.0%	31	0.1%
	PEUGEOT 308	3	0.0%	0	0.0%
PCSA TOTAL		64	0.2%	71	0.2%
GWM	GWM M4	54	0.2%	79	0.3%
	GWM H5	4	0.0%	14	0.0%
	GWM H6	0	0.0%	10	0.0%
GWM TOTAL		58	0.2%	103	0.3%
JMC	LANDWIND X5	17	0.1%	8	0.0%
JMC TOTAL		17	0.1%	8	0.0%

TOP 5 PASSENGER MANUFACTURER RETAIL SALES FOR JULY 2018					
MANUFACTURER	TYPE	2018	SHARE	2017	SHARE
MASERATI SOUTH AFRICA	MASERATI Levante	7	0.0%	4	0.0%
	MASERATI GranCabrio	1	0.0%	5	0.0%
	MASERATI GranTurismo	1	0.0%	0	0.0%
	MASERATI Quattroporte	0	0.0%	0	0.0%
	MASERATI Ghibli	0	0.0%	4	0.0%
MASERATI TOTAL		9	0.0%	13	0.0%
BENTLEY	BENTLEY Bentayga	8	0.0%	2	0.0%
	BENTLEY Flying Spur	0	0.0%	0	0.0%
	BENTLEY Mulsanne	0	0.0%	1	0.0%
	BENTLEY Continental	0	0.0%	2	0.0%
BENTLEY TOTAL		8	0.0%	5	0.0%
SCUDERIA SOUTH AFRICA	FERRARI 488 Spider	3	0.0%	4	0.0%
	FERRARI 488 GTB	2	0.0%	2	0.0%
	FERRARI 812	1	0.0%	0	0.0%
	FERRARI California	0	0.0%	0	0.0%
	FERRARI F12	0	0.0%	2	0.0%
SCUDERIA TOTAL		6	0.0%	8	0.0%
TATA	TATA Bolt	1	0.0%	36	0.1%
	TATA Indica Vista	1	0.0%	2	0.0%
	TATA Indica	1	0.0%	18	0.1%
	TATA Manza	0	0.0%	10	0.0%
	TATA B-Line	0	0.0%	0	0.0%
TATA TOTAL		3	0.0%	66	0.2%
GMSA/ISUZU TRUCKS	CHEV Spark	0	0.0%	110	0.4%
	CHEV Captiva	0	0.0%	47	0.2%
	CHEV Trailblazer	0	0.0%	32	0.1%
	CHEV Cruze	0	0.0%	13	0.0%
	CHEV Sonic	0	0.0%	0	0.0%
GMSA TOTAL		0	0.0%	202	0.7%
GRAND TOTAL		32 095	100.0%	30 785	100.0%

TOP 5 SELLING PASSENGER CARS FOR JULY 2018		
TYPE	2018	2018 SHARE
VW Polo	2 469	7.7%
VW Polo Vivo Hatch/Sedan	2 318	7.2%
TOYOTA Corolla Quest	1 405	4.4%
HYUNDAI Grand i10	1 141	3.6%
TOYOTA Fortuner	1 006	3.1%
	32 095	

TOP 5 SELLING PASSENGER CARS FOR JULY 2018		
TYPE	2018	2018 SHARE
TOYOTA Hilux	3 373	25.1%
FORD Ranger	2 499	18.6%
TOYOTA Quantum	1 460	10.8%
NISSAN NP200	1 356	10.1%
ISUZU KB	1 165	8.7%
	13 457	

TOP 5 LIGHT COMMERCIAL VEHICLE MARKET BY TYPE FOR JULY 2018					
SEGMENT	TYPE	2018	SHARE	2017	SHARE
SUB ONE-TON	NISSAN NP200	1 356	10.1%	1 376	10.0%
	CHANGAN Star III	6	0.0%	10	0.1%
	CHANGAN Star II	0	0.0%	0	0.0%
	CHEV Utility	0	0.0%	780	5.7%
SUB ONE-TON TOTAL		1 362	10.1%	2 166	15.7%
ABOVE ONE-TON DCAB	FORD Ranger	1 757	13.1%	1 376	10.0%
	TOYOTA Hilux	1 691	12.6%	1 326	9.6%
	NISSAN NP300	484	3.6%	541	3.9%
	ISUZU KB	449	3.3%	522	3.8%
	VW Amarok	270	2.0%	355	2.6%
ABOVE ONE-TON DCAB TOTAL		5 266	39.1%	4 652	33.8%
ABOVE ONE-TON SCAB	TOYOTA Hilux	1 103	8.2%	1 345	9.8%
	FORD Ranger	742	5.5%	922	6.7%
	ISUZU KB	646	4.8%	593	4.3%
	NISSAN NP300	580	4.3%	710	5.2%
	HYUNDAI H100 Bakkie	281	2.1%	269	2.0%
ABOVE ONE-TON SCAB TOTAL		4 213	31.3%	4 538	33.0%
ABOVE ONE-TON XCAB	TOYOTA Hilux	579	4.3%	429	3.1%
	ISUZU KB	70	0.5%	94	0.7%
	TATA Xenon	0	0.0%	0	0.0%
	FORD Ranger	0	0.0%	1	0.0%
	MAZDA BT-50	0	0.0%	0	0.0%
ABOVE ONE-TON XCAB TOTAL		649	4.8%	524	3.8%
MINIBUS	TOYOTA Quantum	1 422	10.6%	1 143	8.3%
	VW Caddy	112	0.8%	74	0.5%
	NISSAN NV350 Taxi	99	0.7%	209	1.5%
	VW Transporter Cr-Bus	28	0.2%	17	0.1%
	FORD Tourneo Custom	16	0.1%	44	0.3%
MINIBUS TOTAL		1 677	12.5%	1 487	10.8%
PANEL VAN	VW Caddy	60	0.4%	75	0.5%
	TOYOTA Quantum	38	0.3%	60	0.4%
	FORD Transit Connect	29	0.2%	22	0.2%
	NISSAN NV200	19	0.1%	43	0.3%
	VW Transporter P-Van	15	0.1%	10	0.1%
PANEL VAN TOTAL		290	2.2%	402	2.9%
GRAND TOTAL		13 457	100.0%	13 769	100.0%

THE TOP SOUTH AFRICAN HCV / MCV MARKET FOR JULY 2018 (MEDIUM, HEAVY & EXTRA HEAVY COMMERCIALS, & BUSES)			
MANUFACTURER	CATEGORY	2018	SHARE
MERCEDES-BENZ SA	MCV	146	6.3%
	HCV	43	1.9%
	XHV	229	9.9%
	BUS	12	0.5%
MERCEDES-BENZ SA TOTAL		430	18.7%
ISUZU MOTORS SA	MCV	195	8.5%
	HCV	181	7.9%
	XHV	35	1.5%
	BUS	4	0.2%
ISUZU MOTORS SA TOTAL		415	18.0%
VOLVO GROUP SOUTHERN AFRICA	HCV	85	3.7%
	XHV	271	11.8%
	BUS	11	0.5%
VOLVO TRUCKS TOTAL		367	15.9%
TOYOTA HINO	MCV	173	7.5%
	HCV	98	4.3%
	XHV	42	1.8%
HINO TOTAL		313	13.6%
SCANIA	XHV	192	8.3%
	BUS	14	0.6%
SCANIA TOTAL		206	8.9%
MAN	HCV	6	0.3%
	XHV	124	5.4%
	BUS	25	1.1%
MAN TOTAL		155	6.7%
TATA	MCV	36	1.6%
	HCV	50	2.2%
	XHV	10	0.4%
	BUS	4	0.2%
TATA TOTAL		100	4.3%
IVECO	MCV	63	2.7%
	HCV	4	0.2%
	XHV	22	1.0%
	BUS	11	0.5%
IVECO TOTAL		100	4.3%
FAW	MCV	0	0.0%
	HCV	53	2.3%
	XHV	14	0.6%
FAW TOTAL		67	2.9%
VOLKSWAGEN GROUP SA	MCV	45	2.0%
	VOLKSWAGEN GROUP SA TOTAL		45
POWERSTAR	MCV	0	0.0%
	HCV	1	0.0%
	XHV	32	1.4%
POWERSTAR TOTAL		33	1.4%
BABCOCK	HCV	0	0.0%
	XHV	27	1.2%
BABCOCK TOTAL		27	1.2%
HYUNDAI MOTORS SA	MCV	16	0.7%
	HYUNDAI TOTAL		16
VECV SOUTH AFRICA	MCV	7	0.3%
	HCV	3	0.1%
VECV TOTAL		10	0.4%
JMC	MCV	10	0.4%
JMC TOTAL		10	0.4%
PCSA	MCV	7	0.3%
	PCSA TOTAL		7
FMC	MCV	3	0.1%
FMC TOTAL		3	0.1%
FCA SOUTH AFRICA	MCV	0	0.0%
	FCA SOUTH AFRICA TOTAL		0
VDL BUS & COACH SA	BUS	0	0.0%
	VDL BUS & COACH SA TOTAL		0
GRAND TOTAL		2 304	100.0%