

South African Vehicle Sales Figures at the End of May 2018

TOP 5 PASSENGER CAR MARKET BY TYPE FOR MAY 2018					
SEGMENT	TYPE	2018	SHARE	2017	SHARE
ENTRY CARS	VW POLO Vivo Hatch/Sedan	1 904	7.2%	1 955	7.4%
	HYUNDAI Grand i10	1 081	4.1%	595	2.3%
	TOYOTA Etios	908	3.4%	773	2.9%
	KIA Picanto	719	2.7%	544	2.1%
	RENAULT Kwid	712	2.7%	738	2.8%
ENTRY CARS TOTAL		6 690	25.2%	6 632	25.1%
SUB-SMALL	VW Polo	1 577	5.9%	1 138	4.3%
	HYUNDAI i20	424	1.6%	294	1.1%
	TOYOTA Yaris	408	1.5%	146	0.6%
	VW Polo Sedan	402	1.5%	218	0.8%
	FORD Fiesta	333	1.3%	390	1.5%
SUB-SMALL TOTAL		4 889	18.4%	3 901	14.8%
SMALL	TOYOTA Corolla Quest	701	2.6%	873	3.3%
	TOYOTA Corolla	505	1.9%	496	1.9%
	VW Golf 7	347	1.3%	618	2.3%
	MAZDA 3	241	0.9%	195	0.7%
	BMW 1-Series	183	0.7%	156	0.6%
SMALL TOTAL		3 475	13.1%	4 226	16.0%
MEDIUM	BMW 3-Series	476	1.8%	296	1.1%
	MERCEDES C-Class	402	1.5%	558	2.1%
	AUDI A4	119	0.4%	131	0.5%
	BMW 4-Series	41	0.2%	78	0.3%
	MERCEDES AMG C	36	0.1%	48	0.2%
MEDIUM TOTAL		1 097	4.1%	1 173	4.4%
LARGE	MERCEDES E-Class	82	0.3%	78	0.3%
	BMW 5-Series	65	0.2%	58	0.2%
	AUDI A5 Sportback	37	0.1%	59	0.2%
	AUDI A5 Coupe/Cabriolet	27	0.1%	37	0.1%
	AUDI A6	10	0.0%	15	0.1%
LARGE TOTAL		253	1.0%	335	1.3%

TOP 5 PASSENGER CAR MARKET BY TYPE FOR MAY 2018					
SEGMENT	TYPE	2018	SHARE	2017	SHARE
LUXURY	BMW 6-Series	13	0.0%	3	0.0%
	BMW 7-Series	8	0.0%	27	0.1%
	VOLVO S90	7	0.0%	11	0.0%
	PORSCHE Panamera	7	0.0%	21	0.1%
	MERCEDES S-Class	5	0.0%	14	0.1%
LUXURY TOTAL		46	0.2%	90	0.3%
MPV	TOYOTA Avanza	390	1.5%	373	1.4%
	DATSUN GO+	108	0.4%	241	0.9%
	HYUNDAI H1	91	0.3%	123	0.5%
	MERCEDES V-Class	66	0.2%	92	0.3%
	SUZUKI Ertiga	64	0.2%	29	0.1%
MPV TOTAL		883	3.3%	1 100	4.2%
SUV	TOYOTA Fortuner	1 102	4.2%	1 249	4.7%
	TOYOTA RAV	705	2.7%	520	2.0%
	VW Tiguan	532	2.0%	319	1.2%
	MAZDA CX-5	407	1.5%	350	1.3%
	FORD Everest	406	1.5%	365	1.4%
SUV TOTAL		5 816	21.9%	6 140	23.3%
SPORT AND EXOTICS	FORD Mustang	56	0.2%	81	0.3%
	PORSCHE 911	33	0.1%	41	0.2%
	MERCEDES C-Class	14	0.1%	20	0.1%
	MAZDA MX-5	9	0.0%	7	0.0%
	AUDI TT	8	0.0%	12	0.0%
SPORT AND EXOTICS TOTAL		160	0.6%	232	0.9%
CROSSOVER	HYUNDAI Creta	700	2.6%	31	0.1%
	NISSAN Qashqai	297	1.1%	156	0.6%
	MAZDA CX-3	261	1.0%	288	1.1%
	TOYOTA C-HR	188	0.7%	189	0.7%
	RENAULT Captur	169	0.6%	82	0.3%
CROSSOVER TOTAL		3 239	12.2%	2 553	9.7%
GRAND TOTAL		26 548		26 382	



The Creta compact crossover is proving a popular addition to the Hyundai range. It was a clear winner in its segment in May, selling 700 units, more than double the 297 of runner-up Nissan Qashqai..

DISCLAIMER

PLEASE NOTE • Mercedes-Benz disaggregated sales volumes from October 2014 reflect estimates calculated from the aggregated volumes reported by MBSA. From Jan 2017 the disaggregated numbers are purified.

TOP 5 PASSENGER MANUFACTURER RETAIL SALES FOR MAY 2018					
MANUFACTURER	TYPE	2018	SHARE	2017	SHARE
VOLKSWAGEN SA	VW Polo Vivo	1 904	7.2%	1 955	7.4%
	VW Polo	1 577	5.9%	1 138	4.3%
	VW Tiguan	532	2.0%	319	1.2%
	VW Polo Sedan	402	1.5%	218	0.8%
	VW Golf 7	347	1.3%	618	2.3%
VOLKSWAGEN GROUP SA TOTAL		5 990	22.6%	5 722	21.7%
TOYOTA	TOYOTA Fortuner	1 102	4.2%	1 249	4.7%
	TOYOTA Etios	908	3.4%	773	2.9%
	TOYOTA RAV	705	2.7%	520	2.0%
	TOYOTA Corolla Quest	701	2.6%	873	3.3%
	TOYOTA Corolla	505	1.9%	496	1.9%
TOYOTA TOTAL		5 281	19.9%	5 051	19.1%
HYUNDAI AUTOMOTIVE SA	HYUNDAI Grand i10	1 081	4.1%	595	2.3%
	HYUNDAI Creta	700	2.6%	31	0.1%
	HYUNDAI i20	424	1.6%	294	1.1%
	HYUNDAI Accent	307	1.2%	377	1.4%
	HYUNDAI Tucson	137	0.5%	534	2.0%
HYUNDAI TOTAL		2 892	10.9%	2 285	8.7%
RENAULT	RENAULT Kwid	712	2.7%	738	2.8%
	RENAULT Sandero II	489	1.8%	325	1.2%
	RENAULT Clio IV	223	0.8%	302	1.1%
	RENAULT Duster	185	0.7%	172	0.7%
	RENAULT Captur	169	0.6%	82	0.3%
RENAULT TOTAL		1 778	6.7%	1 858	7.0%
BMW GROUP	BMW 3-Series	476	1.8%	296	1.1%
	BMW X3	223	0.8%	57	0.2%
	BMW 1-Series	183	0.7%	156	0.6%
	BMW X1	103	0.4%	125	0.5%
	BMW 2-Series	88	0.3%	120	0.5%
BMW GROUP TOTAL		1 475	5.6%	1 285	4.9%
MERCEDES-BENZ SA	MERCEDES C-Class	416	1.6%	578	2.2%
	MERCEDES GLC	164	0.6%	274	1.0%
	MERCEDES GLA	123	0.5%	119	0.5%
	MERCEDES A-Class	100	0.4%	149	0.6%
	MERCEDES CLA	89	0.3%	113	0.4%
MERCEDES-BENZ SA TOTAL		1 301	4.9%	1 822	6.9%
FMC	FORD Everest	406	1.5%	365	1.4%
	FORD Fiesta	333	1.3%	390	1.5%
	FORD EcoSport	162	0.6%	603	2.3%
	FORD Kuga	140	0.5%	18	0.1%
	FORD Focus	107	0.4%	243	0.9%
FMC TOTAL		1 251	4.7%	1 953	7.4%
NISSAN	DATSUN GO	357	1.3%	269	1.0%
	NISSAN Qashqai	297	1.1%	156	0.6%
	NISSAN X-Trail	202	0.8%	222	0.8%
	NISSAN Micra	123	0.5%	43	0.2%
	DATSUN GO+	108	0.4%	241	0.9%
NISSAN TOTAL		1 221	4.6%	1 098	4.2%

TOP 5 PASSENGER MANUFACTURER RETAIL SALES FOR MAY 2018					
MANUFACTURER	TYPE	2018	SHARE	2017	SHARE
MAZDA SA PCSA	MAZDA CX-5	407	1.5%	350	1.3%
	MAZDA CX-3	261	1.0%	288	1.1%
	MAZDA 3	241	0.9%	195	0.7%
	MAZDA 2	227	0.9%	259	1.0%
	MAZDA MX-5	9	0.0%	7	0.0%
MAZDA SA TOTAL		1 145	4.3%	1 099	4.2%
KIA SA	KIA Picanto	719	2.7%	544	2.1%
	KIA Rio	254	1.0%	298	1.1%
	KIA Sportage	126	0.5%	47	0.2%
	KIA Soul	12	0.0%	24	0.1%
	KIA Cerato	9	0.0%	4	0.0%
KIA TOTAL		1 135	4.3%	963	3.7%
SUZUKI	SUZUKI Swift	185	0.7%	183	0.7%
	SUZUKI Ignis	147	0.6%	52	0.2%
	SUZUKI Jimny	117	0.4%	94	0.4%
	SUZUKI Dzire	102	0.4%	0	0.0%
	SUZUKI Baleno	71	0.3%	79	0.3%
SUZUKI TOTAL		836	3.1%	572	2.2%
HONDA	HONDA BR-V	163	0.6%	154	0.6%
	HONDA Jazz	131	0.5%	102	0.4%
	HONDA CR-V	98	0.4%	0	0.0%
	HONDA Brio	98	0.4%	189	0.7%
	HONDA HR-V	68	0.3%	33	0.1%
HONDA TOTAL		609	2.3%	536	2.0%
JAGUAR LAND ROVER	L-R Range Rover Sport	109	0.4%	70	0.3%
	JAGUAR E-PACE	58	0.2%	0	0.0%
	L-R Range Rover Velar	56	0.2%	0	0.0%
	L-R Discovery	56	0.2%	33	0.1%
	L-R Discovery Sport	31	0.1%	66	0.3%
JAGUAR LAND ROVER TOTAL		393	1.5%	339	1.3%
OPEL	OPEL Grandland X	63	0.2%	0	0.0%
	OPEL Corsa	61	0.2%	125	0.5%
	OPEL Crossland X	50	0.2%	0	0.0%
	OPEL MOKKA X	29	0.1%	70	0.3%
	OPEL Astra Hatch	27	0.1%	61	0.2%
OPEL TOTAL		243	0.9%	265	1.0%
VOLVO CARS	VOLVO XC40	71	0.3%	0	0.0%
	VOLVO XC60	51	0.2%	47	0.2%
	VOLVO V40	28	0.1%	35	0.1%
	VOLVO V40 CC	22	0.1%	10	0.0%
	VOLVO XC90	21	0.1%	18	0.1%
VOLVO CARS TOTAL		211	0.8%	140	0.5%
MAHINDRA	MAHINDRA KUV	52	0.2%	72	0.3%
	MAHINDRA TUV	28	0.1%	61	0.2%
	MAHINDRA Scorpio	27	0.1%	28	0.1%
	MAHINDRA XUV	27	0.1%	33	0.1%
	MAHINDRA Thar	15	0.1%	25	0.1%
MAHINDRA TOTAL		150	0.6%	229	0.9%

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TOP 5 PASSENGER MANUFACTURER RETAIL SALES FOR MAY 2018					
MANUFACTURER	TYPE	2018	SHARE	2017	SHARE
PORSCHE	PORSCHE Cayenne	73	0.3%	36	0.1%
	PORSCHE 911	33	0.1%	41	0.2%
	PORSCHE Macan	7	0.0%	7	0.0%
	PORSCHE Panamera	7	0.0%	21	0.1%
	PORSCHE Cayman	5	0.0%	6	0.0%
	PORSCHE TOTAL		129	0.5%	116
PCSA	PEUGEOT 3008	53	0.2%	0	0.0%
	PEUGEOT 2008	36	0.1%	44	0.2%
	PEUGEOT 208	31	0.1%	20	0.1%
	PEUGEOT 308	0	0.0%	0	0.0%
PCSA TOTAL		120	0.5%	64	0.2%
FCA SOUTH AFRICA	JEEP Renegade	21	0.1%	65	0.2%
	FIAT 500	21	0.1%	53	0.2%
	JEEP Wrangler	19	0.1%	25	0.1%
	FIAT 500X	9	0.0%	15	0.1%
	ALFA Giulietta	9	0.0%	14	0.1%
FIAT GROUP TOTAL		118	0.4%	312	1.2%
SUBARU	SUBARU XV	39	0.1%	10	0.0%
	SUBARU Forester	30	0.1%	46	0.2%
	SUBARU Outback	9	0.0%	7	0.0%
	SUBARU Impreza	4	0.0%	20	0.1%
	SUBARU WRX	3	0.0%	4	0.0%
SUBARU TOTAL		85	0.3%	90	0.3%
MITSUBISHI MOTORS SA	MITSUBISHI Pajero Sport	36	0.1%	5	0.0%
	MITSUBISHI ASX	28	0.1%	59	0.2%
	MITSUBISHI Pajero	11	0.0%	20	0.1%
	MITSUBISHI Outlander	7	0.0%	8	0.0%
	MITSUBISHI Mirage	0	0.0%	9	0.0%
MITSUBISHI MOTORS SA TOTAL		82	0.3%	101	0.4%
GWM TOTAL	GWM M4	55	0.2%	57	0.2%
	GWM H5	9	0.0%	14	0.1%
	GWM H6	0	0.0%	7	0.0%
GWM TOTAL		64	0.2%	78	0.3%
JMC	LANDWIND X5	14	0.1%	5	0.0%
JMC TOTAL		14	0.1%	5	0.0%
TATA	TATA Bolt	7	0.0%	32	0.1%
	TATA Indica	1	0.0%	25	0.1%
	TATA B-Line	0	0.0%	0	0.0%
	TATA Manza	0	0.0%	8	0.0%
	TATA Indica Vista	0	0.0%	6	0.0%
TATA TOTAL		8	0.0%	71	0.3%

TOP 5 PASSENGER MANUFACTURER RETAIL SALES FOR MAY 2018					
MANUFACTURER	TYPE	2018	SHARE	2017	SHARE
MASERATI SOUTH AFRICA	MASERATI Levante	6	0.0%	14	0.1%
	MASERATI Ghibli	1	0.0%	3	0.0%
	MASERATI Quattroporte	1	0.0%	2	0.0%
	MASERATI GranCabrio	0	0.0%	1	0.0%
	MASERATI GranTurismo	0	0.0%	0	0.0%
MASERATI TOTAL		8	0.0%	20	0.1%
BENTLEY	BENTLEY Bentayga	3	0.0%	0	0.0%
	BENTLEY Continental	3	0.0%	1	0.0%
	BENTLEY Mulsanne	0	0.0%	0	0.0%
	BENTLEY Flying Spur	0	0.0%	1	0.0%
BENTLEY TOTAL		6	0.0%	2	0.0%
SCUDERIA SOUTH AFRICA	FERRARI 488 Spider	2	0.0%	3	0.0%
	FERRARI GTC4Lusso	1	0.0%	1	0.0%
	FERRARI California	0	0.0%	0	0.0%
	FERRARI F12	0	0.0%	0	0.0%
	FERRARI 488 GTB	0	0.0%	3	0.0%
SCUDERIA TOTAL		3	0.0%	7	0.0%
FAW	FAW Sirius	0	0.0%	16	0.0%
	FAW V2	0	0.0%	2	0.1%
FAW TOTAL		0	0.0%	18	0.1%
CHERY AUTO SA	CHERY QQ3	0	0.0%	15	0.1%
	CHERY Tiggo	0	0.0%	7	0.0%
	CHERY J2	0	0.0%	2	0.0%
CHERY TOTAL		0	0.0%	24	0.1%
GMSA/ISUZU TRUCKS	CHEV Spark	0	0.0%	107	0.4%
	CHEV Captiva	0	0.0%	78	0.3%
	CHEV Trailblazer	0	0.0%	48	0.2%
	CHEV Cruze	0	0.0%	24	0.1%
	CHEV Sonic	0	0.0%	0	0.0%
GMSA TOTAL		0	0.0%	257	1.0%
GRAND TOTAL		26 548	100.0%	26 382	100.0%

TOP 5 SELLING PASSENGER CARS FOR MAY 2018		
TYPE	2018	2018 SHARE
VW Polo Vivo Hatch/Sedan	1 904	7.2%
VW Polo	1 577	5.9%
TOYOTA Fortuner	1 102	4.2%
HYUNDAI Grand i10	1 081	4.1%
TOYOTA Etios	908	3.4%
	26 548	

TOP 5 SELLING LIGHT COMMERCIAL VEHICLES FOR MAY 2018		
TYPE	2018	2018 SHARE
TOYOTA Hilux	3 338	23.8%
FORD Ranger	2 819	20.1%
NISSAN NP200	1 824	13.0%
TOYOTA Quantum	1 482	10.6%
ISUZU KB	1 298	9.3%
	14 013	

TOP 5 LIGHT COMMERCIAL VEHICLE MARKET BY TYPE FOR MAY 2018					
SEGMENT	TYPE	2018	SHARE	2017	SHARE
SUB ONE-TON	NISSAN NP200	1 824	13.0%	1 140	8.4%
	CHANGAN Star III	13	0.1%	0	0.0%
	CHANGAN Star II	0	0.0%	0	0.0%
	CHEV Utility	0	0.0%	1 159	8.6%
SUB ONE-TON TOTAL		1 837	13.1%	2 299	17.0%
ABOVE ONE-TON DCAB	FORD Ranger	1 929	13.8%	1 961	14.5%
	TOYOTA Hilux	1 552	11.1%	1 071	7.9%
	ISUZU KB	498	3.6%	587	4.3%
	VW Amarok	324	2.3%	339	2.5%
	NISSAN NP300	258	1.8%	224	1.7%
ABOVE ONE-TON DCAB TOTAL		5 174	36.9%	4 598	34.0%
ABOVE ONE-TON SCAB	TOYOTA Hilux	1 291	9.2%	1 288	9.5%
	FORD Ranger	890	6.4%	914	6.7%
	ISUZU KB	706	5.0%	540	4.0%
	NISSAN NP300	428	3.1%	464	3.4%
	HYUNDAI H100 Bakkie	263	1.9%	387	2.9%
ABOVE ONE-TON SCAB TOTAL		4 461	31.8%	4 272	31.5%
ABOVE ONE-TON XCAB	TOYOTA Hilux	495	3.5%	399	2.9%
	ISUZU KB	94	0.7%	94	0.7%
	MAZDA BT-50	0	0.0%	0	0.0%
	TATA Xenon	0	0.0%	0	0.0%
	FORD Ranger	0	0.0%	0	0.0%
ABOVE ONE-TON XCAB TOTAL		589	4.2%	493	3.6%
MINIBUS	TOYOTA Quantum	1 431	10.2%	1 244	9.2%
	NISSAN NV350 Taxi	68	0.5%	122	0.9%
	VW Caddy	67	0.5%	88	0.6%
	VW Transporter Cr-Bus	28	0.2%	29	0.2%
	FORD Tourneo Custom	16	0.1%	24	0.2%
MINIBUS TOTAL		1 610	11.5%	1 508	11.1%
PANEL VAN	VW Caddy	65	0.5%	96	0.7%
	TOYOTA Quantum	51	0.4%	65	0.5%
	FORD Transit Connect	39	0.3%	16	0.1%
	FIAT Fiorino	35	0.2%	19	0.1%
	FORD Transit Custom	30	0.2%	29	0.2%
PANEL VAN TOTAL		342	2.4%	373	2.8%
GRAND TOTAL		14 013	100.0%	13 543	100.0%

THE TOP SOUTH AFRICAN HCV / MCV MARKET FOR MAY 2018 (MEDIUM, HEAVY & EXTRA HEAVY COMMERCIALS, & BUSES)			
MANUFACTURER	CATEGORY	2018	SHARE
MERCEDES-BENZ SA	MCV	188	7.9%
	HCV	53	2.2%
	XHV	295	12.3%
	BUS	17	0.7%
MERCEDES-BENZ SA TOTAL		553	23.1%
VOLVO GROUP SOUTHERN AFRICA	HCV	55	2.3%
	XHV	354	14.8%
	BUS	5	0.2%
VOLVO TRUCKS TOTAL		414	17.3%
ISUZU MOTORS SA	MCV	204	8.5%
	HCV	127	5.3%
	XHV	35	1.5%
	BUS	0	0.0%
ISUZU MOTORS SA TOTAL		366	15.3%
TOYOTA HINO	MCV	127	5.3%
	HCV	74	3.1%
	XHV	34	1.4%
HINO TOTAL		235	9.8%
MAN	HCV	9	0.4%
	XHV	166	6.9%
	BUS	48	2.0%
MAN TOTAL		223	9.3%
SCANIA	XHV	181	7.6%
	BUS	8	0.3%
SCANIA TOTAL		189	7.9%
TATA	MCV	37	1.5%
	HCV	44	1.8%
	XHV	8	0.3%
	BUS	1	0.0%
TATA TOTAL		90	3.8%
IVECO	MCV	54	2.3%
	HCV	8	0.3%
	XHV	25	1.0%
	BUS	3	0.1%
IVECO TOTAL		90	3.8%
FAW	MCV	1	0.0%
	HCV	75	3.1%
	XHV	12	0.5%
FAW TOTAL		88	3.7%
POWERSTAR	MCV	4	0.2%
	HCV	5	0.2%
	XHV	54	2.3%
POWERSTAR TOTAL		63	2.6%
HYUNDAI MOTORS SA	MCV	29	1.2%
HYUNDAI TOTAL		29	1.2%
BABCOCK	HCV	0	0.0%
	XHV	14	0.6%
BABCOCK TOTAL		14	0.6%
VECV SOUTH AFRICA	MCV	11	0.5%
VECV TOTAL		11	0.5%
JMC	MCV	10	0.4%
JMC TOTAL		10	0.4%
VOLKSWAGEN GROUP SA	MCV	4	0.2%
VOLKSWAGEN GROUP SA TOTAL		4	0.2%
FMC	MCV	4	0.2%
FMC TOTAL		4	0.2%
PCSA	MCV	4	0.2%
PCSA TOTAL		4	0.2%
FCA SOUTH AFRICA	MCV	2	0.1%
FCA SOUTH AFRICA TOTAL		2	0.1%
VDL BUS & COACH SA	BUS	0	0.0%
VDL BUS & COACH SA TOTAL		0	0.0%
GRAND TOTAL		2 389	100.0%