

South African Vehicle Sales Figures at the End of April 2018

TOP 5 PASSENGER CAR MARKET BY TYPE FOR APRIL 2018					
SEGMENT	TYPE	2018	SHARE	2017	SHARE
ENTRY CARS	VW POLO Vivo Hatch/Sedan	2 143	8.9%	1 642	7.3%
	HYUNDAI Grand i10	1 013	4.2%	442	2.0%
	KIA Picanto	798	3.3%	426	1.9%
	TOYOTA Etios	729	3.0%	698	3.1%
	RENAULT Kwid	693	2.9%	538	2.4%
ENTRY CARS TOTAL		6 874	28.6%	5 791	25.7%
SUB-SMALL	VW Polo	1 607	6.7%	1 293	5.7%
	TOYOTA Yaris	402	1.7%	88	0.4%
	VW Polo Sedan	300	1.2%	259	1.2%
	KIA Rio	246	1.0%	235	1.0%
	RENAULT Clio IV	220	0.9%	259	1.2%
SUB-SMALL TOTAL		3 818	15.9%	4 264	19.0%
SMALL	TOYOTA Corolla Quest	503	2.1%	472	2.1%
	NISSAN Almera	409	1.7%	75	0.3%
	VW Golf 7	271	1.1%	387	1.7%
	TOYOTA Corolla	258	1.1%	402	1.8%
	MAZDA 3	249	1.0%	200	0.9%
SMALL TOTAL		3 065	12.7%	3 127	13.9%
MEDIUM	BMW 3-Series	501	2.1%	373	1.7%
	MERCEDES C-Class	365	1.5%	431	1.9%
	AUDI A4	80	0.3%	117	0.5%
	BMW 4-Series	44	0.2%	62	0.3%
	MERCEDES AMG C	26	0.1%	34	0.2%
MEDIUM TOTAL		1 033	4.3%	1 097	4.9%
LARGE	BMW 5-Series	50	0.2%	51	0.2%
	MERCEDES E-Class	38	0.2%	52	0.2%
	AUDI A5 Sportback	27	0.1%	19	0.1%
	AUDI A5 Coupe/Cabriolet	20	0.1%	31	0.1%
	MERCEDES AMG E	9	0.0%	0	0.0%
LARGE TOTAL		159	0.7%	195	0.9%
LUXURY	PORSCHE Panamera	17	0.1%	10	0.0%
	BMW 7-Series	7	0.0%	21	0.1%
	MERCEDES S-Class	6	0.0%	7	0.0%
	BMW 6-Series	5	0.0%	3	0.0%
	VOLVO S90	5	0.0%	5	0.0%
LUXURY TOTAL		48	0.2%	52	0.2%

TOP 5 PASSENGER CAR MARKET BY TYPE FOR APRIL 2018					
SEGMENT	TYPE	2018	SHARE	2017	SHARE
MPV	TOYOTA Avanza	389	1.6%	366	1.6%
	SUZUKI Ertiga	60	0.2%	33	0.1%
	MERCEDES V-Class	48	0.2%	71	0.3%
	DATSUN GO+	44	0.2%	112	0.5%
	VW Kombi	33	0.1%	71	0.3%
MPV TOTAL		704	2.9%	899	4.0%
SUV	TOYOTA Fortuner	879	3.7%	985	4.4%
	VW Tiguan	538	2.2%	315	1.4%
	MAZDA CX-5	378	1.6%	283	1.3%
	TOYOTA RAV	337	1.4%	426	1.9%
	RENAULT Duster	313	1.3%	77	0.3%
SUV TOTAL		5049	21.0%	4661	20.7%
SPORT AND EXOTICS	FORD Mustang	63	0.3%	41	0.2%
	PORSCHE 911	27	0.1%	24	0.1%
	PORSCHE Boxster	10	0.0%	12	0.1%
	AUDI TT	6	0.0%	12	0.1%
	MAZDA MX-5	6	0.0%	10	0.0%
SPORT AND EXOTICS TOTAL		143	0.6%	169	0.8%
CROSSOVER	HYUNDAI Creta	611	2.5%	13	0.1%
	MAZDA CX-3	378	1.6%	257	1.1%
	NISSAN Qashqai	246	1.0%	90	0.4%
	FORD EcoSport	213	0.9%	543	2.4%
	SUZUKI Ignis	212	0.9%	0	0.0%
CROSSOVER TOTAL		3 160	13.1%	2 235	9.9%
GRAND TOTAL		24 053		22 490	



The latest Porsche Panamera came in for some criticism in March when it was announced as the fourth Porsche in six years to win the coveted WesBank SA Car of the Year Award. However, the Panamera is currently proving to be the dominant model in the South African large luxury car market segment. Last month 17 Porsche Panamera's were sold, compared to seven BMW 7-Series, six Mercedes-Benz S-Class, five BMW 6-Series and five Volvo S90s.

DISCLAIMER

- PLEASE NOTE
- Mercedes-Benz disaggregated sales volumes from October 2014 reflect estimates calculated from the aggregated volumes reported by MBSA. From Jan 2017 the disaggregated numbers are purified.
 - Hyundai and Kia disaggregated sales volumes from July 2017 reflect estimates for Licensing Districts totals for the Dealer Channel.
 - Due to the merger of Chrysler and the Fiat Group, with effect from May 1, 2018, to trade as Fiat Chrysler Automobiles South Africa, these figures do not include sales of these brands due to new systems integration and data migrations. They will be included from next month.

TOP 5 PASSENGER MANUFACTURER RETAIL SALES FOR APRIL 2018					
MANUFACTURER	TYPE	2018	SHARE	2017	SHARE
VOLKSWAGEN SA	VW Polo Vivo	2 143	8.9%	1 642	7.3%
	VW Polo	1 607	6.7%	1 293	5.7%
	VW Tiguan	538	2.2%	315	1.4%
	VW Polo Sedan	300	1.2%	259	1.2%
	VW Golf 7	271	1.1%	387	1.7%
VOLKSWAGEN GROUP SA TOTAL		5 819	24.2%	5 241	23.3%
TOYOTA	TOYOTA Fortuner	879	3.7%	985	4.4%
	TOYOTA Etios	729	3.0%	698	3.1%
	TOYOTA Corolla Quest	503	2.1%	472	2.1%
	TOYOTA Yaris	402	1.7%	88	0.4%
	TOYOTA Avanza	389	1.6%	366	1.6%
TOYOTA TOTAL		4 010	16.7%	4 005	17.8%
HYUNDAI AUTOMOTIVE SA	HYUNDAI Grand i10	1 013	4.2%	442	2.0%
	HYUNDAI Creta	611	2.5%	13	0.1%
	HYUNDAI Tucson	227	0.9%	378	1.7%
	HYUNDAI i10	179	0.7%	267	1.2%
	HYUNDAI Accent	154	0.6%	437	1.9%
HYUNDAI TOTAL		2 390	9.9%	1 839	8.2%
RENAULT	RENAULT Kwid	693	2.9%	538	2.4%
	RENAULT Duster	313	1.3%	77	0.3%
	RENAULT Sandero II	261	1.1%	492	2.2%
	RENAULT Clio IV	220	0.9%	259	1.2%
	RENAULT Captur	121	0.5%	84	0.4%
RENAULT TOTAL		1 610	6.7%	1 497	6.7%
NISSAN	DATSUN GO	447	1.9%	148	0.7%
	NISSAN Almera	409	1.7%	75	0.3%
	NISSAN Qashqai	246	1.0%	90	0.4%
	NISSAN X-Trail	222	0.9%	167	0.7%
	NISSAN Micra	162	0.7%	34	0.2%
NISSAN TOTAL		1 606	6.7%	670	3.0%
BMW GROUP	BMW 3-Series	501	2.1%	373	1.7%
	BMW X3	244	1.0%	64	0.3%
	BMW 1-Series	96	0.4%	157	0.7%
	BMW X1	74	0.3%	102	0.5%
	BMW 2-Series	67	0.3%	113	0.5%
BMW GROUP TOTAL		1 392	5.8%	1 281	5.7%
KIA SA	KIA Picanto	798	3.3%	426	1.9%
	KIA Rio	246	1.0%	235	1.0%
	KIA Sportage	114	0.5%	11	0.0%
	KIA Sorento	17	0.1%	4	0.0%
	KIA Grand Sedona	10	0.0%	0	0.0%
KIA TOTAL		1 201	5.0%	679	3.0%
MAZDA SA PCSA	MAZDA CX-5	378	1.6%	283	1.3%
	MAZDA CX-3	378	1.6%	257	1.1%
	MAZDA 3	249	1.0%	200	0.9%
	MAZDA 2	177	0.7%	168	0.7%
	MAZDA MX-5	6	0.0%	10	0.0%
MAZDA SA TOTAL		1 188	4.9%	918	4.1%

TOP 5 PASSENGER MANUFACTURER RETAIL SALES FOR APRIL 2018					
MANUFACTURER	TYPE	2018	SHARE	2017	SHARE
FMC	FORD Everest	312	1.3%	413	1.8%
	FORD EcoSport	213	0.9%	543	2.4%
	FORD Focus	168	0.7%	229	1.0%
	FORD Fiesta	140	0.6%	875	3.9%
	FORD Figo	104	0.4%	195	0.9%
FMC TOTAL		1 098	4.6%	2 319	10.3%
MERCEDES-BENZ SA	MERCEDES C-Class	370	1.5%	445	2.0%
	MERCEDES GLC	155	0.6%	126	0.6%
	MERCEDES A-Class	103	0.4%	118	0.5%
	MERCEDES GLA	79	0.3%	30	0.1%
	MERCEDES CLA	71	0.3%	91	0.4%
MERCEDES-BENZ SA TOTAL		1 058	4.4%	1 201	5.3%
SUZUKI	SUZUKI Ignis	212	0.9%	0	0.0%
	SUZUKI Baleno	105	0.4%	41	0.2%
	SUZUKI Jimny	91	0.4%	76	0.3%
	SUZUKI Swift	86	0.4%	214	1.0%
	SUZUKI Celerio	62	0.3%	58	0.3%
SUZUKI TOTAL		697	2.9%	491	2.2%
HONDA	HONDA BR-V	93	0.4%	92	0.4%
	HONDA HR-V	83	0.3%	139	0.6%
	HONDA Brio	79	0.3%	117	0.5%
	HONDA CR-V	71	0.3%	0	0.0%
HONDA TOTAL		446	1.9%	483	2.1%
OPEL	OPEL Corsa	149	0.6%	99	0.4%
	OPEL Crossland X	81	0.3%	0	0.0%
	OPEL Astra Hatch	39	0.2%	104	0.5%
	OPEL MOKKA X	37	0.2%	101	0.4%
	OPEL Adam	7	0.0%	18	0.1%
OPEL TOTAL		313	1.3%	323	1.4%
JAGUAR LAND ROVER	L-R Range Rover Sport	62	0.3%	43	0.2%
	JAGUAR E-PACE	57	0.2%	0	0.0%
	L-R Range Rover Velar	49	0.2%	0	0.0%
	L-R Discovery	49	0.2%	0	0.0%
	L-R Discovery Sport	31	0.1%	37	0.2%
JAGUAR LAND ROVER TOTAL		305	1.3%	187	0.8%
VOLVO CARS	VOLVO XC40	100	0.4%	0	0.0%
	VOLVO XC90	36	0.1%	36	0.2%
	VOLVO V40	21	0.1%	26	0.1%
	VOLVO V40 CC	20	0.1%	14	0.1%
VOLVO CARS TOTAL		207	0.9%	137	0.6%
MAHINDRA	MAHINDRA TUV	43	0.2%	16	0.1%
	MAHINDRA KUV	35	0.1%	53	0.2%
	MAHINDRA Scorpio	34	0.1%	41	0.2%
	MAHINDRA XUV	29	0.1%	21	0.1%
MAHINDRA TOTAL		149	0.6%	149	0.7%

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TOP 5 PASSENGER MANUFACTURER RETAIL SALES FOR APRIL 2018					
MANUFACTURER	TYPE	2018	SHARE	2017	SHARE
PCSA	PEUGEOT 2008	41	0.2%	30	0.1%
	PEUGEOT 3008	35	0.1%	2	0.0%
	PEUGEOT 208	19	0.1%	20	0.1%
	PEUGEOT 308	0	0.0%	0	0.0%
	CITROEN C4 Cactus	0	0.0%	1	0.0%
PCSA TOTAL		95	0.4%	53	0.2%
MITSUBISHI MOTORS SA	MITSUBISHI Pajero Sport	44	0.2%	6	0.0%
	MITSUBISHI ASX	36	0.1%	50	0.2%
	MITSUBISHI Pajero	12	0.0%	17	0.1%
	MITSUBISHI Outlander	3	0.0%	5	0.0%
	MITSUBISHI Mirage	0	0.0%	6	0.0%
	MITSUBISHI MOTORS SA TOTAL		95	0.4%	84
PORSCHE	PORSCHE 911	27	0.1%	24	0.1%
	PORSCHE Panamera	17	0.1%	10	0.0%
	PORSCHE Boxster	10	0.0%	12	0.1%
	PORSCHE Cayenne	10	0.0%	35	0.2%
	PORSCHE Macan	6	0.0%	13	0.1%
PORSCHE TOTAL		74	0.3%	100	0.4%
SUBARU	SUBARU XV	25	0.1%	24	0.1%
	SUBARU Forester	19	0.1%	42	0.2%
	SUBARU Impreza	14	0.1%	1	0.0%
	SUBARU Outback	10	0.0%	9	0.0%
	SUBARU WRX	5	0.0%	2	0.0%
SUBARU TOTAL		73	0.3%	78	0.3%
FIAT GROUP	FIAT 500	26	0.1%	20	0.1%
	FIAT Tipo	11	0.0%	8	0.0%
	FIAT 500X	10	0.0%	24	0.1%
	ALFA Stelvio	9	0.0%	0	0.0%
ABARTH 595	5	0.0%	1	0.0%	
FIAT GROUP TOTAL		72	0.3%	70	0.3%
CHRYSLER SA	JEEP Grand Cherokee	28	0.1%	26	0.1%
	JEEP Wrangler	12	0.0%	18	0.1%
	JEEP Renegade	9	0.0%	24	0.1%
	JEEP Cherokee	5	0.0%	9	0.0%
DODGE Journey	0	0.0%	4	0.0%	
CHRYSLER SA TOTAL		54	0.2%	81	0.4%
GWM TOTAL	GWM M4	40	0.2%	46	0.2%
	GWM H5	10	0.0%	1	0.0%
	GWM H6	0	0.0%	0	0.0%
GWM TOTAL		50	0.2%	47	0.2%
JMC	LANDWIND X5	17	0.1%	3	0.0%
JMC TOTAL		17	0.1%	3	0.0%
TATA	TATA Bolt	12	0.0%	10	0.0%
	TATA Indica Vista	2	0.0%	5	0.0%
	TATA Manza	0	0.0%	7	0.0%
	TATA B-Line	0	0.0%	0	0.0%
	TATA Indica	0	0.0%	73	0.3%
TATA TOTAL		14	0.1%	95	0.4%

TOP 5 PASSENGER MANUFACTURER RETAIL SALES FOR APRIL 2018					
MANUFACTURER	TYPE	2018	SHARE	2017	SHARE
BENTLEY	BENTLEY Bentayga	6	0.0%	4	0.0%
	BENTLEY Flying Spur	1	0.0%	0	0.0%
	BENTLEY Continental	1	0.0%	0	0.0%
	BENTLEY Mulsanne	0	0.0%	0	0.0%
BENTLEY TOTAL		8	0.0%	4	0.0%
MASERATI SOUTH AFRICA	MASERATI Levante	4	0.0%	3	0.0%
	MASERATI Ghibli	2	0.0%	3	0.0%
	MASERATI Quattroporte	1	0.0%	0	0.0%
	MASERATI GranTurismo	1	0.0%	1	0.0%
	MASERATI GranCabrio	0	0.0%	2	0.0%
MASERATI TOTAL		8	0.0%	9	0.0%
SCUDERIA SOUTH AFRICA	FERRARI 488 Spider	2	0.0%	3	0.0%
	FERRARI 488 GTB	1	0.0%	1	0.0%
	FERRARI 812	1	0.0%	0	0.0%
	FERRARI California	0	0.0%	1	0.0%
	FERRARI GTC4Lusso	0	0.0%	0	0.0%
SCUDERIA TOTAL		4	0.0%	5	0.0%
GMSA/ISUZU TRUCKS	CHEV Spark	0	0.0%	150	0.7%
	CHEV Trailblazer	0	0.0%	146	0.6%
	CHEV Cruze	0	0.0%	56	0.2%
	CHEV Captiva	0	0.0%	55	0.2%
CHEV Sonic	0	0.0%	0	0.0%	
GMSA TOTAL		0	0.0%	407	1.8%
CHERY AUTO SA	CHERY QQ3	0	0.0%	16	0.1%
	CHERY Tiggo	0	0.0%	6	0.0%
	CHERY J2	0	0.0%	1	0.0%
CHERY TOTAL		0	0.0%	23	0.1%
FAW	FAW Sirius	0	0.0%	11	0.0%
	FAW V2	0	0.0%	0	0.0%
FAW TOTAL		0	0.0%	11	0.0%
GRAND TOTAL		24 053	100.0%	22 490	100.0%

TOP 5 SELLING PASSENGER CARS FOR APRIL 2018		
TYPE	2018	2018 SHARE
VW Polo Vivo Hatch/Sedan	2 143	8.9%
VW Polo	1 607	6.7%
HYUNDAI Grand i10	1 013	4.2%
TOYOTA Fortuner	879	3.7%
KIA Picanto	798	3.3%
		24 053

TOP 5 SELLING LIGHT COMMERCIAL VEHICLES FOR APRIL 2018		
TYPE	2018	2018 SHARE
TOYOTA Hilux	2 679	25.1%
FORD Ranger	2 372	22.2%
ISUZU KB	1 071	10.0%
NISSAN NP200	1 058	9.9%
TOYOTA Quantum	1 021	9.6%
		10 676

TOP 5 LIGHT COMMERCIAL VEHICLE MARKET BY TYPE FOR APRIL 2018					
SEGMENT	TYPE	2018	SHARE	2017	SHARE
SUB ONE-TON	NISSAN NP200	1 058	9.9%	1 190	11.1%
	CHANGAN Star III	6	0.1%	0	0.0%
	CHEV Utility	0	0.0%	764	7.1%
	CHANGAN Star II	0	0.0%	0	0.0%
SUB ONE-TON TOTAL		1 064	10.0%	1 954	18.2%
ABOVE ONE-TON DCAB	FORD Ranger	1 614	15.1%	1 383	12.9%
	TOYOTA Hilux	1 033	9.7%	868	8.1%
	ISUZU KB	439	4.1%	471	4.4%
	NISSAN Navara	261	2.4%	156	1.5%
	VW Amarok	208	1.9%	169	1.6%
ABOVE ONE-TON DCAB TOTAL		3 997	37.4%	3 513	32.8%
ABOVE ONE-TON SCAB	TOYOTA Hilux	1 189	11.1%	829	7.7%
	FORD Ranger	758	7.1%	567	5.3%
	ISUZU KB	550	5.2%	513	4.8%
	NISSAN NP300	270	2.5%	579	5.4%
	HYUNDAI H100 Bakkie	219	2.1%	219	2.0%
ABOVE ONE-TON SCAB TOTAL		3 623	33.9%	3 230	30.2%
ABOVE ONE-TON XCAB	TOYOTA Hilux	457	4.3%	280	2.6%
	ISUZU KB	82	0.8%	65	0.6%
	MAZDA BT-50	0	0.0%	0	0.0%
	TATA Xenon	0	0.0%	0	0.0%
	FORD Ranger	0	0.0%	32	0.3%
ABOVE ONE-TON XCAB TOTAL		539	5.0%	377	3.5%
MINIBUS	TOYOTA Quantum	971	9.1%	1 030	9.6%
	VW Caddy	101	0.9%	97	0.9%
	VW Transporter Cr-Bus	28	0.3%	37	0.3%
	NISSAN NV350 Taxi	18	0.2%	30	0.3%
	FORD Tourneo Custom	17	0.2%	18	0.2%
MINIBUS TOTAL		1 135	10.6%	1 212	11.3%
PANEL VAN	VW Caddy	71	0.7%	78	0.7%
	TOYOTA Quantum	50	0.5%	79	0.7%
	FIAT Fiorino	43	0.4%	7	0.1%
	FORD Transit Custom	42	0.4%	71	0.7%
	FORD Transit Connect	24	0.2%	16	0.1%
PANEL VAN TOTAL		318	3.0%	421	3.9%
GRAND TOTAL		10 676	100.0%	10 707	100.0%

THE TOP SOUTH AFRICAN HCV / MCV MARKET FOR APRIL 2018 (MEDIUM, HEAVY & EXTRA HEAVY COMMERCIALS, & BUSES)			
MANUFACTURER	CATEGORY	2018	SHARE
VOLVO GROUP SOUTHERN AFRICA	HCV	52	2.9%
	XHV	296	16.5%
	BUS	0	0.0%
VOLVO TRUCKS TOTAL		348	19.3%
MERCEDES-BENZ SA	MCV	100	5.6%
	HCV	27	1.5%
	XHV	149	8.3%
	BUS	12	0.7%
MERCEDES-BENZ SA TOTAL		288	16.0%
ISUZU MOTORS SA	MCV	146	8.1%
	HCV	68	3.8%
	XHV	25	1.4%
	BUS	0	0.0%
ISUZU MOTORS SA TOTAL		239	13.3%
TOYOTA HINO	MCV	109	6.1%
	HCV	85	4.7%
	XHV	22	1.2%
HINO TOTAL		216	12.0%
SCANIA	XHV	163	9.1%
	BUS	9	0.5%
SCANIA TOTAL		172	9.6%
MAN	HCV	0	0.0%
	XHV	142	7.9%
	BUS	25	1.4%
MAN TOTAL		167	9.3%
FAW	HCV	49	2.7%
	XHV	39	2.2%
FAW TOTAL		88	4.9%
IVECO	MCV	37	2.1%
	HCV	7	0.4%
	XHV	31	1.7%
	BUS	2	0.1%
IVECO TOTAL		77	4.3%
TATA	MCV	24	1.3%
	HCV	31	1.7%
	XHV	8	0.4%
	BUS	8	0.4%
TATA TOTAL		71	3.9%
POWERSTAR	MCV	6	0.3%
	HCV	9	0.5%
	XHV	42	2.3%
POWERSTAR TOTAL		57	3.2%
HYUNDAI MOTORS SA	MCV	19	1.1%
HYUNDAI TOTAL		19	1.1%
FMC	MCV	16	0.9%
FMC TOTAL		16	0.9%
BABCOCK	HCV	0	0.0%
	XHV	16	0.9%
BABCOCK TOTAL		16	0.9%
JMC	MCV	10	0.6%
JMC TOTAL		10	0.6%
VECV SOUTH AFRICA	MCV	6	0.3%
VECV TOTAL		6	0.3%
VOLKSWAGEN GROUP SA	MCV	4	0.2%
VOLKSWAGEN GROUP SA TOTAL		4	0.2%
PCSA	MCV	4	0.2%
PCSA TOTAL		4	0.2%
FIAT GROUP	MCV	1	0.1%
FIAT GROUP TOTAL		1	0.1%
VDL BUS & COACH SA	BUS	0	0.0%
VDL BUS & COACH SA TOTAL		0	0.0%
GRAND TOTAL		1 799	100.0%